

**OFFICIAL NOTICE OF MEETING  
IVY TECH COMMUNITY COLLEGE OF INDIANA  
STATE BOARD OF TRUSTEES**

Notice is hereby given that the State Board of Trustees of Ivy Tech Community College of Indiana will be holding the following meetings June 1-2, 2022, at Elkhart Campus, 22531 Co Rd 18, Goshen, IN

**Wednesday, June 1, 2022**

**1:00 pm**                    **Education Session of the State Board of Trustees** (*open to the public*)  
The State Trustees will hold a meeting in person to consider and take action on such items as may be brought before them.

**2:00 pm**                    **Executive Session of the State Board of Trustees**  
The State Trustees will meet in Executive Session and are permitted under IC 5-14-1.5-6.1(b), to discuss the subjects listed below. For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

- (2) (B)    Initiation of litigation that is either pending or has been threatened specifically in writing.
- (2)(C)    The implementation of security systems.
- (2) (D)    A real property transaction, including:
  - (i) a purchase; (ii) a lease as lessor; (iii) a lease as lessee; (iv) a transfer; (v) an exchange; or (vi) a sale;
- (5)        To receive information about and interview prospective employees
- (7)        For discussion of records classified as confidential by state or federal statute.
- (9)        To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

**3:00 pm**                    **Audit Committee** (*open to the public*)

**Thursday, June 2, 2022**

**9:00 am**                    **Board Committee Meetings** (*open to the public*)  
The State Trustees will hold the regular committee meetings in person

9:00 – 9:05	Introduction to Committees
9:05 – 9:35	Marketing & Public Relations Committee
9:35 – 10:05	Academics & Student Experience
10:05 – 10:15	Break
10:15 – 11:05	Budget & Finance Committee
11:05 – 11:20	Human Resources & Operations Committee
11:20 – 11:40	Building, Grounds and Capital Committee
11:40 – Noon	Workforce Alignment

**1:00 pm**                    **Regular State Board of Trustees Meeting** (*open to the public*)  
The State Trustees will hold a regular meeting in person to consider and act on such items as may be brought before them.

Secretary  
Dated this May 25, 2022

**MINUTES OF THE MEETING OF THE  
STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY COLLEGE  
April 7, 2022**

Chair Stephanie Bibbs called the State Board of Trustees' meeting to order at 1:00 pm.

**ROLL CALL**

Trustee Emmert O'Dell called the roll, and the presence of a quorum was announced.

The following State Trustees were present in person:

**Ms. Stephanie Bibbs, Chair**  
**Mr. Andrew W. Wilson, Vice-Chair**  
**Ms. Kim Emmert O'Dell, Secretary**  
**Mr. Terry Anker**  
**Mr. Jesse Brand**  
**Mr. Michael R. Dora**  
**Mr. Stewart McMillan**  
**Mr. Steve Schreckengast**  
**Mr. Kerry Stemler**

The following State Trustees were present via Zoom Webinar  
**Mr. Harold Hunt**

The following State Trustees were not present

**Mr. Larry Garatoni**  
**Ms. Marianne Glick**  
**Ms. Gretchen Gutman**  
**Ms. Tanya Foutch**  
**Ms. Paula Hughes-Schuh**

**A. EXECUTIVE SESSION MEMORANDA:**

Following notice under IC 5-14-1.5-4, IC 5-14-1.5-5 and IC 5-14-1.5-6.1(d)

The State Board of Trustees met in Executive Session on April 6, 2022 at 3:10 pm at 50 Walnut Street, Lawrenceburg, IN

Members present were Stephanie Bibbs, Chair, Andrew Wilson, Vice Chair, Kim Emmert O'Dell, Secretary, Terry Anker, Jesse Brand, Michael Dora, Steve Schreckengast, Kerry Stemler, Marianne Glick, Paula Hughes-Schuh and Harold Hunt.

The Trustees considered the following items as permitted under IC 5-14-1.5-6.1(b). For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

- (2) (B) Initiation of litigation that is either pending or has been threatened specifically in writing.
- (5) To receive information about and interview prospective employees
- (7) For discussion of records classified as confidential by state or federal statute.
- (9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

With the Approval of these minutes the Trustees present at the meeting certify that no subject matter was discussed in the executive session other than the subject matter specified in the public notice issued for this meeting.

**B. NOTICES OF MEETING MAILED AND POSTED:**

Trustee Kim Emmert-O'Dell, the Secretary, confirmed that notice of April 7, 2022, regular meetings were properly mailed and posted. The public was invited to attend the meetings open to the public.

**C. APPROVAL OF BOARD MINUTES:**

Trustee Brand moved for approval of February 9, 2022 board meeting minutes. Trustee Anker seconded the motion, and the motion carried unanimously.

**D. COMMITTEE REPORTS:**

**Item 1** Chair Bibbs called upon Trustee Michael Dora for an Academics & Student Experience Committee report. Trustee Dora reported there is one action item for board approval.

Chancellor Daniela Vidal of the Evansville Campus and Interim Provost Dean McCurdy provided updates about strategies to develop IvyOnline. Focus areas will include the development of supports to improve academic outcomes for online students, the development of a financial model to support campus and college planning efforts, and strengthening connections between IvyOnline students and our Ivy Tech campuses. Initial results from a data science project were presented.

Dr. McCurdy provided an update on the status of NACEP Accreditation for the college's dual credit courses and programs. NACEP conducted a visit on February 14, 2022 and we anticipate that a final determination about accreditation will be made in late April.

Ivy Tech is partnering with the Indiana Department of Education and the Indiana Commission for Higher Education to offer the 'Crossing the Finish Line' program for a second year. This partnership supports high school students who are close to a post-secondary completion and provides them with free coursework that covers tuition, course materials, and fees. Each campus has set growth goals for this program and over 1,000 students statewide have already enrolled in the program for this Summer. Dr. McCurdy also discussed two new K-14 events – a statewide Dual Credit Instructor Summit and the Dual Credit Faculty of the Year Awards event, which will take place in June.

An enrollment report was presented, where we learned that Ivy Tech is 98.3% to our total enrollment goal for the 2021-2022 academic year. Dr. McCurdy reported that the college is down in Continuing and Readmit students (headcount and FTE), and up in Apprentices, Dual Enrollment, Guest, and New-First-Time students compared with last year. For Spring 2022, enrollment (Headcount and FTE) are up in courses taught in both 8-week terms, but down in 16-week courses. Retention from Fall to Spring is relatively flat, but has improved as the Spring semester has progressed. Registration opened on Monday, March 21st for Summer and Fall semesters and campuses are prioritizing early enrollment and registration for students. One day after registration opened we were ahead by 918 students for Summer and 471 for Fall over the prior year. Since that time, we have continued to track well ahead of prior years in registration for both Summer and Fall.

Online tutoring was discussed. The college offers this tutoring in over 250 subjects through Tutor.com. Tutoring is available 24/7 to all students and over 21,000 hours of remote tutoring took place in 2021.

Trustee Dora motions for approval of **Resolution 2022-8**, Approval of Contract with Tutor.com, Systems Office. Trustee Wilson seconded the motion. The motion carried unanimously.



**Item 2** Chair Bibbs reported the **Audit Committee** did not meet there for no report.

**Item 3** Chair Bibbs called upon Trustee Steve Schreckengast for a report from the **Building and Grounds Committee**. Trustee Schreckengast reported there are two action items for consideration and approval. The Committee received an update on the status of XBE construction spending.

Trustee Schreckengast moved for approval of **Resolution 2022-9**, Approval of Capital Project, Lake County Campus. Trustee Dora seconded the motion. The motion carried unanimously.

Trustee Schreckengast moved for approval of **Resolution 2022-10**, Approval of Contract for HVAC Replacement, Fort Wayne Campus. Trustee Brand seconded the motion. The motion carried unanimously.

**Item 4** Chair Bibbs called upon Trustee Jesse Brand for a report from the **Budget & Finance Committee**. Trustee Brand reported there are no action items for consideration and approval.

Trustee Brand reported the Committee heard updates on sponsored programs and fiscal year 2022.

**Item 5** Chair Bibbs called upon Trustee Kerry Stemler for a **Human Resources & Operations Committee** report. Trustee Stemler reported there is one action item for consideration and approval.

The committee heard from Mike McNichols, Vice President of Human Resources

For the past few years Ivy Tech has measured employee engagement in concert with Emplify. After receiving valuable feedback from faculty and staff, we will be moving forward with a partnership with Gallup. Gallup is a nationally recognized workplace survey firm.

Gallup will allow us to build on all of our previous engagement work around Goal 5. Gallup's survey is backed by an abundance of research, and allows us to customize our approach to be more focused on our unique mission and goals. Supervisors will be provided the tools, resources and training needed to equip them to directly impact employee engagement. The Gallup Employee Engagement Survey will launch on April 18.

We had two presentations this morning from the Office of Information Technology. Matt Etchison, Sr. Vice President and CIO presented the recommendation for the College to renew the Oracle Software Maintenance agreement for one year at a cost of \$1,191,283.79 Oracle database software is required to run the Ellucian's Banner product.

Trustee Stemler moved for approval of **Resolution 2022-11**, Approval of a One Year Agreement with Oracle America, Inc., to provide the College with Database Software maintenance and support required for Banner. Trustee Wilson seconded the motion. The motion carried unanimously.

Matt also reported on the College's Global Threat Initiatives in response to the Russia/Ukraine conflict. The college's OIT team is pro-actively monitoring all cyber traffic, increasing meetings with strategic cyber vendors, and taking action to ensure the institution is well-prepared to protect against cyberattacks.

#### Item 6

Chair Bibbs called upon Trustee Emmert O'Dell for a Marketing & Public Relations Committee report. Trustee Emmert O'Dell reported there are no action items for consideration and approval.

Mary Jane Michalak provided a staffing update and shared that Jennifer Hashem will serve in the role of Executive Director of Public Affairs.

Jo Nahod-Carlin provided updates on the website redesign, including that organic search ranking has significantly increased due to the new site's speed and SEO strategy. Additionally, the prominent placement of contact info has increased inquiries to [info@ivytech.edu](mailto:info@ivytech.edu), receiving as many emails in a week that used to be received in a year. Phase two launched on March 28<sup>th</sup> with new pages for contact us, locations, admissions, tuition & financial aid, student services and about Ivy Tech. She also reported the brand evolution campaign is currently in production -Alumni from all campuses have been selected, capturing a wide range of ethnicity, age, programs and careers and photo shoots are occurring at campus and employer locations now through the end of April.

Lastly, Carlin provided an update on the nursing faculty recruitment campaign which will be in market from March 14 – July 3, including billboards, direct mail, streaming audio, traffic. We're targeting both recently retired nurses as well as current nurses.

#### Item 7

Chair Bibbs called upon Trustee Andrew Wilson for a report from the **Workforce Alignment Committee**. Trustee Wilson reported there are no action items for consideration and approval.

Caroline Dowd-Higgins, Vice President of Career Coaching and Employer Connections provided 2021 Career Coaching and Employer Connections Outcomes and discussed what's ahead in 2022: developing robust talent pipelines, evaluate impact and ROI of employer services, elevate youth career advising research and connect more students to CCEC to increase enrollment, retention, completion, and placement.

Sue Smith, Vice President Advanced Manufacturing, Engineering and Applied Science provided updates on the Smart Manufacturing Digital Integration Degree and the implementation of digital degree using Smart Automation Certification Alliance (SACA) certifications: upgrading labs, upskill faculty and embed competency-based industry recognized certifications.

Dr. Stacy Townsley, Vice President Adult Strategy and Statewide Partnerships provided updates on Credit for Prior Learning (CPL) noting the focus of Goal 4, Strategy 4.1 is to expand and integrate opportunities to award credit for prior learning (CPL) for all learners at Ivy Tech. CPL is a proven strategy to improve retention and completion, particularly for adult learners.

Achieve Your Degree (AYD) Update. AYD is a promising model for supporting adult learner success, from recruitment through completion. Over 5,000 learners have participated in AYD since its statewide rollout in Fall 2016. Term enrollments are still rebounding from pre-pandemic levels, but we do see a recent uptick in the number of employer AYD MOUs—total now at over 265, most with active enrollments within the last couple of years. AYD not yet fully utilized to fullest potential and we see opportunities to strengthen integration with existing recruitment, enrollment, retention, and relationship management processes to support scalability and sustainability. The AYD 2.0 strategic focus thus is two-pronged: 1) expanded partnerships and lead generation with support of Indiana Chamber and potentially national third-party platforms such as Guild, and 2) tighter integration with recruitment and enrollment through tie-in with Tuesdays at the Tech and the migration of AYD application to IvyConnect, likely in Fall 2022.

Kristen Moreland, Senior Vice President, and Chief Strategy Officer noted the nursing expansion project is underway. We have started outreach to student populations: campaign to existing students interested in nursing and health science programs, outreach to students who previously were not enrolled in nursing and health sciences. We have started faculty recruiting effort: campaign for faculty recruitment efforts began on 3/12/22, multi-media mix of digital ads, radio, direct mail, billboards, op-eds/earned media, 20+ positions for faculty, staff and/or tutors across the state and improved online application launched on 3/11/22.

We have started the process for the IU grant distribution. Many campuses have applied and will be awarded soon. The principles of the grant distribution are as follows: first-in, first-out spending, flexibility and timely monitoring, and maximize resources and impact.

Next Steps for the project: dashboard for monitoring progress, internal IU Health grant distributions, secure additional partnership agreements, and continue growth and development of marketing plans.

#### **E. TREASURER'S REPORT:**

Chair Bibbs called upon Matt Hawkins, Executive Vice President Business Administration and Treasurer, to provide the Treasurer's Report.

As CFO Chase reported in depth this morning on Ivy Tech's FY22 financial activity. I will just add that Ivy Tech's total financial position remains very strong.

This is my 27<sup>th</sup>, and final, Treasurer's report.

When I thought about what to report today, I thought back on Ivy Tech's past quarter century. I am so humbled to be in a group with my predecessors, and my soon to be successor. Bob Holmes, Chris Ruhl and Dom Chase are all impressive and unique in their own rights.

It is most interesting to me, that the treasurers were individually positioned well for the time periods in which they served.

For any of you who know Bob Holmes, he is smart, steady, balanced, and very consistent, in a tempered way. I was lucky enough to work with and learn from him for three years.

Chris Ruhl is brilliant, is CFO for Purdue, is an attorney and all the fun things that go along with that.... He can keep his head down and focus in a storm. He created Ivy Tech's first investment policy statement – a version of which serves as a foundation for our investments to this day.

Since President Ellspermann took office in 2016 the college's net financial position has increase by 46% from \$637M to \$930M.

Tuesday morning, I read an article about a neighboring state now making drastic cuts in its community college system. At that moment I paused to realize that I have been pestering chancellors to spend dollars they have that were replaced by the federal government for revenue loss.

I recognized, I have the luxury of doing this, because you, the president, and chancellors maintained structurally balanced budgets through this time period, while other institutions used the federal funds to delay dealing with serious organizational issues.

You're now about to vote in what will be Ivy Tech's most innovative treasurer, and you're doing so at a time when Ivy Tech's financial strength can be used to benefit its students and navigate the largely unknown future landscape of higher education – when so many other institutions are just trying to survive.

Thank you for allowing me to be treasurer for the past nearly five years.

Trustee McMillan moved for approval of the Treasurer's Report. Trustee Emmert O'Dell seconded the motion. The motion carried unanimously.

#### **E. STATE OF THE COLLEGE**

Chair Bibbs called upon President Ellspermann to provide her State of the College report.

President Ellspermann provided administrative updates, strategic plan, COVID-19, transcripts update, Hamilton County ALC Accreditation.

President Ellspermann introduced members of the Student Government Association to present on their legacy project, How might we make students more aware of resources available to support student success?

#### **F. OLD BUSINESS**

Chair Bibbs called for old business, but there was none.

#### **G. NEW BUSINESS**

Chair Bibbs called for new business.

Trustee Wilson moved for approval of **Resolution 2022-12**, Appointment of Campus Board of Trustees. Trustee Brand seconded the motion. The motion carried unanimously.

Trustee Brand motion for approval of **Resolution 2022-13**, Resolution Appointing Dom Chase to Treasurer of Ivy Tech Community College of Indiana. Trustee Anker seconded the motion. The motion carried unanimously.

Trustee Stemler motions for approval of **Resolution 2022-14**, Ivy Tech Participation in National Junior College Athletic Association Division II. Trustee Dora seconded the motion. The motion carried with a 8 to 1 vote.

Trustee Dora motions for approval of Resolution 2022-15, Approval of Amendment to Employment Agreement with President Susan J. Ellspermann. Trustee Stemler seconded the motion. The motion carried unanimously with a roll call vote.

Stephanie Bibbs, Chair	<u>  X  </u>
Andrew Wilson, Vice Chair	<u>  X  </u>
Kim Emmert O'Dell, Secretary	<u>  X  </u>
Terry Anker	<u>  X  </u>
Jesse Brand	<u>  X  </u>
Michael Dora	<u>  X  </u>
Tanya Foutch	<u>  X  </u>
Larry Garatoni	<u>      </u>
Marianne Glick	<u>      </u>
Gretchen Gutman	<u>      </u>
Paula Hughes-Schuh	<u>      </u>
Harold Hunt	<u>  X  </u>
Stewart McMillan	<u>  X  </u>
Steve Schreckengast	<u>  X  </u>
Kerry Stemler	<u>  X  </u>

**ADJOURNMENT**

With no further business to come before the Board, Trustee Anker called for a motion to adjourn the meeting. Trustee Emmert O'Dell seconded the motion.

**STATE TRUSTEES  
IVY TECH COMMUNITY COLLEGE**

**Dated April 8, 2022, prepared by Gretchen L. Keller, Recording Secretary**

**APPROVAL OF CONTRACT WITH DUALENROLL.COM  
SYSTEMS OFFICE**

**RESOLUTION NUMBER 2022-16**

**WHEREAS**, Ivy Tech Community College (“College”) offers enrollment in college courses to high school students through the College’s dual credit program, and

**WHEREAS**, in 2020 the College conducted a pilot program at the South Bend and Lawrenceburg campuses with DualEnroll.com to provide a platform to streamline and automate the enrollment process for high school students, and

**WHEREAS**, using DualEnroll.com improves efficiency in enrolling high school students for dual credit and better manages high school instructors who are teaching dual credit courses, and

**WHEREAS**, following the success of the pilot program, the College entered into a statewide agreement with DualEnroll.com in 2021, and

**WHEREAS**, the statewide agreement set out a base license fee structure of \$2.40 per student user with a projected student user total of 60,000, and additional recurring fees for custom enhancements and services to make the system more user friendly for high school students, instructors and College staff, and

**WHEREAS**, the College is now renewing and amending the contract with DualEnroll.com, and

**WHEREAS**, the per student rate of \$2.40 per user will remain the same for the remainder of the agreement which is set to expire in June 2024, and

**WHEREAS**, it is anticipated that the College’s financial obligation under the Contract will surpass \$500,000, due to the increased number of student users, and

**WHEREAS**, the State Board of Trustees must approve any contract imposing a financial obligation on the part of the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

**NOW THEREFORE BE IT RESOLVED** that the State Board of Trustees hereby approves the College to proceed with the agreement with DualEnroll.com for the continued use of the DualEnroll.com platform through an amendment of the current agreement to reflect the increase in costs, and

**FURTHER BE IT RESOLVED** that the State Trustees do hereby authorize and direct the President or Treasurer, or other appropriate designated College employee, to execute the contract with said firm after the documents have been approved by College Counsel.

**STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY COLLEGE  
OF INDIANA**

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**Stephanie Bibbs, Chair**

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**Kim Emmert O’Dell, Secretary**

**June 2, 2022**

## **APPROVAL OF DEGREE PROGRAM**

### **RESOLUTION 2022-17**

**WHEREAS**, Ivy Tech Community College of Indiana has identified the importance of providing educational opportunities for its students, and

**WHEREAS**, Ivy Tech has identified needs for degree and certificate programs in the campus service area, and

**WHEREAS**, the Academics and Student Experience Committee of the State Trustees has reviewed the following proposed degree program and recommended their approval:

#### **Associate of Science in Occupational Therapy Assistant**

**NOW THEREFORE BE IT RESOLVED** that the State Trustees do hereby approve the College to offer the new program listed above, and

**FURTHER BE IT RESOLVED** that the State Trustees authorize the submission of the proposal to the Commission for Higher Education for appropriate action.

**STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY COLLEGE OF  
INDIANA**

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**Stephanie Bibbs, Chair**

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**Kim Emmert O'Dell, Secretary**

**Dated June 2, 2022**



**APPROVAL OF THE COLLEGE 2022 - 2023 FISCAL YEAR  
OPERATING BUDGET**

**RESOLUTION NUMBER 2022-18**

**WHEREAS**, the 2022-2023 fiscal year internal operating budget for the College must to be adopted, and

**WHEREAS**, the general fund unrestricted recurring operating revenue estimate for the 2022-2023 fiscal year, as recommended by the administration, totals \$505,103,762 and general fund unrestricted operating reserve totals \$327,761,295, as illustrated on Exhibit A as attached hereto, and

**WHEREAS**, the operating expenditure budget is within this revenue as projected, as illustrated on Exhibit B as attached hereto, and

**WHEREAS**, additional restricted funds are anticipated, and expenditures are to be budgeted within these projections.

**NOW THEREFORE BE IT RESOLVED**, that the State Board of Trustees does hereby approve the revenue estimates and budget allocations for the 2022-2023 fiscal year as attached hereto (Exhibits A and B) at a total of \$832,865,057 and

**BE IT FURTHER RESOLVED**, that each budget allocation as hereby approved shall be adjusted by the Senior Vice President/Chief Financial Officer as authorized by the President after the year end 2021-2022 closing to reflect the actual revenue and expense budget of each such unit, and

**BE IT FURTHER RESOLVED**, the Senior Vice President/Chief Financial Officer, as directed by the President, shall affect a reduction or increase to these budget allocations as necessary in order to maintain a balanced budget for the fiscal year. Such action may occur whenever it is determined that budgeted revenue is not being collected as has been projected, or to adjust for a significant shift in enrollment between campuses or sites, or to adjust for changes in other income or expenses. All such budget increases or decreases during the fiscal year shall be reported to the Board by the Senior Vice President/Chief Financial Officer at its next meeting subsequent to such action by the President, and

**BE IT FURTHER RESOLVED**, that the amounts included in the reserve accounts may be allocated to the respective campuses and sites as needed for the specified purposes by the Senior Vice President/Chief Financial Officer when approved by the President, and

**BE IT FURTHER RESOLVED**, that the restricted funds awarded to the College may be expended for their intended purposes within the mission of the College, and that addition of such funds will be reported to this Board by the Senior Vice President/Chief Financial Officer at its next board meeting, and

**BE IT FURTHER RESOLVED**, that debt service funds may be expended for the payment of interest, principal reduction, or other related costs, and that expenditures in excess of \$500,000 will be reported to this Board at its next board meeting following such expenditure by the Senior Vice President/Chief Financial Officer, and

**BE IT FURTHER RESOLVED**, that revenues received from Auxiliary Enterprises, may be expended for their intended purpose of paying for the obligations of the Auxiliary Enterprises Fund, and

**BE IT FURTHER RESOLVED**, that the Board approves the annual allocation of funds for all utilities, local phone service and postage, the projected expenditure of \$49,340,000 for employee health savings accounts, health and dental insurances and administrative costs, and the specific contracts listed on Exhibit C that obligates the College to expenditures exceeding \$500,000 and authorizes the President to enter into such contracts with the vendors listed or with alternative vendors if circumstances warrant, with any such changes reported to the Board at its next regularly scheduled meeting.

**STATE TRUSTEES  
IVY TECH COMMUNITY COLLEGE  
OF INDIANA**

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**Stephanie Bibbs, Chair**

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**Kim Emmert O'Dell, Secretary**

**Dated: June 2, 2022**

## IVY TECH COMMUNITY COLLEGE OF INDIANA

## 2022-23 TOTAL OPERATING REVENUE ESTIMATE

**State Appropriation:**

General - Operating	\$ 235,110,368
Dual Credit	17,073,720
Fee Replacement	<u>28,484,398</u>

Total State Appropriation \$ 280,668,486

**Tuition and Mandatory Student Fees:**

In-State - Fewer than 12 Cr. Hrs. \$149.55/Cr. Hr., 12 or more Cr. Hrs. Flat Rate \$2,243.25	\$ 152,718,818
Out-of-State - Fewer than 12 Cr. Hrs. \$297.57/Cr. Hr., 12 or more Cr. Hrs. Flat Rate \$4,388.55	<u>9,787,383</u>

Total Student Fees \$ 162,506,201

Internet-Based Distance Ed Fee - \$20.00 Per Credit Hour \$ 9,696,810  
 Technology Fee - \$75 Per Semester \$ 9,620,010

**Transfers In:**

Lawrenceburg Project - 2021-22 Gaming Revenue	<u>\$ 100,000</u>
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Total Transfers In \$ 100,000

**Other Revenue:**

Campus Estimates:	
Student Fees	
Miscellaneous	\$ 11,801,537
Non-Credit	6,810,931
Other Income (Gifts, Grants, Overhead, etc.)	15,474,237
Systems Office Estimates:	
Student Fees	1,462,188
Other Income	2,263,362
Investment Income	<u>4,700,000</u>

Total Other Revenue \$ 42,512,255

**Total Unrestricted Operating Revenue Estimate \$ 505,103,762**

2021-22 Year-end Close Reserve Estimates \$ 327,761,295

**IVY TECH COMMUNITY COLLEGE OF INDIANA  
SUMMARY OF ALL RECOMMENDED ALLOCATIONS BY SITE**

<u>Campus/Site</u>	<u>2022-23 Recommended Budget Allocation</u>	<u>2021-22 Year-end Reserve Estimate</u>	<u>Total</u>
Lake County	\$ 17,076,634	\$ 5,430,000	\$ 22,506,634
Valparaiso	\$ 13,388,395	\$ 4,147,000	\$ 17,535,395
Michigan City	4,800,026	2,150,000	6,950,026
Total Valparaiso	<u>\$ 18,188,421</u>	<u>\$ 6,297,000</u>	<u>\$ 24,485,421</u>
South Bend/Elkhart	\$ 19,850,946	\$ 8,337,000	\$ 28,187,946
Fort Wayne	\$ 31,750,179	\$ 10,863,442	\$ 42,613,621
Warsaw	3,097,402	1,659,056	4,756,458
Total Fort Wayne	<u>\$ 34,847,581</u>	<u>\$ 12,522,498</u>	<u>\$ 47,370,079</u>
Lafayette	\$ 23,204,171	\$ 13,407,242	\$ 36,611,413
Kokomo	\$ 13,552,098	\$ 6,242,112	\$ 19,794,210
Logansport	2,069,905	1,821,795	3,891,700
Total Kokomo	<u>\$ 15,622,003</u>	<u>\$ 8,063,907</u>	<u>\$ 23,685,910</u>
Muncie	\$ 15,838,196	\$ 3,932,209	\$ 19,770,405
New Castle	1,259,408	375,488	1,634,896
Total Muncie	<u>\$ 17,097,604</u>	<u>\$ 4,307,697</u>	<u>\$ 21,405,301</u>
Anderson	\$ 7,016,242	\$ 3,867,513	\$ 10,883,755
Marion	\$ 4,927,935	\$ 2,704,845	\$ 7,632,780
Terre Haute	\$ 20,765,499	\$ 9,022,337	\$ 29,787,836
Greencastle	1,368,877	843,158	2,212,035
Total Terre Haute	<u>\$ 22,134,376</u>	<u>\$ 9,865,495</u>	<u>\$ 31,999,871</u>
Indianapolis	\$ 58,875,220	\$ 17,472,493	\$ 76,347,713
Hamilton County	\$ 6,178,584	\$ 1,270,312	\$ 7,448,896
Richmond	\$ 9,891,481	\$ 6,690,318	\$ 16,581,799
Columbus	\$ 12,927,472	\$ 7,363,427	\$ 20,290,899
Franklin	2,623,330	2,075,809	4,699,139
Total Columbus	<u>\$ 15,550,802</u>	<u>\$ 9,439,236</u>	<u>\$ 24,990,038</u>
Madison	\$ 19,258,570	\$ 4,481,597	\$ 23,740,167
Lawrenceburg	\$ 6,741,345	\$ 2,269,072	\$ 9,010,417
Batesville	1,236,460	707,297	1,943,757
Total Lawrenceburg	<u>\$ 7,977,805</u>	<u>\$ 2,976,369</u>	<u>\$ 10,954,174</u>
Evansville	\$ 21,508,335	\$ 6,860,800	\$ 28,369,135
Sellersburg	\$ 17,648,495	\$ 10,085,656	\$ 27,734,151
Bloomington	\$ 20,101,720	\$ 7,429,124	\$ 27,530,844
<b>Total Campuses/Sites</b>	<b><u>\$ 356,956,925</u></b>	<b><u>\$ 141,509,102</u></b>	<b><u>\$ 498,466,027</u></b>
President's Special Projects Fund	\$ 1,000,000		\$ 1,000,000
College-wide Accounts	44,789,861		44,789,861
Office of Information Technology	35,549,192		\$ 35,549,192
Hubs	1,821,588		1,821,588
Transfers Out	29,744,462		29,744,462
State-wide Support	35,241,734	186,252,193	221,493,927
<b>Total College</b>	<b><u>\$ 505,103,762</u></b>	<b><u>\$ 327,761,295</u></b>	<b><u>\$ 832,865,057</u></b>

**EXHIBIT C**

**ANNUAL CONTRACTS OBLIGATING THE COLLEGE TO  
EXPENDITURES EXCEEDING \$500,000**

Service/Line of Coverage	Estimated Amount	Vendor
<b>Health Plan</b>		
Employee Group Medical Insurance	\$ 47,140,000	Anthem, CVS Caremark, Chard Snyder
Employee Group Dental Insurance	\$ 2,200,000	Delta Dental
<b>Risk Management</b>		
Risk Mgmt. Broker/Consultant, Property, Crime, Fiduciary, Auto, Fine Arts, Out of State Worker's Comp, General, Umbrella, Professional, Educator's Legal Liability, Internship Professional Liability, Medical Professional, Foreign Liability, Aviation, Cyber Liability, Worker's Compensation (Excess and TPA), Student Accident, International Student, Catastrophic Accident	\$ 3,270,000	Willis Towers Watson, Liberty Mutual, Travelers, United Educators, Old Republic Insurance Co., Beazley (Lloyd's London), Coalition Insurance Solutions, Inc., Axis, Resilience Cyber Insurance Solutions, ACE American Insurance Co., Midwest Employers Casualty Company, XL Specialty, AIG, Capitol Specialty Insurance Corp, CHUBB, National Union Fire Ins. Company of Pittsburg, FM Affiliated and JWF
Unemployment	\$ 750,000	Equifax and Department of Workforce Development

**APPROVAL OF CONTRACT FOR CUSTODIAL SERVICES  
INDIANAPOLIS CAMPUS**

**RESOLUTION NUMBER 2022-19**

**WHEREAS**, the Indianapolis Campus issued a Request for Proposal (RFP) on February 22, 2022, for custodial services in the Indianapolis Service Area, and

**WHEREAS**, seven (7) responses to the RFP were received on by March 28, 2022, and

**WHEREAS**, Nishida Services, Inc., was determined to be the lowest and best bid with a total annual cost of \$674,160 for three years for all custodial services in the Indianapolis Service Area, and

**WHEREAS**, the State Board of Trustees of Ivy Tech Community College must approve any contract by the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

**NOW THEREFORE BE IT RESOLVED**, that the State Board of Trustees do hereby authorize and direct the President, or any other officer of the College designated by the President, to sign the proposed three-year agreement with Nishida Services, Inc. in an amount not to exceed \$2,022,480.00 to provide the Indianapolis Campus and Indianapolis Service Area with custodial services with the terms described above after the agreement has been approved by the College Counsel.

**STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY COLLEGE OF  
INDIANA**

\_\_\_\_\_  
**Stephanie Bibbs, Chair**

\_\_\_\_\_  
**Kim Emmert O'Dell, Secretary**

**June 2, 2022**

**APPROVAL OF SECURITY SERVICES CONTRACT  
INDIANAPOLIS CAMPUS**

**RESOLUTION NUMBER 2022-20**

**WHEREAS**, the Indianapolis Campus utilizes a contracted service provider for its security services at multiple locations within central Indiana, and

**WHEREAS**, the Campus issued a Request for Proposals (RFP) for contracted security services on March 18, 2022 and received five (5) responses by the April 15, 2022 deadline, and

**WHEREAS**, each of the received proposals were evaluated by a selection committee, and

**WHEREAS**, through that evaluation process, the lowest and best proposal was submitted by Security Engineers, Inc. (SEI), and

**WHEREAS**, the Campus Board of Trustees for Indianapolis requests approval of a three-year contract with Security Engineers, Inc. at an estimated total cost of \$1,612,831, and

**WHEREAS**, the State Board of Trustees must approve any contract imposing a financial obligation on the part of the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

**NOW THEREFORE BE IT RESOLVED**, that the State Board of Trustees do hereby authorize and direct the President or any other officer of the College designated by the President, to sign the proposed three-year agreement with Security Engineers, Inc. to provide the Indianapolis Campus with security services with the terms described above after the agreement has been approved by the College Counsel.

**STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY COLLEGE OF  
INDIANA**

\_\_\_\_\_  
**Stephanie Bibbs, Chair**

\_\_\_\_\_  
**Kim Emmert O'Dell, Secretary**

**June 2, 2022**

**APPROVAL OF WALKME LICENSE SUBSCRIPTION CONTRACT  
SYSTEMS OFFICE**

**RESOLUTION NUMBER 2022-21**

**WHEREAS**, the College sought proposals from multiple vendors to provide the College with a digital adoption platform that best meets the Colleges needs at a competitive price, and

**WHEREAS**, the proposal process resulted in WalkMe being the lowest cost and best provider of the digital adoption platform, and

**WHEREAS**, the proposed Agreement enables the College to acquire WalkMe subscription licenses that can be used to create a personalized in-app experience for Ivy Tech students, faculty, and staff to help boost user’s activation, engagement and retention, and

**WHEREAS**, College staff proposes entering into an enterprise-wide agreement with WalkMe Digital Adoption Platform, at a cost not to exceed \$777,615. 79 for a three-year term, and

**WHEREAS**, the State Board of Trustees of Ivy Tech Community College must approve any contract by the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

**NOW THEREFORE BE IT RESOLVED**, that the State Board of Trustees authorize and direct the College President, or her designee, to enter into a three-year agreement with WalkMe Digital Adoption Platform, after the contract has been approved by the College Counsel.

**STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY COLLEGE  
OF INDIANA**

\_\_\_\_\_  
**Stephanie Bibbs, Chair**

\_\_\_\_\_  
**Kim Emmert O’Dell, Secretary**

**June 2, 2022**



**APPROVAL OF A FIVE-YEAR AGREEMENT  
WITH SHI TO PROVIDE MICROSOFT LICENSES  
SYSTEMS OFFICE**

**RESOLUTION NUMBER 2022-22**

**WHEREAS**, the College has successfully negotiated a license agreement with SHI to provide the College with the rights to use Microsoft products and services critical to the continued ability of the College to meet its educational mission, and

**WHEREAS**, the Office of Information Technology has determined that the price the College negotiated with SHI is the lowest possible cost to the College for the licenses and cloud services that will meet the College's ongoing needs, and

**WHEREAS**, the term of this services agreement will be five years commencing on August 1, 2022 and continuing through July 31, 2027 for a cost of \$4,800,000, and

**WHEREAS**, the pricing is locked per unit over the term of the agreement allowing the college to account for changes in staffing levels, enrollment, and cloud services consumption, and

**WHEREAS**, the State Board of Trustees must approve any contract imposing a financial obligation on the part of the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

**NOW THEREFORE BE IT RESOLVED**, that the State Board of Trustees authorize and direct the College President, or her designee, to enter into a five-year Agreement with SHI for a cost of \$4,800,000 to provide the College with Microsoft licenses and cloud services after the documents have been reviewed and approved by the College Counsel.

**STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY COLLEGE OF  
INDIANA**

\_\_\_\_\_  
**Stephanie Bibbs, Chair**

\_\_\_\_\_  
**Kim Emmert O'Dell, Secretary**

**June 2, 2022**

**APPROVAL OF BUILDING RENOVATION CONTRACT  
MADISON CAMPUS**

**RESOLUTION NUMBER 2022-23**

**WHEREAS**, there is a need to renovate and upgrade a portion of the building at the Madison Campus, and

**WHEREAS**, the College has planned to design and construct the renovated space for the Madison Campus (“Project”) for an estimated cost of \$1, 230,595, and

**WHEREAS**, the Project will renovate the paramedic science program labs which are also shared by the CNA and home health students, add private/individual restroom, and create space for the agriculture program while adjusting the lobby area, and

**WHEREAS**, the College has utilized the State of Indiana’s Job Order Contracting (“JOC”) method of procuring the services including compliance with Resolution 2017-4 regarding the use of apprentices, and

**WHEREAS**, the Madison Campus Trustees and the College’s Facility Design Council recommend entering into a contract with Wilhelm Construction, Inc. in the amount of \$523,626.66 to complete the Project, and

**WHEREAS**, the State Board of Trustees must approve major alterations, repairs, or rehabilitation to property owned by the College, and must also approve any contract by the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

**NOW THEREFORE BE IT RESOLVED** that the State Trustees of Ivy Tech Community College of Indiana do hereby approve the renovation of the building at the Madison Campus and entering into the contract with Wilhelm Construction, Inc. in the amount of \$523,626.66, and

**FURTHER BE IT RESOLVED** that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute all necessary documents for the above stated Project after the documents have been approved by the College Counsel.

**STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY COLLEGE OF  
INDIANA**

\_\_\_\_\_  
**Stephanie Bibbs, Chair**

\_\_\_\_\_  
**Kim Emmert O’Dell, Secretary**

**June 2, 2022**

**APPROVAL FOR SALE OF LAND  
ANDERSON CAMPUS**

**RESOLUTION NUMBER 2022-24**

**WHEREAS**, the Trustees of Ivy Tech Community College of Indiana (“College”) owns approximately 8.98 acres of land with a 2,400 square foot pole barn at the 53<sup>rd</sup> Street Campus in Anderson (“Property”), and

**WHEREAS**, the Property is not needed for use by the College, and

**WHEREAS**, the adjoining property owners, the Loose Funeral Home and Crematory (“Buyers”), have offered \$69,500 to purchase the Property, and

**WHEREAS**, the Buyers have been leasing the pole barn from the College since 2015 pursuant to a lease approved by the Trustees in Resolution 2015-50, and

**WHEREAS**, the Buyers have agreed to pay all costs with subdividing the Property, including the costs of a survey, and

**WHEREAS**, an appraisal has been obtained in accordance with IC 21-36-3, and

**WHEREAS**, the Anderson Campus Board of Trustees request the State Trustees approve the sale of the Property.

**NOW THEREFORE BE IT RESOLVED**, that it will serve the best interests of Ivy Tech Community College to dispose, sell and convey the Property for the price of \$69,500.00 and the State Trustees do hereby approve the sale of the Property to the Buyers and the legal entity preferred by them, Willowcrest Park, Inc. for that price, and

**FURTHER BE IT RESOLVED**, the State Trustees do hereby authorize and direct the President, the Assistant Secretary of the Board, or any other appropriate, designated College employee to execute the necessary documents to convey the Property after the documents have been approved by the College Counsel, and

**FURTHER BE IT RESOLVED**, the Assistant Secretary to the Board of Trustees is hereby directed to forward a copy of this Resolution to the Governor of Indiana as required by IC 21-36-3-8.

**STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY COLLEGE OF  
INDIANA**

\_\_\_\_\_  
**Stephanie Bibbs, Chair**

\_\_\_\_\_  
**Kim Emmert O’Dell, Secretary**

**June 2, 2022**



IVY TECH  
COMMUNITY COLLEGE

State Board of Trustees

# Academics & Student Experience



April 7, 2022



# Academics & Student Experience

## AGENDA

- 1 K-14 Engagement
- 2 Transfer Partnerships
- 3 Occupational Therapy Assistant Program
- 4 Enrollment & Retention



# K-14 Engagement



# NACEP Accreditation Update



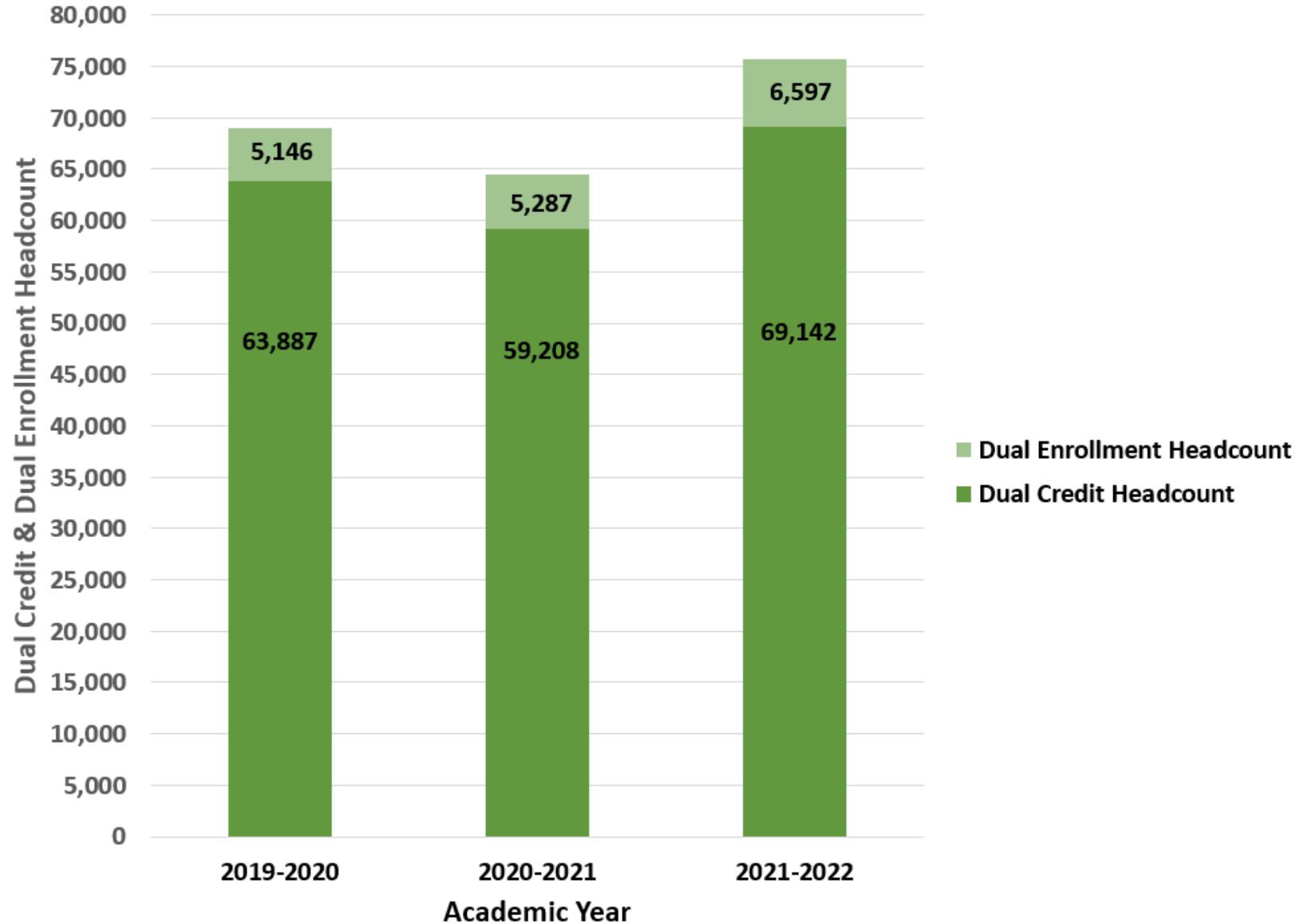
# Approved!



NACEP



# Dual Credit & Dual Enrollment Headcount



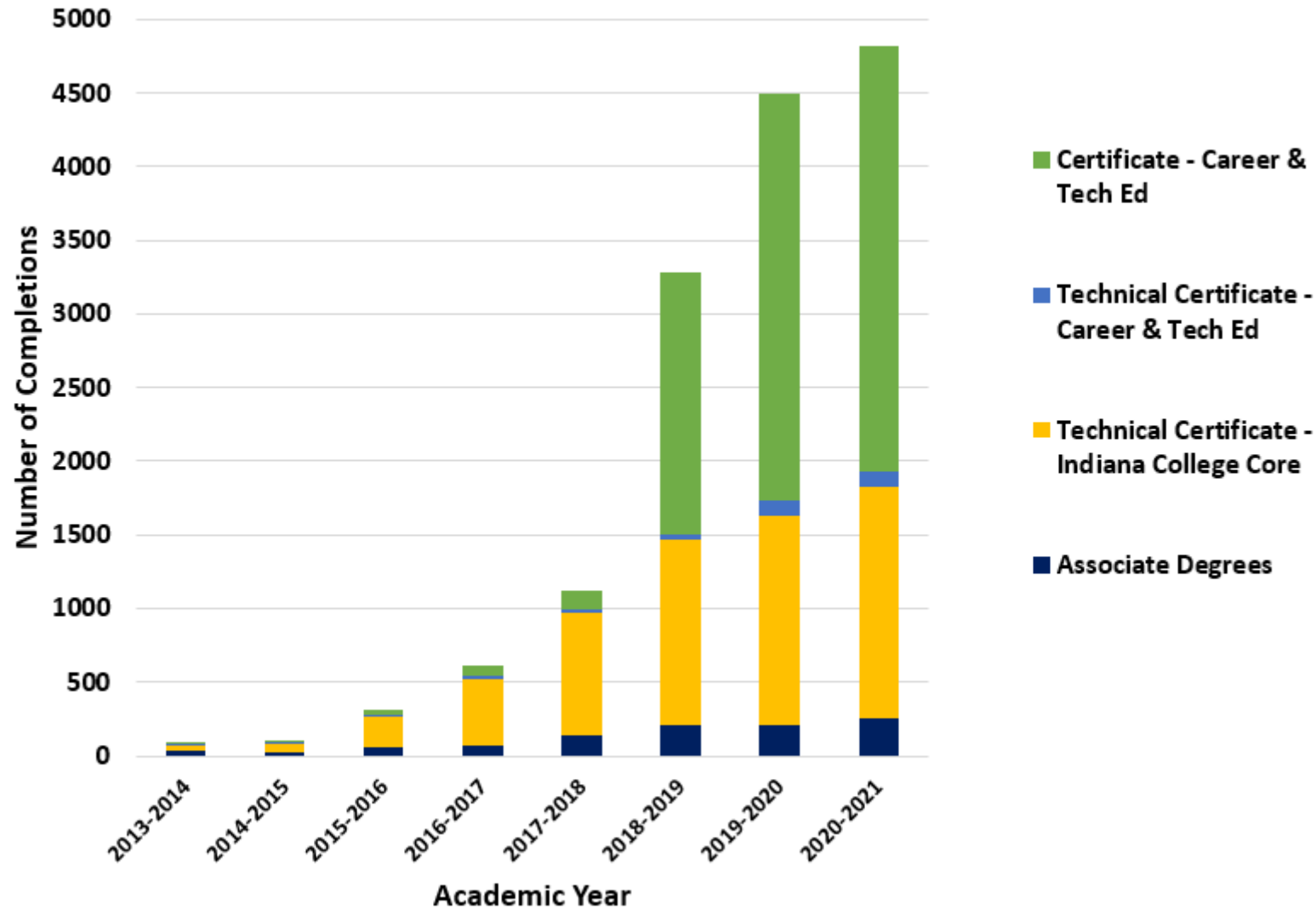




# Pathways to Completion



Statewide K-14 Completions by Completion Type (Including Duplicates)





# Sellersburg: K-14 Success Model



- 362% High School Completion Growth in four years
- Daily contact by Assistant K-14 Directors with high schools
- Indiana College Core course gap analysis for each partner high school
- Short-term workforce credentials analysis for Prosser Career Center
- Provide student scholarships for coursework not available through traditional dual credit





**Dual Credit Students  
& Parents**

**High School  
Administrators & Dual  
Credit Faculty**

**DualEnroll.com  
Stakeholders**

**Ivy Tech Faculty  
Liaisons: Program Chairs  
& Academic Leadership**

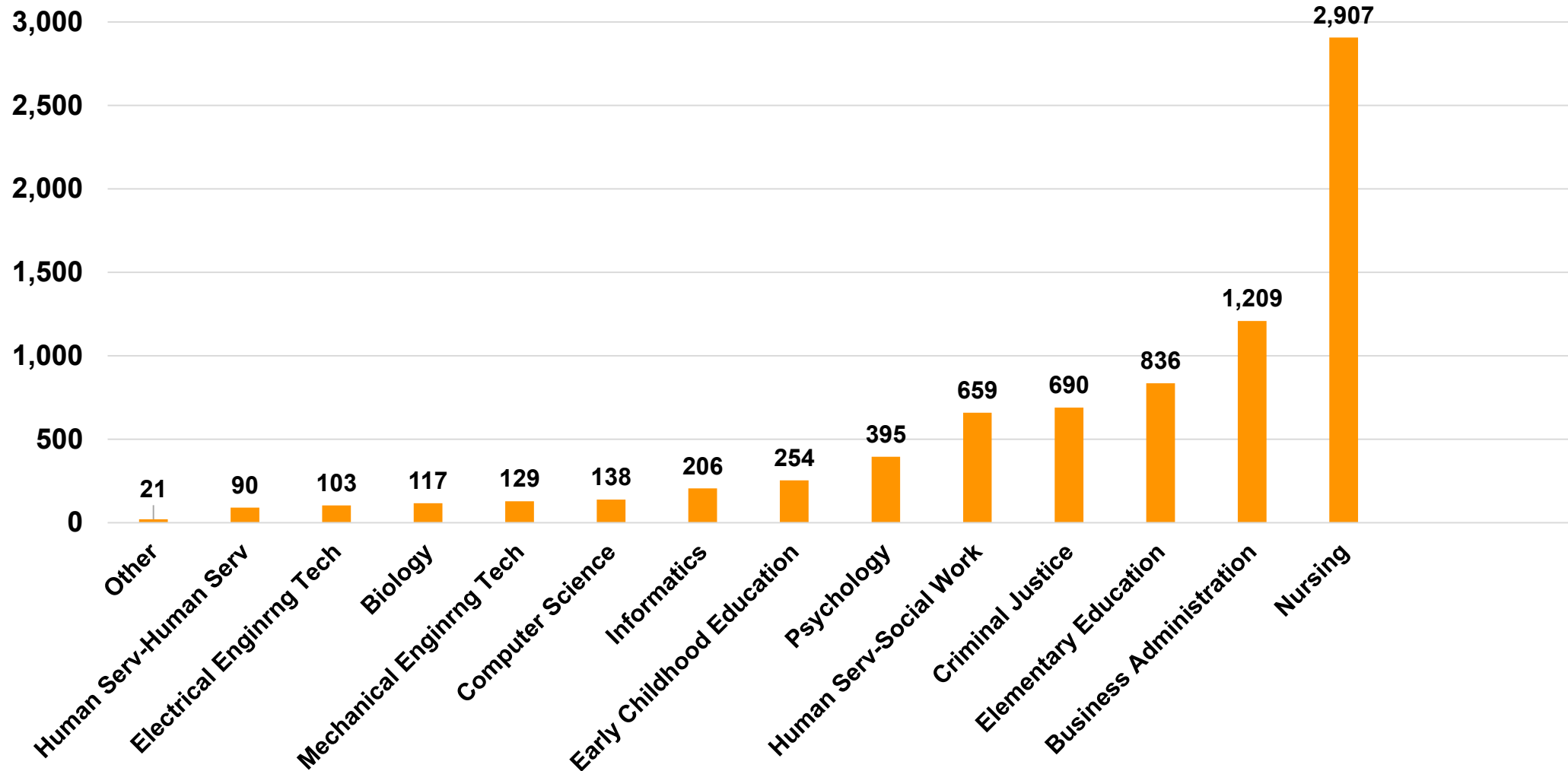
**K-14 Campus Leadership  
& College Connection  
Coaches**



# Transfer Partnerships



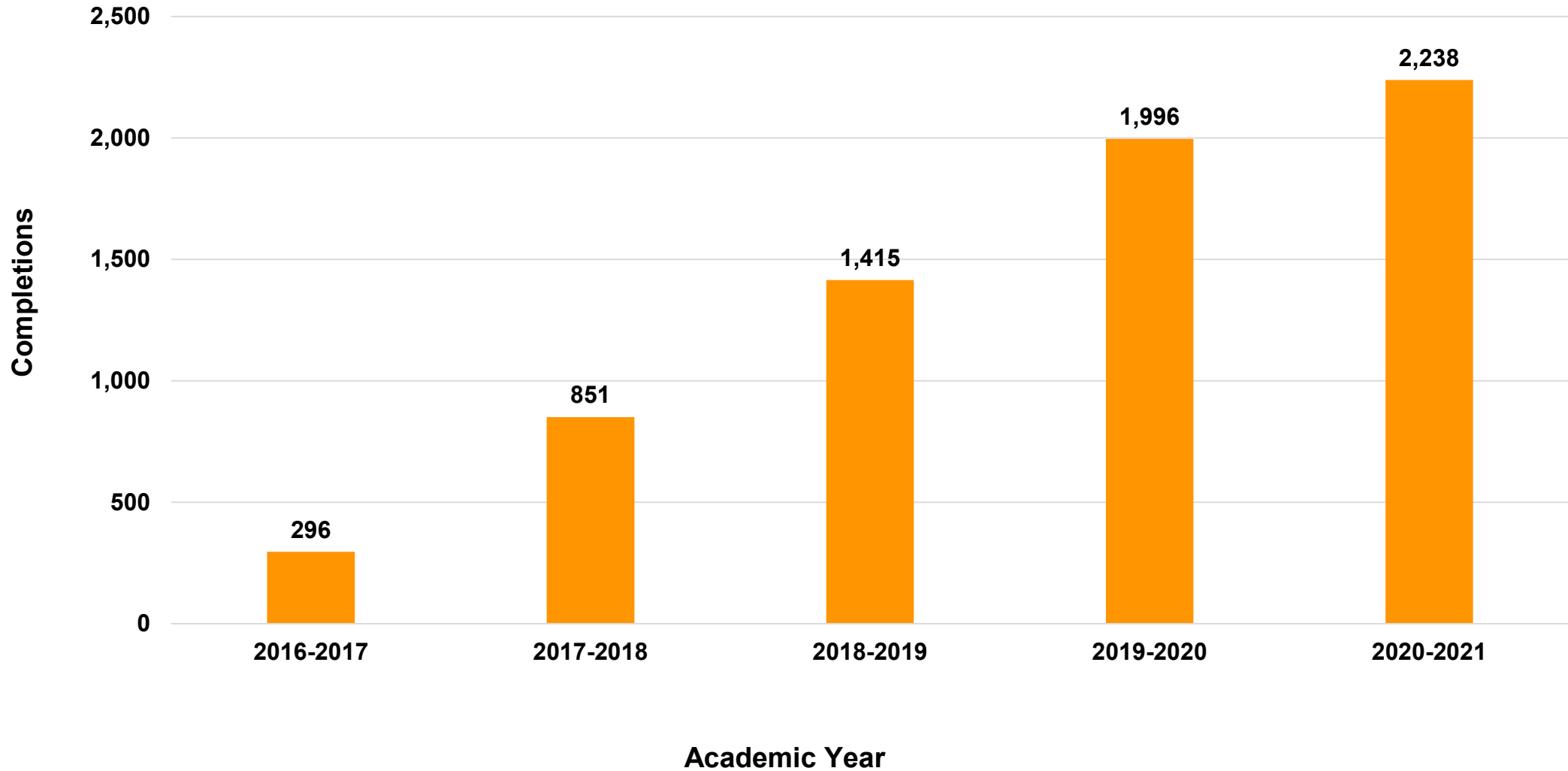
# Completions by Major (2016-2021)



