

**APPROVAL OF SALESFORCE CRM RENEWAL CONTRACT
SYSTEMS OFFICE**

RESOLUTION NUMBER 2021-56

WHEREAS, the College uses the Salesforce to provide its customer relation management platform (“CRM”) and,

WHEREAS, the annual subscription renewal contract will begin on January 14, 2022, and

WHEREAS, the total cost of the annual subscription renewal is \$610,311.76, and

WHEREAS, the State Board of Trustees must approve any contract imposing a financial obligation on the part of the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees hereby approves the College renewal of its CRM with Salesforce to begin on January 14, 2022 for one year in the amount of \$610,311.76, and

FURTHER BE IT RESOLVED that the State Trustees do hereby authorize and direct the President or Treasurer, or other appropriate designated College employee, to execute the contract with said firm after the documents have been approved by the College Counsel.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**



Stephanie Bibbs, Chair



Kim Emmert O'Dell, Secretary

Dated December 2, 2021