TOTAL = 7,754

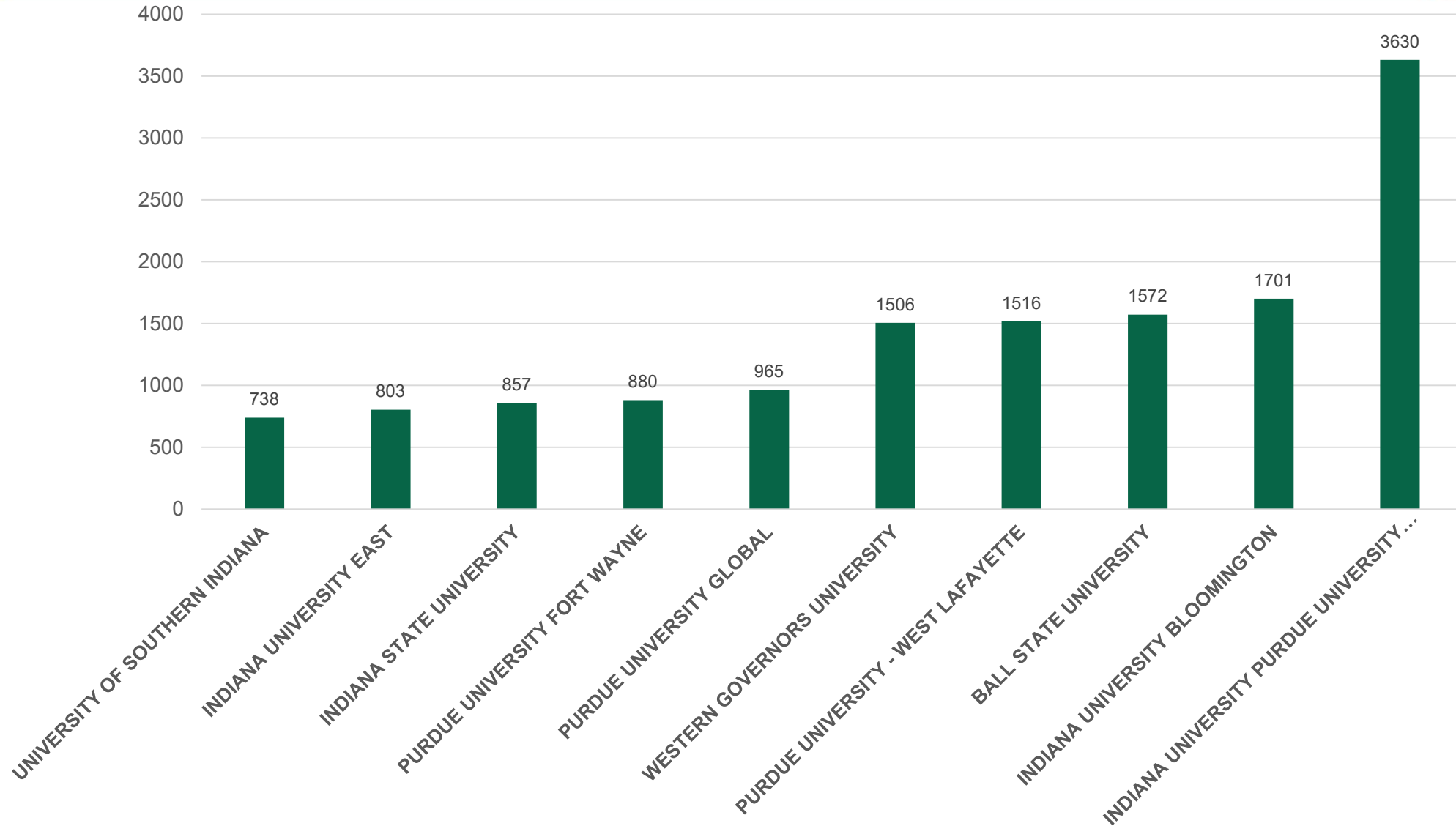


# Completions by Academic Year





# Top 10 Transfer Destinations 2017-21







# Guaranteed Admissions - Public







# Guaranteed Admissions - Private



INDIANA **TECH**



**Manchester**  
University

**IWU**

INDIANA WESLEYAN UNIVERSITY



UNIVERSITY of  
SAINT FRANCIS™



**MARTIN**  
UNIVERSITY



# Purdue Global Partnership



## Goal:

Increase number of grads who progress into high demand jobs

## Strategic Workstreams:

- Optimize transfer pathways and credit for prior learning
- Create curricular pathways to careers
- Identify AYD opportunities

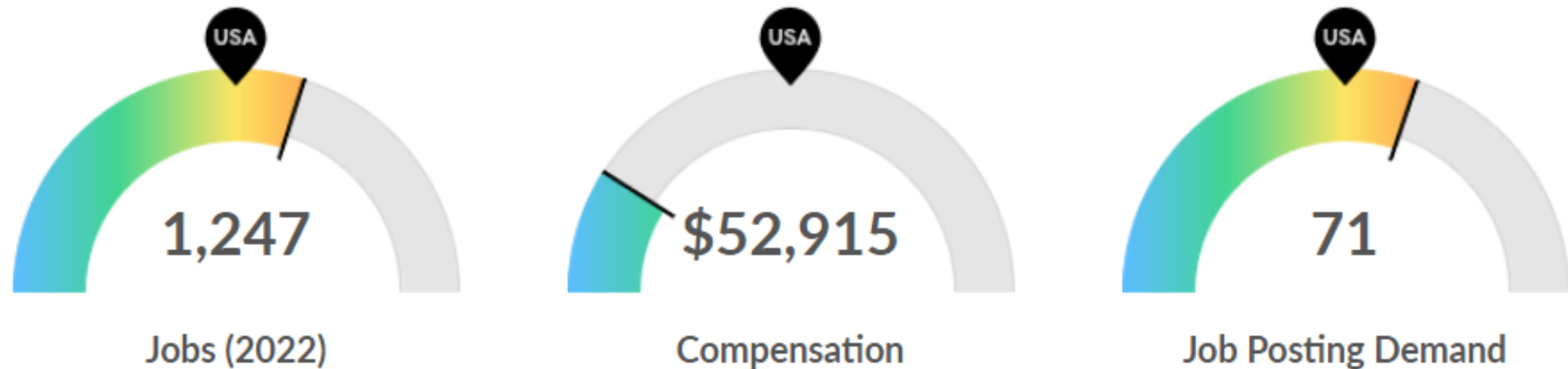


# Occupational Therapy Assistant



Indiana exceeds the expected national average job positions and postings.

Aggressive Job Posting Demand Over a Deep Supply of Regional Jobs



Source: Emsi Burning Glass Market Analytics, 2022



# OTA Strategy



- **Anderson and Bloomington Campus: Shared Model**
  - One shared program chair
  - Two full-time faculty at each campus
- **North and South Enrollment Opportunities**
  - Establish program
  - Evaluate need for expansion
- **Certification**
  - National Board for Certification in Occupational Therapy
- **Credential**
  - Certified Occupational Therapy Assistant, COTA
  - Indiana licensure



# OTA Timelines



Campus Board of Trustees Approval

>Complete<



Campus Academic Officers Council

>Complete<



Chancellors

>Complete<



State Board Of Trustees

>Current<



CHE  
ACOTE (2026)

HLC



Accreditation Council for Occupational Therapy Education



# Enrollment and Retention



# 2021-2022 Total Headcount



	Total Enrollment	2022 Min Enrollment Target (GOAL)	Enrollment Target Difference	Apprentice	Dual Credit	Non-Credit	Regular	Senior Scholar
As of 4/7/22	164,698	167,534	-2,836	7,862	65,973	8,939	81,549	375
As of 5/24/22	<b>167,573</b>	167,534	<b>+39</b>	8,237	64,087	11,629	83,248	372

**Surpassed annual goal!**







# Summer Headcount: Student Type



<b>Student Type</b>	<b>2021</b>	<b>2022</b>	<b>% Change</b>
Apprentices	38	97	86.3%
Continuing	12,733	16,329	14.1%
Dual Enrollment	610	3,698	326.0%
Guest	3,808	7,022	53.1%
New First Time – Adult	308	682	75.8%
New First Time – Trad.	332	1,091	141.5%
Readmit	741	1,348	48.5%





# Fall Headcount: Student Type



Student Type	Enrolled 2021	Enrolled 2022	% Change
Apprentices	3	3	0%
Continuing	11,401	13,492	5.7%
Dual Enrollment	342	448	2.1%
Guest	165	234	21.3%
New First Time – Adult	203	359	43.6%
New First Time – Traditional	908	1,656	50.3%
Readmit	450	716	31.2%



# Appendix



# NACEP Accreditation Update



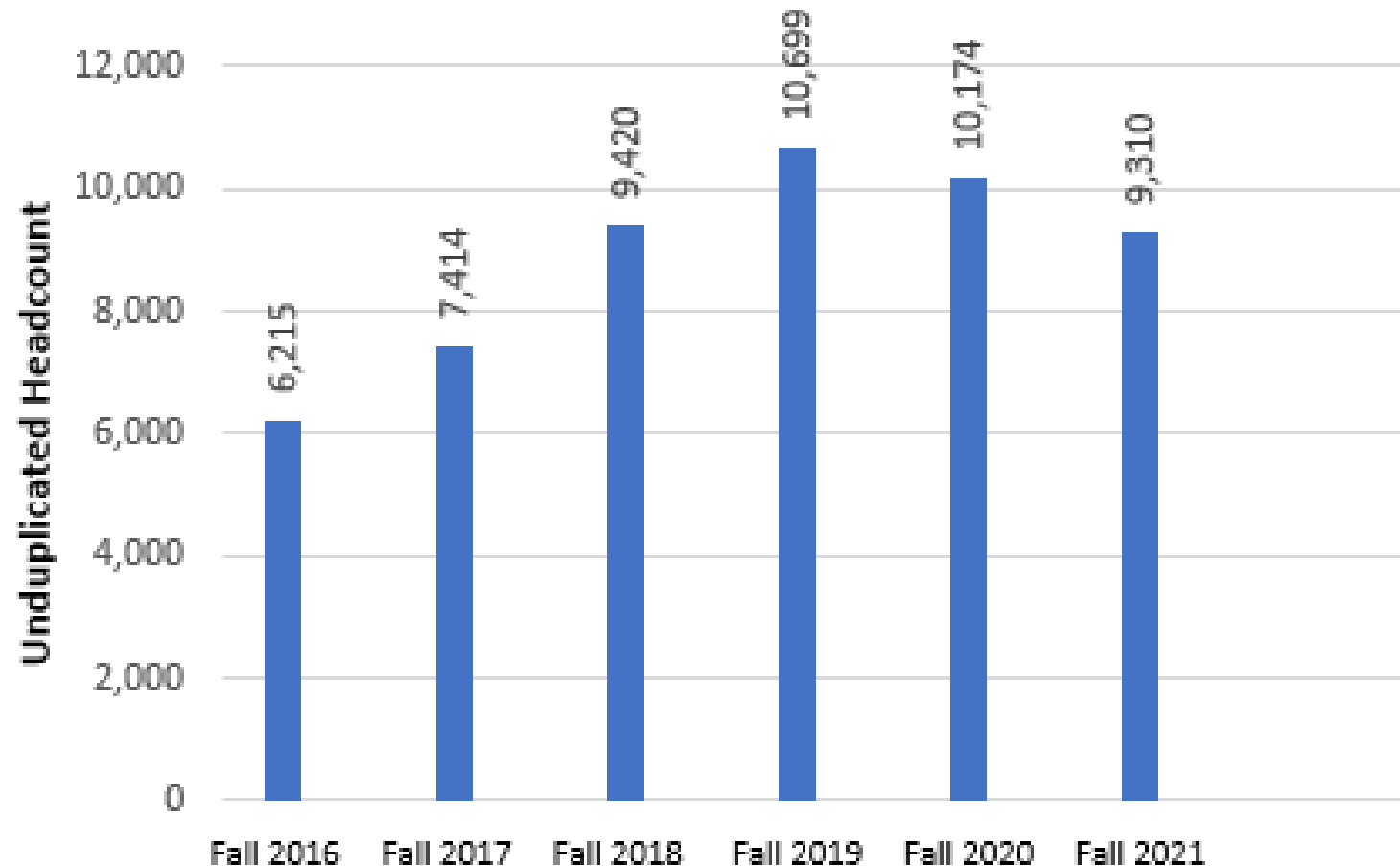
<b>Objective</b>	<b>Deadline</b>	<b>Status</b>
<b>Self Study (Continuous Quality Improvement)</b>	<b>Since October 2019</b>	<b>CONTINUOUS</b>
<b>Pre-Application Submission</b>	<b>February 26, 2021</b>	<b>COMPLETED</b>
<b>NACEP “Readiness” Response</b>	<b>April 15, 2021</b>	<b>COMPLETED</b>
<b>Full Application</b>	<b>July 1, 2021</b>	<b>COMPLETED</b>
<b>Commissioner &amp; Peer Review Team Assigned</b>	<b>July-August 2021</b>	<b>COMPLETED</b>
<b>Additional Evidence Submission</b>	<b>November 19, 2021</b>	<b>COMPLETED</b>
<b>Virtual Peer Review Site Visit</b>	<b>February 14, 2022</b>	<b>COMPLETED</b>
<b>Final Determination</b>	<b>May 1, 2022</b>	<b>ACHIEVED</b>



# TSAP Enrollment Update



Transfer as a Junior Enrollment Trend





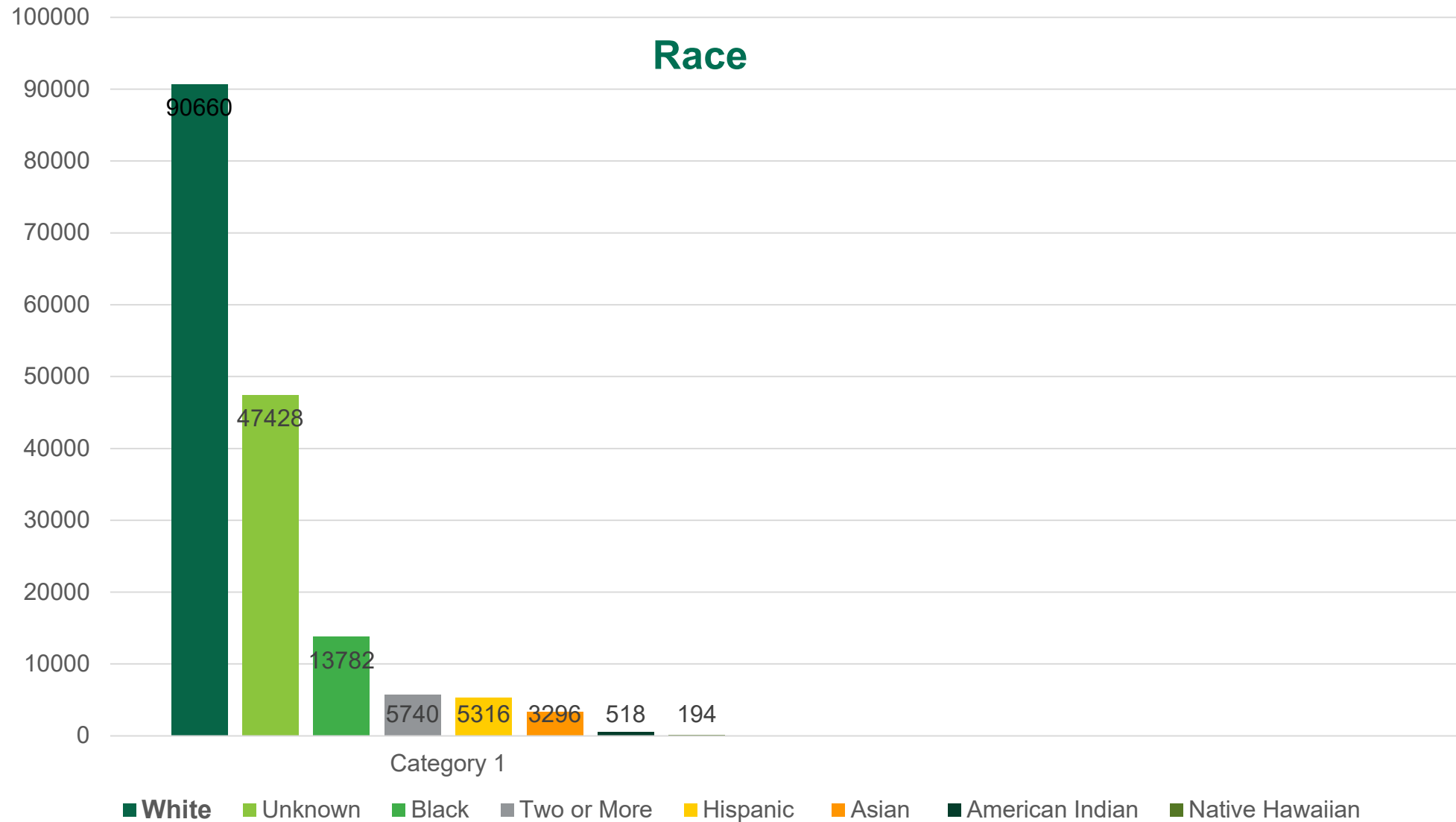
# Top 10 Transfer Destinations



COLLEGE NAME	2017-2018	2018-2019	2019-2020	2020-2021
Indiana University Purdue University Indianapolis	865	910	1031	824
Indiana University Bloomington	365	419	473	444
Ball State University	416	394	419	343
Purdue University – West Lafayette	385	365	420	346
Western Governors University	429	440	391	246
Purdue University Global	199	302	259	205
Purdue University Fort Wayne	261	248	235	136
Indiana State University	246	232	199	180
Indiana University East	237	235	196	135
University of Southern Indiana	171	219	190	158
<b>TOTAL:</b>	7291	7602	7191	5573



# 2021-2022 Student Demographics

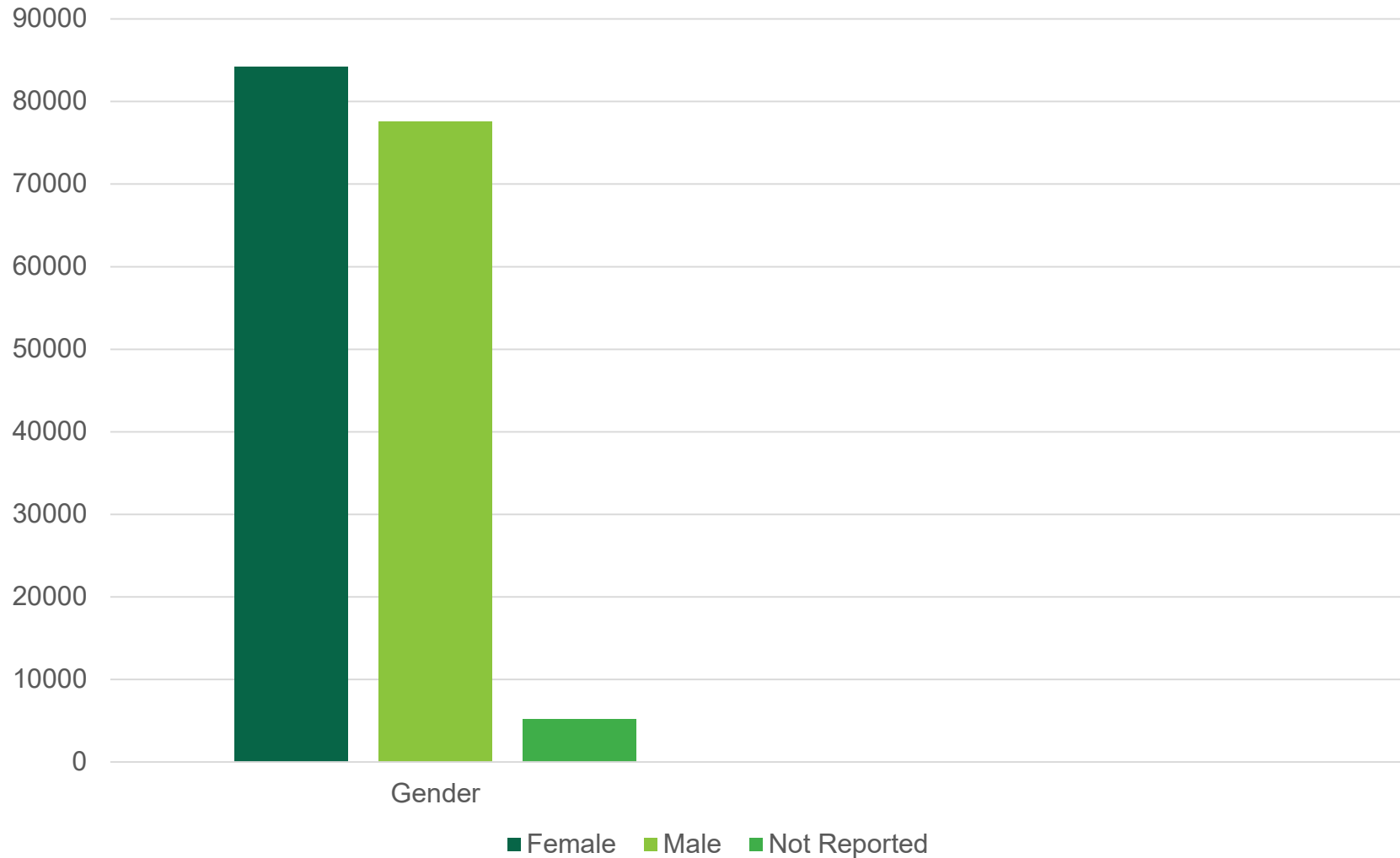




# 2021-2022 Student Demographics

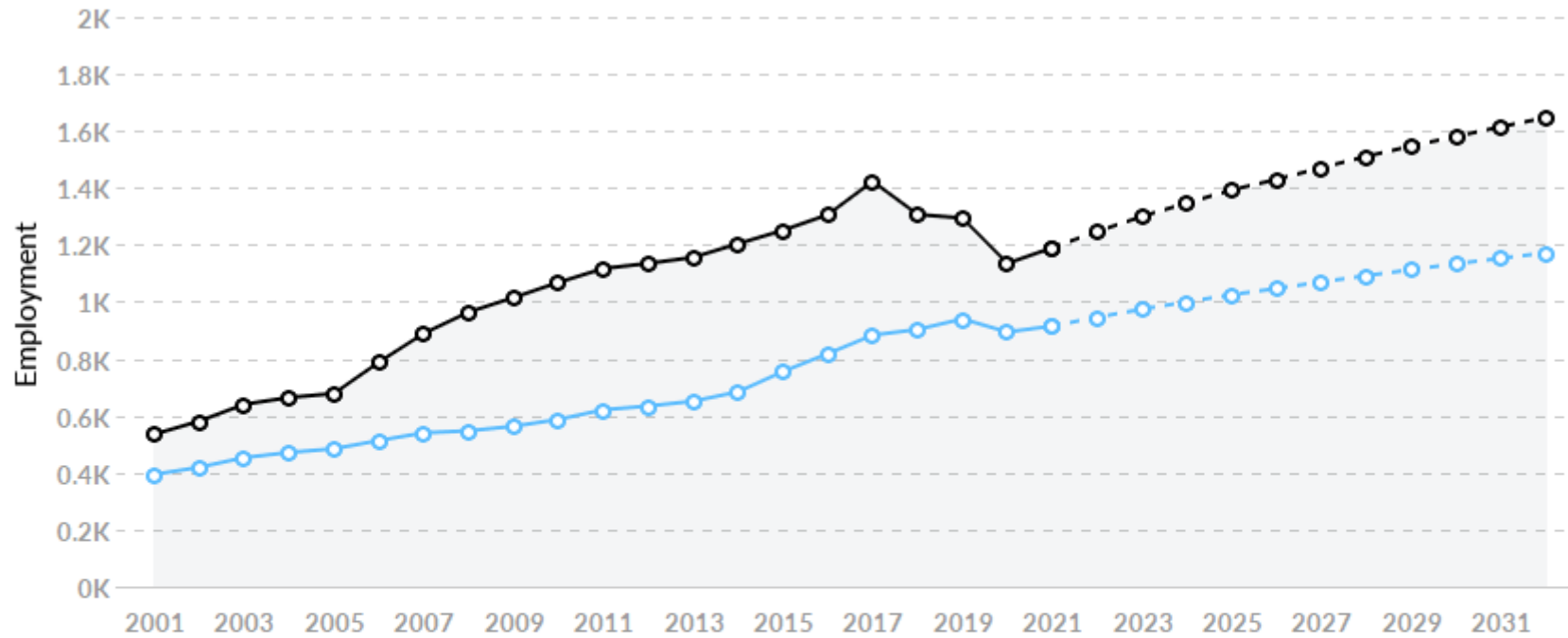


## Gender





# TSAP Enrollment Update



Region	2022 Jobs	2026 Jobs	Change	% Change
● Indiana	1,247	1,430	184	14.7%
● National Average	946	1,047	101	10.7%

Fall 2016    Fall 2017    Fall 2018    Fall 2019    Fall 2020    Fall 2021





**IVY TECH**  
COMMUNITY COLLEGE

## AUDIT COMMITTEE

The report will be given at the State Board of Trustees Meeting on June 2, 2022. .



IVY TECH  
COMMUNITY COLLEGE

State Board of Trustees

# Building, Grounds and Capital Committee



June 2, 2022



# Building, Grounds and Capital

**Amanda Wilson**

Vice President for Capital Planning and Facilities



# Building, Grounds and Capital

## AGENDA

- 1 Madison Campus: Phase I Building Renovation JOC Contract
- 2 Informational Item: Capital Update
- 3 Informational Item: Real Estate Updates
- 4 Informational Item: Contract, Spend





# Madison Campus



## Phase 1 Building Renovation

- Repurpose 4,169 square feet on 1<sup>st</sup> floor
- Total Project Cost: \$1,230,595 (including equipment)
- Request to approve construction JOC contract with Wilhelm
- Value: \$523,626.66



PHASE 1: PROPOSED 1ST FLOOR PLAN



# FY 2023-2025 Capital Submission Timeline



August 2022

State Board of Trustees approves capital submissions

August 2022

Capital requests submitted to CHE

September/October 2022

President Ellspermann presents to CHE

November/December 2022

CHE passes budget recommendation

President presents to State Budget Committee

January 2022

President presents to House Ways and Means

House Ways and Means budget released

March 2023

President presents to Senate Appropriations

Senate Appropriations budget released

April 2023

State Budget Finalized



# Real Estate Update



## Status of Previously Approved Transactions

- C4 Property Transfer
- Logansport Land Donation
- Crown Point Land Acquisition
- Anderson Land Sale



# Diverse Spend



## FY 2022 State-Certified Minority, Women, Veteran, and Disability-Owned (XBE) Construction Spend

	Minority Owned \$1,107,350	Women Owned \$663,071	Veteran Owned \$857,228
% of spend	5%	3%	4%
state goal	7%	5%	3%





**THANK YOU!**

**Questions?**



IVY TECH  
COMMUNITY COLLEGE

# Budget & Finance Committee Report





# Budget & Finance Report

**Dominick Chase**

Senior Vice President of Business Affairs and  
Chief Financial Officer





# State Board of Trustees

## AGENDA

- 1** FY 2022 Budget Update
- 2** FY 2023 Internal Budget Recommendation
- 3** 2023-2025 Legislative Budget Process
- 4** Indianapolis Custodial Services Contract
- 5** Indianapolis Security Contract



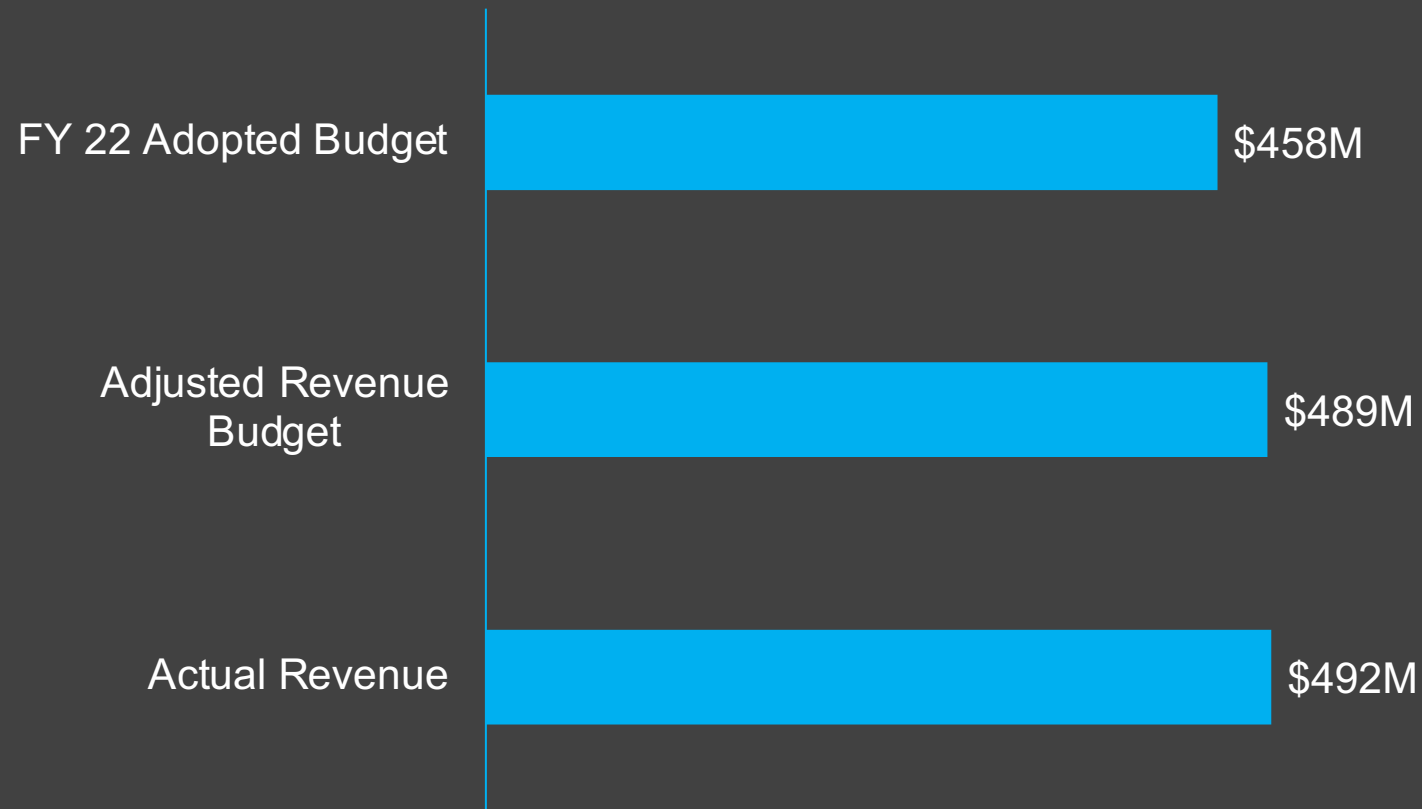


# FY 2022 Budget Update



# FY 22 Operating Revenue

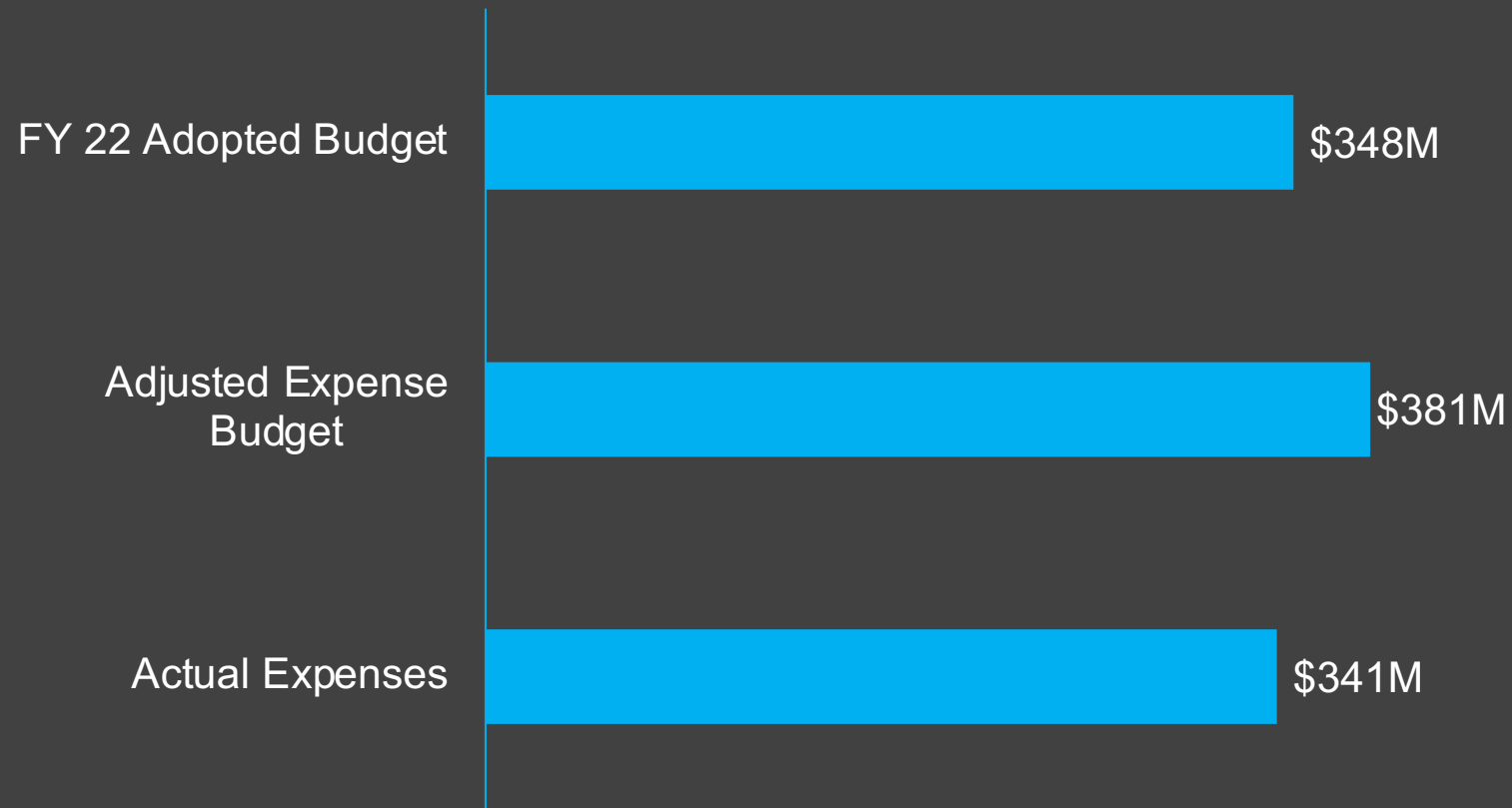
April 2022 (millions)





# FY 22 Operating Expenses

April 2022 (millions)







# FY 2023 Internal Budget Recommendation







# FY 2023 Revenue Budget

Base	\$485.1M
State Operating	\$5.2M
Debt Service	(\$0.5M)
Tuition Structure	\$0.9M
Madison IDOC	\$12.9M
Other	\$1.5M
<b>TOTAL</b>	<b>= \$505.1M</b>

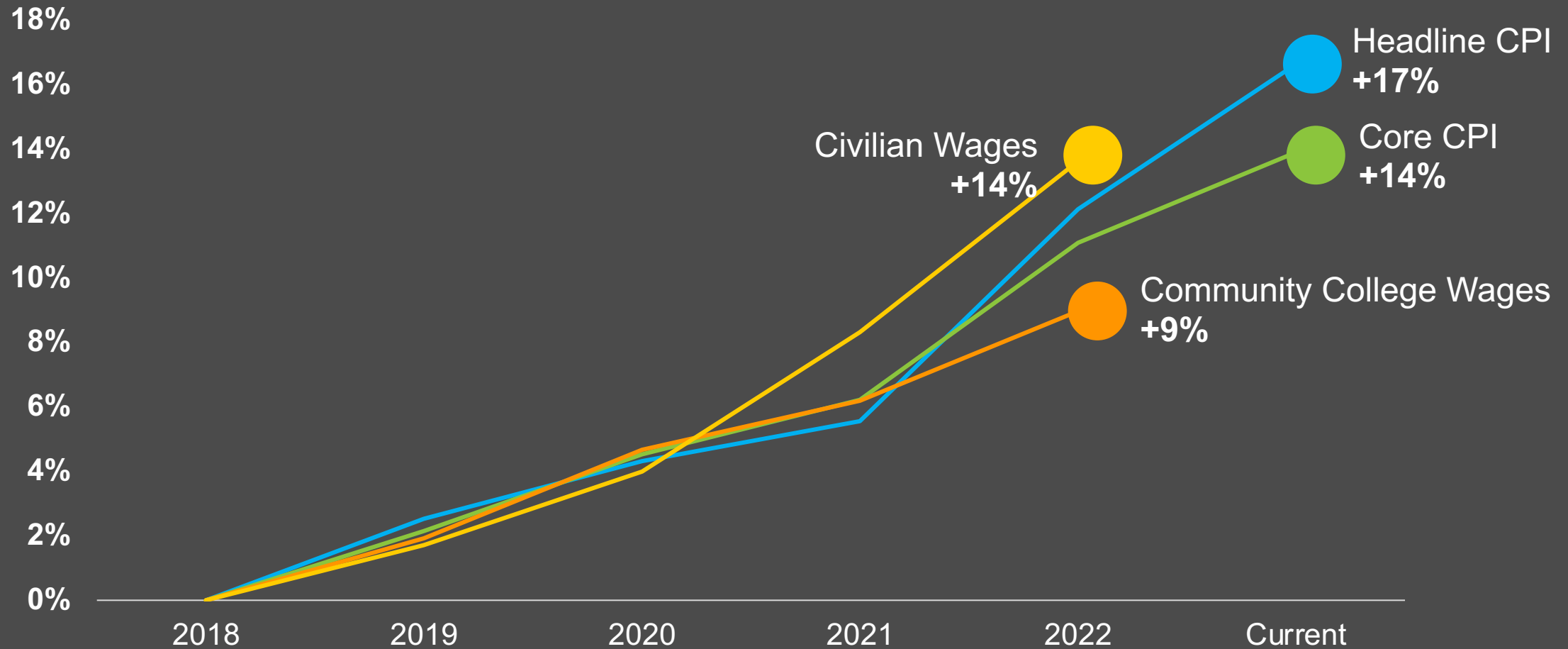


# FY 2023 Expenditure Budget

Base	\$485.1M
Salary and Benefits	\$11.7M
Debt Service	(\$0.5M)
Madison IDOC	\$12.9M
College Wide Funds	(\$5.6M)
Other	\$1.5M
<b>TOTAL</b>	<b>= \$505.1M</b>



# Salaries & Inflation





# FY 2023-2025 Biennial Budget Process







# Outcomes-Based Funding

## Discussion



INDIANA COMMISSION *for*  
HIGHER EDUCATION



# Approvals



# Indianapolis Custodial Services Contract

**Who:** Nishida Services

**What:** Custodial Services Contract

**Cost:** \$2,022,480 from 09/01/22 – 08/31/25



# Indianapolis Security Contract

**Who:** Security Engineers, Inc. (SEI)

**What:** Security Services Contract

**Cost:** \$1,612,831 from 09/01/22 – 08/31/25





# Questions





IVY TECH  
COMMUNITY COLLEGE

# Ivy Tech Foundation, Inc.



INVEST  IVY TECH

A \$285M STATEWIDE CAMPAIGN TO TAKE OUR STUDENTS—AND INDIANA—FURTHER.



# Foundation Report

**Courtney Roberts**

President, Ivy Tech Foundation

Senior Vice President - Development, Ivy Tech



# Foundation Report



## AGENDA

- 1 Comprehensive Campaign Update
- 2 Nursing Expansion Fundraising Update
- 3 Board of Directors Recruitment







# Campaign Progress Overview



Type	\$\$ to Raise In the Millions	Grand Total as of 4.30.2022	% to Goal
Grants	\$175	\$144.4	83%
All Other Gifts (Major Gift, Planned Gift, Annual Fund and Other)	\$110	\$100.5	91%
<b>Total</b>	<b>\$285</b>	<b>\$244.9</b>	<b>86%</b>



# Campaign Progress by Type



Gift Type	FY18	FY19	FY20	FY21	FY22	Total	%
> \$10K Gifts	2.3	10.7	10.9	11.6	10.7	\$ 46.2	19%
Planned Gifts		4.9	8.0	2.7	4.2	\$ 19.8	8%
< \$10K Gifts		5.9	2.4	2.4	1.9	\$ 12.6	5%
Grants to Foundation		4.2	10.2	9.2	6.5	\$ 30.1	12%
Grants to College	2.9	20.8	25.4	37.0	28.4	\$ 114.5	47%
Other to College		8.5	4.6	4.6	4.0	\$ 21.7	9%
<b>Total</b>	<b>\$5.2</b>	<b>\$55.0</b>	<b>\$61.5</b>	<b>\$67.5</b>	<b>\$55.7</b>	<b>\$ 244.9</b>	<b>100%</b>



# Nursing Expansion



Type	Status as of 5.20.2022
Gifts/Pledges (5)	11.17M
Agreements in Final Stages of Review (2)	7.4M
Proposals in Development (21)	Estimated \$8-\$10M
<b>Goal</b>	<b>\$20M</b>



# Foundation Board Recruitment



## Annual Timeline & Process

**Review and  
Planning**  
January - April

**Recommendation  
Process**  
May - July

**Final Approvals**  
August - October





IVY TECH  
COMMUNITY COLLEGE

# Human Resources & Operations





# Human Resources & Operations

## AGENDA

1

WalkMe

2

Microsoft A5 Licensing



# WalkMe

Digital Adoption Platform



# WalkMe Adoption

**Who:** WalkMe

**What:** Enterprise-wide license to implement digital adoption across Ivy Tech's web-based applications.

**Timeframe:** July 1, 2022 through June 29, 2025

**Cost:** \$788,500





# Microsoft A5 Licensing

Cybersecurity Benefits Overview



# A5 Security Benefits



- Multi-Factor Authentication for Students
- Advanced Data Loss Prevention
- System-Wide Security and Data Analytics Enhancements





# Microsoft Licensing

**Who:** SHI

**What:** Enterprise-wide license with advanced security for Microsoft products and cloud services.

**Timeframe:** August 1, 2022 through July 31, 2027

**Cost:** \$4,800,000



**Questions?**





IVY TECH  
COMMUNITY COLLEGE

# Marketing and Public Affairs





# Marketing & Public Affairs

## AGENDA

- 1 Rebrand Statewide Marketing Campaign
- 2 Revised Digital Strategy
- 3 Tuesdays@TheTech & School Spotlight
- 4 Media Relations Survey/Public Affairs Update

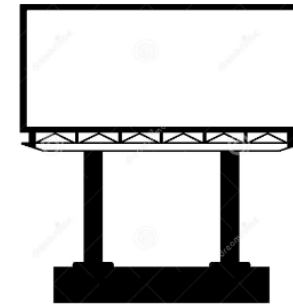


# Rebrand Marketing Strategy



## Campaign Details

- Media Budget: \$900,000
- Dates: May 9 – August 14, 2022
- Geography: Indiana Statewide
- Estimated 103,833,333 impressions
- Tested Impact Statements
- Tactics Include:







# Outdoor



**4,500+ BUSINESS GRADS EACH YEAR**



SHANNON M. | 2017 ACCOUNTING GRAD



**92% OF ALUMNI WOULD CHOOSE IVY TECH AGAIN**



MARIANA G. | 2006 GRAD | FORT WAYNE COMMUNITY SCHOOLS





# Outdoor



**92% OF ALUMNI WOULD CHOOSE IVY TECH AGAIN**

**IVY TECH**  
COMMUNITY COLLEGE

SAMANTHA O. | 2018 AGRICULTURE GRAD



**8,000+ HEALTHCARE GRADUATES EACH YEAR**

**IVY TECH**  
COMMUNITY COLLEGE

JIMMY M. | 2007 RESPIRATORY THERAPY GRAD





# Digital



 **IVY TECH**  
COMMUNITY COLLEGE

**GRADUATION  
DAY PAYS OFF  
EVERY DAY**

SHANNON M. | 2017 GRAD

[LEARN MORE](#)

 **IVY TECH**  
COMMUNITY COLLEGE

**GRADUATION  
DAY PAYS OFF  
EVERY DAY**

ANGEL B. | 2006 RESPIRATORY THERAPY GRAD

[LEARN MORE](#)



# Revised Digital Strategy



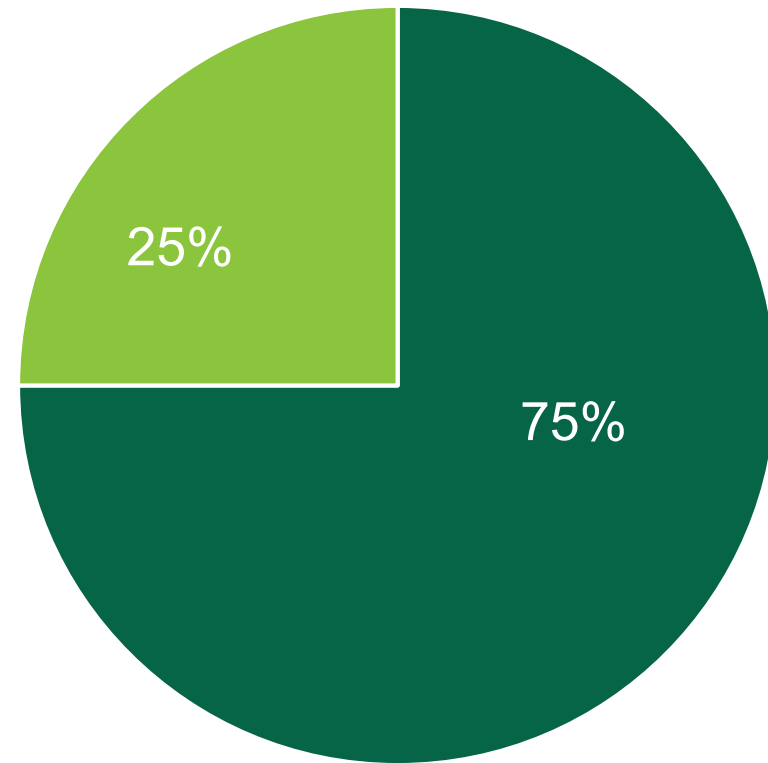
## Branded Search (*“Ivy Tech Application”, “Ivy Tech Campus Near Me”*)

- Helps bring your site to the top
- Lowers cost per click
- Can be limiting

## Nonbranded Search (*“Short term certificate”, “Welding classes near me”*)

- Expands reach and awareness
- Brings in more traffic
- Captures customer at the beginning of their journey

Dollar Spend Branded vs Non-Branded



■ Branded

■ Non-Branded



# Revised Digital Strategy



<b>Actions</b>	<b>3/15-3/21</b>	<b>3/22 -3/28</b>
<b>Impressions</b>	7,568	16,167 (+113%)
<b>Clicks</b>	457	983 (+115%)
<b>Click Through Rates</b>	6.04%	6.08%
<b>Applications</b>	8	34 (+325%)
<b>Cost Per Application</b>	\$141.97	\$92.42% (-35%)
<b>Click to App Rate</b>	2.63%	4.78% (+81%)
<b>Other Conversion Actions</b>	183	389 (+112%)





# Tuesdays@TheTech



## Continuing Enrollment Strategy

- Launched Statewide June 2022
- Weekly Push to Registration
- Focused on Relationship Building & Student Experience
- Campus Flexibility
- Employer & Community Partner Opportunities
- Weekly Paid Marketing & Communication Support



# Tuesdays@TheTech



## JOIN US **FOR** Tuesdays@TheTech

Visit us and learn how to launch or advance your career

- 70+ academic programs
- 75% of all Ivy Tech students are awarded financial aid
- Next Level Jobs degrees are FREE

Date: Tu

Time: 12

Ivy Tech C

1234 Test

IvyTech.e

## Tuesdays@TheTech


Visit a campus nearest you and take the next steps toward a better tomorrow.

### Ivy Tech Facts

- Ivy Tech alumni earn \$10,000 more on average with a 2-year degree.
- 8,000+ healthcare grads are hired yearly
- A degree is FREE through the Next Level Jobs program.



50 W Fall Creek Pkwy N Dr,  
Indianapolis, IN 46208



VISIT US ON CAMPUS **FOR** Tuesdays@TheTech

Join us to tour campus and get the personal support and guidance you need to complete your registration.

Learn more at [IvyTech.edu/Tuesday](http://IvyTech.edu/Tuesday)

## VISIT US ON CAMPUS **FOR** Tuesdays@TheTech

enrollment help • campus tours • financial aid help • class registration

choose Ivy Tech again.  
number of associate

to learn more

## VISIT US ON CAMPUS **FOR** Tuesdays@TheTech

enrollment help  
campus tours  
financial aid help  
class registration



## VISIT US ON CAMPUS **FOR** Tuesdays@TheTech

enrollment help  
campus tours  
financial aid help  
class registration

**RSVP NOW**



# School Spotlight



## Programmatic Marketing Strategy

Month	School Focus
July	School of Public Affairs & Social Services / Garatoni School of Entrepreneurship & Innovation
August	School of Information Technology
September	School of Business, Logistics, and Supply Chain
October	School of Advanced Manufacturing, Engineering, and Applied Science
November	Agriculture focus
December	Non-credit/Short Term Credentials Programming
January	School of Nursing
February	School of Health Sciences
March	Rotation Month: Non-Credit/Nursing/Manufacturing
April	School of Fine Arts, Sciences, and Education
May	Rotation Month: Non-Credit/Nursing/Manufacturing
June	Garatoni School of Entrepreneurship & Innovation



# Media Relations Survey

Results and Recommendations





# The “Why”



- Identify how our story is being told
- Identify trends in reporting across the state
- Identify effective channels for messaging
- Helps guide future strategy

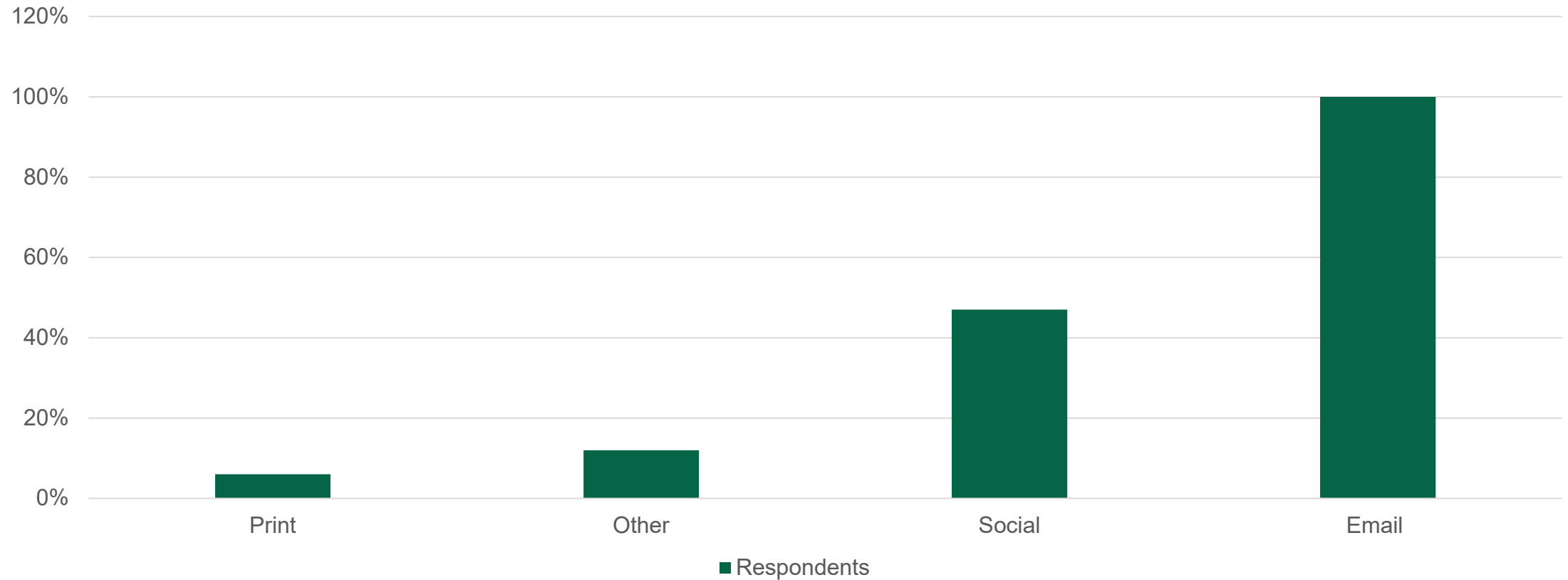




# Results



## How Campuses Currently Distribute Press Releases



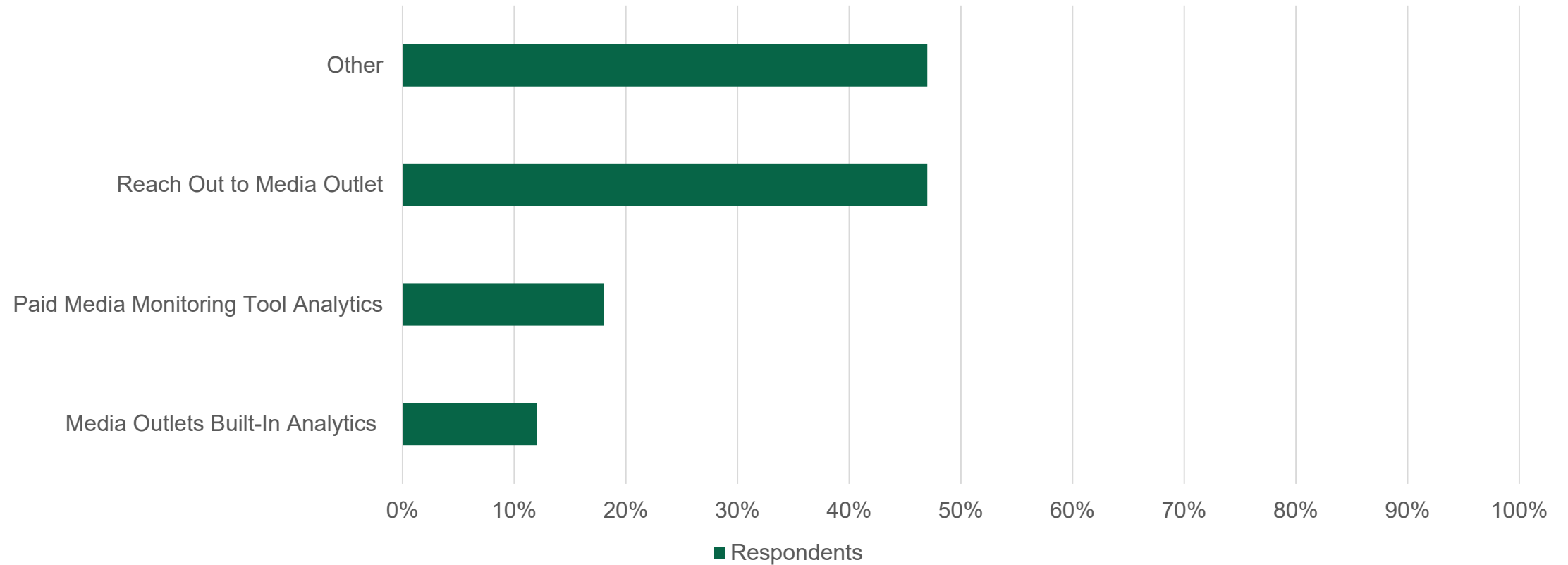
Respondents could select more than one answer \*\*



# Results



## How Campuses Track Media Coverage Once Releases are Distributed



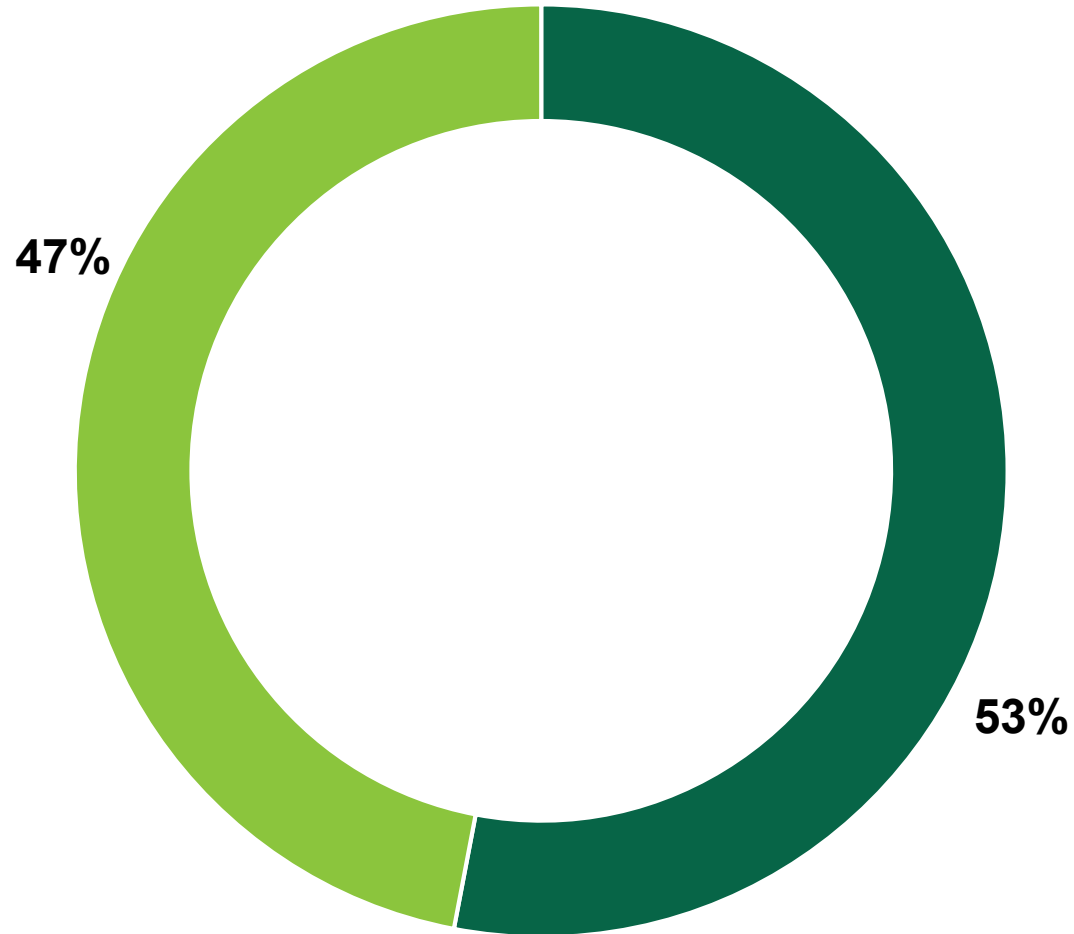




# Critical Mention



Use of Critical Mention Statewide



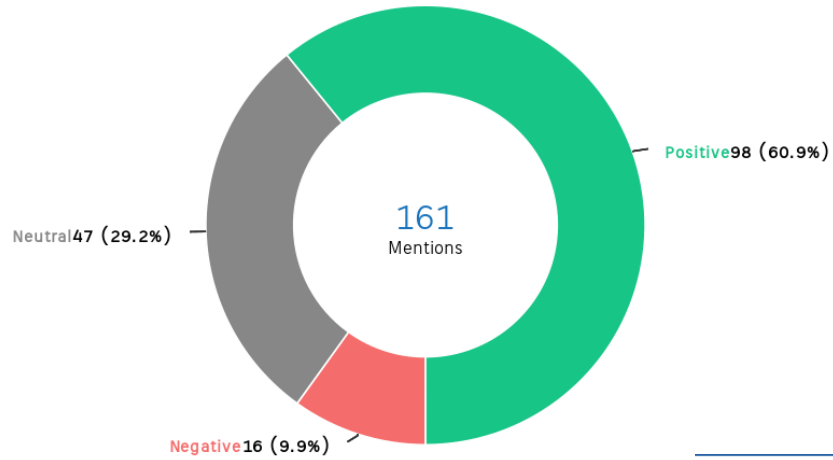
■ YES ■ NO



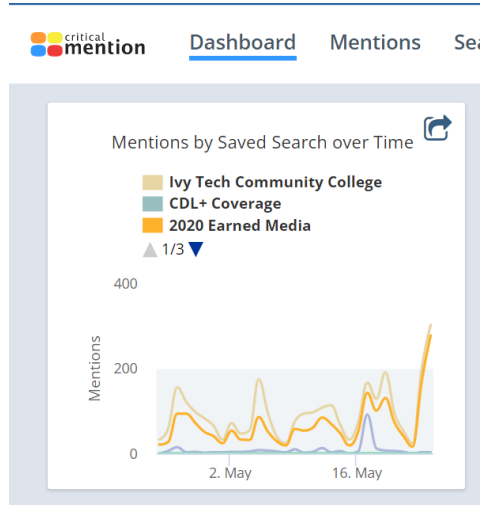
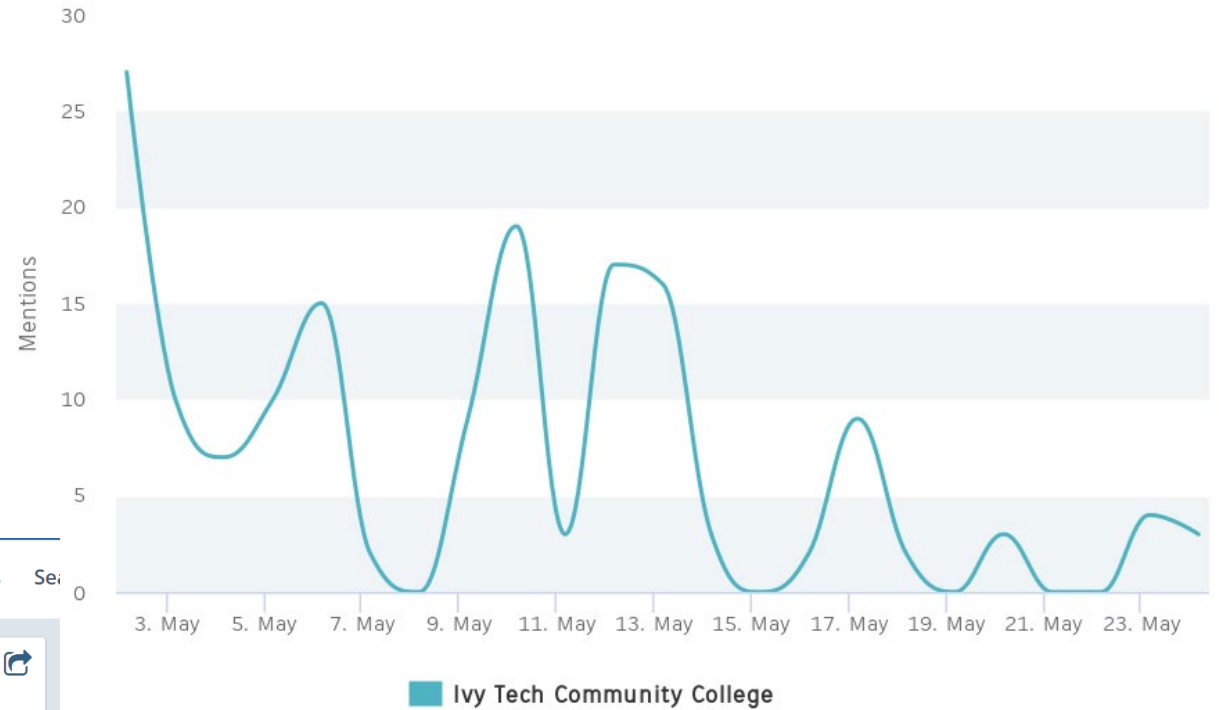
# Critical Mention



Sentiment of Mentions by Saved Search



Mentions by Saved Search over Time





# Recommendations



- Create statewide media strategy with campus input
- Purchase product that will make news release distribution and media tracking more efficient and standardized
- Provide regular reporting to college leadership



# Policy Fellows Program



- Washington, D.C. Trip – June 13 – June 16, 2022
- Meetings with senators, representatives, associations, and ED





## IVY TECH COMMUNITY COLLEGE BRAND LAUNCH MEDIA PLAN: MAY - AUGUST 2022

From: Williams Randall Advertising

Date: April 27, 2022

---

Ivy Tech has made a substantial investment in new branding and website improvements and Williams Randall is excited to help introduce this to the public. Our media strategy will generate high awareness of the new Ivy Tech brand across the state and encourage engagement with the new messaging.

### *Media Campaign*

#### CAMPAIGN DETAILS

- Media Budget: \$900,000
- Dates: May 9 - August 14, 2022
- Geography: Indiana Statewide
- Tactics Include:
  - TV
  - OTT Video Streaming
  - Radio
  - Audio Streaming
  - OOH
  - Direct Mail

#### STRATEGY

Consumers are multi-taskers, second-screen users and often influenced by social media. Therefore, it's important to have multiple touch points across various mediums when creating a media strategy. Our goal is to reach your audience wherever they may be during their day, speak to them in a meaningful way with your unique messaging, and nurture them along the path towards enrolling at Ivy Tech. To accomplish this goal, this plan includes multiple traditional mediums that will support Ivy Tech's existing digital efforts.

For consumers, legacy platforms such as radio and TV still command the highest share of collective trust in advertising. Sixty percent of adults 35-49 and 54% of adults 18-34 consider radio spots very or somewhat trustworthy, with TV slightly below that at 59% for 35-49 and 51% for 18-34. To marketers this should come as no shock, considering that the decades-old mediums have been constant companions in family rooms and cars a lot longer than more recent technology. With this in mind, broadcast TV and radio will take the largest share of the planned budget to generate an effective reach and frequency across the state, while adding in additional media elements to achieve multiple touch points.

## TACTICS

### TV

A brand's presence on TV portrays credibility, builds trust and reaches a vast audience as TV can reach 80+% of consumers 18+ weekly. TV ads provide the best of both worlds with both audio and visual components so your message can resonate with those watching and build awareness of what Ivy Tech has to offer. Broadcast TV viewing has declined over the past years, but we still spend 3.5 hours on average daily with this medium so it is not going away anytime soon.

Although TV advertising is costly, it is a great way to launch your new brand messaging and it will be where the largest share of your budget will be spent for this campaign. Ads will run statewide but we will utilize cable and OTT streaming in those counties covered by out-of-state DMA's to keep cost efficient for this tactic. The schedule will be placed to generate effective reach and frequency among your audience across the state in the following DMA's.

- Indianapolis
- Terre Haute
- Evansville
- Lafayette
- Ft. Wayne
- South Bend-Elkhart

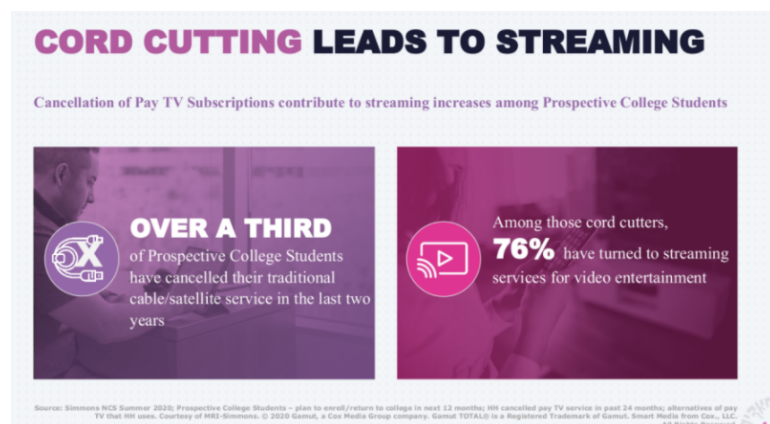
### TV Estimates

- Est. Budget: \$360,000
- Est. Impressions: 18,000,000

### OTT Video Streaming

While streaming usage notably skyrocketed from COVID-19 trends, streaming was already on the rise prior to that and has continued to have consistent year over year growth. U.S. reach is now over 200 million households in 2021, with consumption at an average of nearly 6 hours per day. Consumption is at a record high and cord-cutting (canceling cable TV contracts) and cord stacking (subscribing to multiple streaming subscriptions) are insights that we have taken into our media mix.

Our recommended plan will deliver optimum reach across inventory providers, while still differentiating our targeting technologies to focus our placements to the most innovative and action-oriented audiences available. Without layering in OTT streaming to a broadcast television buy, you can miss up to 25% of your desired target audience. With the addition of OTT, we can reach your audience while watching on their smart TV's at home and also on their mobile devices and tablets.





This OTT buy will primarily target high school students and their parents, which includes a highly targeted segment geared to reach students interested in higher education based on their recent online browsing habits. Inventory is non-skippable and will run across devices including Amazon Fire, Roku, Apple TV, gaming consoles and more, and includes reach within all major inventory providers. We have partnerships with top OTT vendors who have access to premium inventory. Our vendors are able to deploy recency caps (how often the viewer is shown the ad in an hour), frequency caps (how many times an ad is served in a day) and competitive separation (will not show video ads back to back to a competitor). While the goal of OTT is awareness with video views, we will also implement a pixel to track conversions that occurred after an OTT ad is viewed by the user. In addition, if we are looking to see an emphasis in certain networks (i.e. MTV, ESPN, Freeform, etc.) we are able to block networks to boost share of those specified key placements.

#### **OTT Estimates**

- Est. Budget: \$70,000
- Est. Impressions: 2,000,000

#### *Radio*

Radio reaches 88+% of consumers 18+ weekly and offers an effective way to build frequency of your message quickly. It is local so it provides strong ties to the community and offers promotional opportunities not available with many other media such as live remotes at a campus or partnerships with community events. Ads will run statewide and will utilize local stations in higher cost markets such as using NW Indiana stations instead of those based in Chicago. The schedule will be placed to generate effective reach and frequency among your audience across the state in the same markets as TV is placed as well as the Marion/Muncie, Bloomington and NW Indiana areas. Live reads can also be negotiated with stations to provide additional frequency with local on-air talent promoting your message.

Radio stations included on the buy will hit all target audiences including Teens, Adult Influencers and Adult Learners. These stations include a variety of genres. Included is a Spanish station for the Indy market. Additional stations could be added if the budget opens up after final placements and negotiations. We will also negotiate additional added value sponsorships with those stations that have not included it as of yet. Overall impressions will increase after final placements are made.

Also included on the schedule is Network Indiana. Nearly 30% of the state's population lives outside the metropolitan areas. Every week Network Indiana reaches nearly 1.6 million Hoosiers with great radio stations both in the metro areas as well as those hard to reach rural areas. Network Indiana is where Hoosiers tune for compelling news and information, statewide sports talk programming, high school sports, Indiana Pacers and Indianapolis Colts, and much more. We have included a current coverage map and list of stations.

#### **Radio Estimates**

- Budget: \$215,030
- Impressions: 32,774,000

Radio Market	GRPs	Impressions	Spots	Cost	Reach/Frequency	CPM
Evansville	1927	2,780,000	1,776	\$17,073	70% / 28.8	\$6.65
Ft. Wayne	1847.6	8,751,000	1,997	\$29,106	57.6% / 31.9	\$3.60
Indianapolis	1455	13,599,000	4,422	\$82,384	77.7%/18.6	\$6.56
Indy Hispanic			225	\$4,000		
Lafayette	2059.1	2,352,000	1,130	\$16,172	76.8% / 26.8	\$7.44
Northwest IN	non-rated		514	\$11,121		
South Bend	2405.4	3,125,000	1,293	\$23,862	97.9% / 24.6	\$8.15
Terre Haute	2277.5	2,167,000	1,319	\$12,833	67.7% / 33.5	\$6.41
Statewide			60	\$18,479		
<b>TOTALS</b>		<b>32,774,000</b>	<b>12,736</b>	<b>\$215,030</b>		<b>\$6.56</b>

### Audio Streaming

Audio streaming usage increased during the pandemic, but even several years prior, audio streaming was more popular than traditional radio in the 18-34 age group. It also accounts for more than a third of listening in the more advanced age groups. We have access to over 3 billion audio impressions from a combination of publishers including Pandora, Spotify and others with capabilities to deliver ads on all devices, including smart speakers.

Spotify and Pandora are the top ad-supported streaming platforms, as they can generate high impressions and awareness to a highly qualified and engaged audience. Your ads will be delivered on all devices including desktop, mobile, tablet, smart speakers, etc. Audio ads also include a companion display banner ad on applicable devices which could include messaging with the upcoming class start dates. Streaming will run across the entire state of Indiana and can target all Ivy Tech audiences aged 17-64.

### Spotify

Because of how high Spotify indexes with teens, it is a strong audio streaming platform for universities. Spotify listeners are spending more and more time on the Spotify app than other audio streaming apps.

### Your audience is leaning in on Spotify

**63%**

Of teens on Spotify listen to their playlists and music on mobile.

**32%**

Of streams for all teens on Spotify are in the Pop genre.

**74 min**

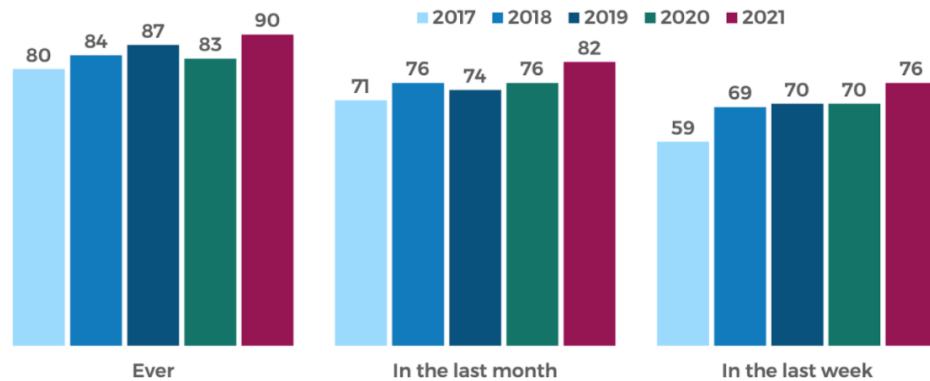
Teens listen on average around 74 minutes a day on Spotify.

### Pandora

Teens aren't the only ones listening to audio streaming. Approximately 76% of moms have listened to online audio in the last week. Moms report spending more than 15 hours listening to online audio weekly. Pandora offers a mix of both podcast listening and music streaming and we are able to place ads in both while layering demographic & geographic information.



**% OF MOMS WHO HAVE LISTENED TO ONLINE AUDIO**  
ONLINE AUDIO INCLUDES AM/FM RADIO STATIONS ON THE INTERNET AND INTERNET-ONLY AUDIO SOURCES



Pandora is the most popular audio streaming platform for Adults over the age of 25, and although they do offer premium ad-free listening, only a small fraction of users pay for that monthly subscription. Therefore, Pandora will serve as a valuable medium for reaching both influencers of prospective traditional students and prospective adult students.

**Audio Streaming Estimates:**

- Est. Budget: \$80,000
- Est. Impressions: 4,000,000

*OOH*

Out of home advertising, like outdoor billboards or transit advertising, are the most cost efficient form of traditional mass media. Outdoor provides a high level of awareness as your target audiences commute to school, work or leisure activities.

We strive for great placements with long reads, in high-traffic areas but we can also focus these boards around your physical locations in multiple markets or even competitor campuses. We will negotiate contracts to always include bonus boards and/or bonus weeks for your campaign. Our strong vendor relationships typically result in thousands of bonus impressions with over-ride on the boards after our campaigns end.

With the allocated budget we have placed outdoor boards across the state on high-traffic roadways within each campus market area. The boards consist primarily of large bulletins to generate high awareness of the new messaging to all audiences. Inventory was tight during these campaign dates but we placed right-hand reads wherever possible or high visibility left-hand reads.

**OOH Estimates:**

- Total Boards: 55 boards + 10 transit buses in Indy
- Budget: \$176,316
- Impressions: 53,558,934

### *Direct Mail*

Direct mail is a great form of communication as it provides a private person-to-person conversation that commands attention purely by the means of delivery into the hands of your audiences. It can be very targeted to an audience based on geographic location and qualitative data and can offer a wide range of creativity in messaging. Direct mail success can also be tracked easily by means of unique phone numbers or URL's.

This proposed plan includes postcards sent to two Ivy Tech audiences. Unique messaging will be created for each audience and these postcard mailings would be sent three times during this campaign for each audience. Messaging and lists can be coordinated but two areas of opportunity include the following audiences:

- 21st Century Scholars
- Parents of high school students, encouraging their students to enroll in dual-credit courses in high school

### **Direct Mail Estimates**

- Est. Budget: \$0 (Lists, printing and postage covered by Ivy Tech directly)
- Est. Impressions: TBD based on size

## **MEDIA CAMPAIGN SUMMARY**

Budget: \$900,000 | Estimated Impressions: 103M+

This campaign will reach an estimated 90% of your audience 50+ times

### *FY2023 Planning*

Once the Brand Launch campaign is approved and placed, we can begin planning for the remainder of fiscal year 2023. We believe there should be a minimum of two campaign periods each year. One would be a fall-winter campaign running Nov-Jan to reach students who may be dropping out of their current 4-year college, those who took a semester off after graduation, and even those adult-learners who are looking to make a fresh start or career change for the new year. The second campaign would run in the spring-early summer to encourage all types of students to get enrolled for August.

These new media plans and budgets can be discussed in further detail at a later date.



**IVY TECH**  
COMMUNITY COLLEGE

# Workforce, Careers and Adult Strategy State Board Update

Jeffrey D Scott, Interim Sr VP Workforce and Careers





# Workforce, Careers and Adult Strategy

## AGENDA

1 Department Updates

2 CCEC Re-Imagined

3 WORKMATTERS





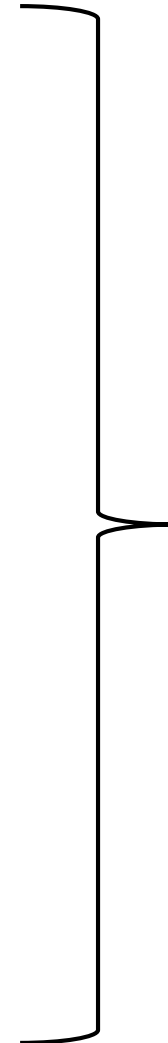
# Nursing Growth Strategy



# IU Health Grant Distributions



Primary Requests Approved First-In/First-Out		Secondary Requests If Primary Cannot Utilize
Anderson	\$265,013	Columbus
Bloomington	\$1,286,547	Lake County
Evansville	\$1,202,534	Richmond
Fort Wayne	\$641,642	Valpo
Hamilton County	\$1,257,767	Lawrenceburg (To Be Submitted)
Indianapolis	\$990,621	Madison (To Be Submitted)
Kokomo	\$448,078	Marion (To Be Submitted)
Lafayette	\$685,011	South Bend (To Be Submitted)
Muncie	\$598,872	
Sellersburg	\$712,973	
Terre Haute	\$633,867	
<b>Total:</b>	<b>\$8,722,925</b>	



Campuses requested IU Health grant funds; requests prioritized using first-in, first out method for submissions.



# School of Information Technology

The Future





# Re-imagining the Future Strategic Direction



**John McDonald**  
NEXT Studios



**Shabbir Qutbuddin**  
AVP, School of IT



# Garatoni School of Entrepreneurship and Innovation

Update



# Garatoni School of Entrepreneurship and Innovation Update



**Operational:** Bloomington, Indianapolis, Fort Wayne, and South Bend

**Onboarding:** Evansville, Columbus, Lake County, Marion, \*Lafayette

**Uniqueness:**

- Teaching Methods
- Cohort of 20 students





# Garatoni School of Entrepreneurship and Innovation Update



## Focus:

- Directly connect with the community and economy
- Improved pathways for K-14 students
- RISE partnership providing curriculum, training, program and ecosystem development support



# Career Coaching and Employer Connections 2.0

CCEC Re-imagined



# CCEC Re-imagined



## 19 Campuses Operational:

- Must create a brand that reflects Ivy Tech's value and return on investment
- Williams Randall in concert with internal parties working to align with overall
- Ivy Tech brand evolution following these guiding principles:
  - CCEC must not be reduced to acronym
  - Create fresh rename that better positions work with all stakeholders
  - Increase efficiencies





# WorkMatters



# What is WorkMatters?



Collaboration between Ivy Tech, workforce partners, community-based organizations and faith-based organizations

- IvyTemps workforce pool
- Partnership with local criminal justice departments
- Justice Involved Initiative as part of WorkMatters
- Tapping underutilized and underestimated populations







# WorkMatters Mission



**Build an initial and sustainable pipeline for our premier partners which will ensure our students will be placed in high wage and in-demand career pathways.**

Premier Employers and industry partners agree to the following:

- Pay our graduates at least \$15
- Agree to guarantee interviews
- Consider work-learn opportunities
- Provide on-going feedback





# WorkMatters



## Sample Schedule Highlights:

- On-campus all day Friday
- Employer pays for education and hourly wages
- Limit over-time
- Built in Tutoring

**IVY TECH COMMUNITY COLLEGE**
**MAGNA**

INDUSTRIAL TECHNOLOGY AAS - AUGUST START

**About the Program**  
 Ivy Tech's Industrial Technology program will provide high quality training and develop skills in the area of Industrial Technology. From welding classes to learning about fluid power systems, the hands-on objectives in this program will have students qualified to enter the workforce. We use only the current and emerging technologies in the industry while training. Our business and industrial partners have helped us for the curriculum to meet the demands of the ever-changing work environment.

**Magna Will Pay for Your Education at Ivy Tech**  
 Join the Magna family through the Ivy Tech - Magna partnership scholarship\*. Through this scholarship, you will receive a world class education for free. Magna's employees are our greatest asset and we believe that by investing in you and your future, our company will move forward faster, better, and stronger.

\*Terms and conditions apply - see your HR representative today

Legend M = Monday T = Tuesday W = Wednesday R = Thursday F = Friday WWW = Online CR = Credit Hours

YEAR ONE			
Fall - 16 Weeks	Fall One - 8 Weeks	Fall Two - 8 Weeks	
3 CR INDT 104 F 8:00 - 11:45 1 CR IVYT 113 F 12:15 - 1:10	3 CR ADMF 101 F 1:15 - 4:50	3 CR ADMF 102 F 1:15 - 4:50	
Spring One - 8 Weeks	Spring Two - 8 Weeks	Summer	
3 CR INDT 113 F 8:00 - 11:50 3 CR ADMF 222 F 1:00 - 4:50	3 CR ADMF 112 F 8:00 - 11:50 3 CR INDT 203 F 1:00 - 4:50 CT Complete	3 CR INDT 114 F 8:00 - 11:50 3 CR MATH 122 F 1:00 - 4:50	
YEAR TWO			
Fall - 16 Weeks	Fall One - 8 Weeks	Fall Two - 8 Weeks	
3 CR COMM 104 F 8:00 - 11:50	3 CR MTTC 101 F 1:00 - 4:50 TC Complete	3 CR ADMF 122 F 1:00 - 4:50	
Spring - 16 Weeks	Spring One - 8 Weeks	Spring Two - 8 Weeks	Summer
3 CR ENGL 111 F 1:00 - 2:20 *Embedded Writing Tutor 2:30 - 4:50	3 CR INDT 205 F 8:00 - 11:50	3 CR INDT 103 F 8:00 - 11:50	3 CR INDT 279 F 8:00 - 8:50 3 CR ADMF 106 F 9:00 - 11:50 3 CR ECON 101 F 1:00 - 3:40
YEAR THREE			
Fall - 16 Weeks			
3 CR INDT 260 F 8:00 - 11:50 4 CR PHYS 100 F 8:00 - 12:50 AAS Complete			

**Stackable Credentials**

- Associate's Degree (AS/AAS)
  - Industrial Technology
- Certificate (CT)
  - Industrial Technology Mechanical
- Technical Certificate (TC)
  - Industrial Technology Mechanical

**Wage Data**

CNC Operators	Utilize state-of-the-art computers and machinery to produce high-quality parts for world-class clients.	<b>\$16.14/hour</b>
Lead CNC Operators	Coordinate and lead a highly talented team in producing high-quality parts for world-class clients.	<b>\$18.81/hour</b>
Maintenance Apprentice	Install, maintain, and repair state-of-the-art machinery to ensure the safety of fellow employees.	<b>\$18.81/hour</b>

**Start Your Educational Journey Today**  
 Visit [IvyTech.edu/applynow](http://IvyTech.edu/applynow)  
 Call 1-888-IvyLine or email [askmuncie@ivytech.edu](mailto:askmuncie@ivytech.edu)

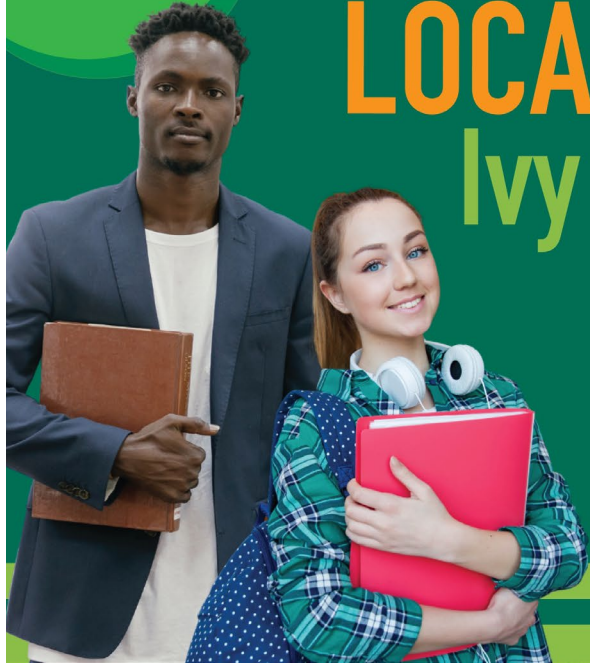
**Apply at Magna Today**  
 Visit [magna.com/company/careers](http://magna.com/company/careers)  
 Call (Provide Magna Contact Information)



# Promoting WorkMatters



MUNCIE



## LOCAL Ivy Tech Grads Find Great LOCAL Jobs





**THANK YOU!**

**Questions?**

**TREASURER'S REPORT  
 IVY TECH COMMUNITY COLLEGE  
 SPONSORED PROGRAM FUNDS  
 March 1, 2022 THROUGH April 30, 2022**

<b>Grant Number</b>	<b>Campus</b>	<b>Title or Description</b>	<b>Source</b>	<b>Amount</b>	<b>Original Effective Date</b>	<b>Expiration Date</b>
<b><u>Competitive</u></b>						
R03781	Warsaw	122 KCCF Lawn mowing Replacement	Kosciusko County Community Foundation	\$ 10,000.00	1/10/2022	1/10/2023
R03769	Sellersburg	231 Ogle Fnd Library Renovation 21-22	Ogle Foundation	\$ 250,000.00	12/5/2021	12/31/2022
R03785	Muncie	161 21-22 CHE ScholarCorps	Indiana Commission for Higher Education	\$ 2,000.00	8/3/2021	7/31/2022
R03784	Indianapolis	181 CHE IN GEAR UP Bridge to College Days 21-22	Indiana Commission for Higher Education	\$ 10,000.00	10/31/2021	4/20/2022
R03788	Systems Office	901 ACUE/Gates Grant	EdCERT LLC	\$ 50,000.00	1/25/2022	12/31/2023
R03790	Lafayette	141 Delta Dental Clinic Supplies21	Delta Dental Foundation	\$ 2,000.00	8/12/2021	8/12/2022
R03458	Kokomo	151 FSSA Substance Abuse_Kokomo <i>(increase)</i>	Indiana Family and Social Services	\$ 82,301.00	7/1/2020	6/30/2024
R03791	Bloomington	241 CFBMC Outdoor Learning Lab 22	Community Foundation of Bloomington	\$ 17,247.00	2/1/2022	1/31/2023
R03802	South Bend	121 BHS Nursing Partnership	Beacon Health System Inc INB	\$ 816,651.00	1/1/2022	6/30/2027
				Competitive Total: \$	1,240,199.00	
<b><u>Non-Competitive</u></b>						
R03775	Bloomington	241 GWC Perkins CLNA Planning Grant 21-22	State of Indiana-Auditor of State	\$ 2,500.00	7/1/20221	6/30/2022
R03777	Madison	211 GWC Perkins CLNA Planning 21-22	State of Indiana-Auditor of State	\$ 2,500.00	7/1/20221	6/30/2022
R03780	Sellersburg	231 GWC Perkins CLNA Planning 21-22	State of Indiana-Auditor of State	\$ 2,500.00	7/1/20221	6/30/2022
R03783	Fort Wayne	131 GWC Perkins CLNA Planning 21-22	State of Indiana-Auditor of State	\$ 2,500.00	7/1/2021	6/30/2022
R03786	Lafayette	141 GWC Perkins CLNA Planning 21-22	State of Indiana-Auditor of State	\$ 2,500.00	7/1/20221	6/30/2022
R03776	Valparaiso	112 GWC Perkins CLNA Planning 21-22	State of Indiana-Auditor of State	\$ 2,500.00	7/1/20221	6/30/2022
R03787	Kokomo	151 GWC Perkins CLNA Planning 21-22	State of Indiana-Auditor of State	\$ 2,500.00	7/1/20221	6/30/2022
R03774	South Bend	121 GWC Perkins CLNA Planning 21-22	State of Indiana-Auditor of State	\$ 2,500.00	7/1/20221	6/30/2022
R03772	Anderson	162 GWC Perkins CLNA Planning 21-22	State of Indiana-Auditor of State	\$ 2,500.00	7/1/20221	6/30/2022
				Non-Competitive Total: \$	22,500.00	
				Total Board Report: \$	<u><u>1,262,699.00</u></u>	

**March 1, 2022 THROUGH April 30, 2022  
Reconciliation**

**On SPA BR but not on GM BR**

<b>Grant #</b>	<b>Proposal #</b>	<b>Name</b>		<b>Amount</b>	<b>Notes:</b>
<u>Competitive</u>					
R03784	S00002385	181 CHE IN GEAR UP Bridge to College Days 21-22	\$	10,000.00	Received Agreement April 2022; Included on GM November thru December BR
R03790	S00002303	141 Delta Dental Clinic Supplies21	\$	2,000.00	Included on GM November thru December BR
R03781	S00002365	122 KCCF Lawn mowing Replacement	\$	10,000.00	Included on GM January thru February BR
R03788	S00002438	901 ACUE/Gates Grant	\$	50,000.00	Included on GM January thru February BR
R03769	S00002434	231 Ogle Fnd Library Renovation 21-22	\$	250,000.00	Included on GM January thru February BR
R03785	S00002458	161 21-22 CHE ScholarCorps	\$	2,000.00	Included on GM January thru February BR
			Competitive Total:	\$ 324,000.00	

Non-Competitive

R03775	S00002422	241 GWC Perkins CLNA Planning Grant 21-22	\$	2,500.00	Included on GM November thru December BR
R03777	S00002428	211 GWC Perkins CLNA Planning 21-22	\$	2,500.00	Included on GM November thru December BR
R03780	S00002430	231 GWC Perkins CLNA Planning 21-22	\$	2,500.00	Included on GM November thru December BR
R03783	S00002424	131 GWC Perkins CLNA Planning 21-22	\$	2,500.00	Included on GM November thru December BR
R03786	S00002427	141 GWC Perkins CLNA Planning 21-22	\$	2,500.00	Included on GM November thru December BR
R03776	S00002432	112 GWC Perkins CLNA Planning 21-22	\$	2,500.00	Included on GM November thru December BR
R03787	S00002426	151 GWC Perkins CLNA Planning 21-22	\$	2,500.00	Included on GM November thru December BR
R03774	S00002431	121 GWC Perkins CLNA Planning 21-22	\$	2,500.00	Included on GM November thru December BR
R03772	S00002423	162 GWC Perkins CLNA Planning 21-22	\$	2,500.00	Included on GM November thru December BR
			Non-Competitive Total:	\$ 22,500.00	

**Total: 346,500.00**

**On GM BR but not on SPA BR**

<b>Grant #</b>	<b>Proposal #</b>	<b>Name</b>		<b>Amount</b>	<b>Notes:</b>
<u>Competitive</u>					
R03810	S00002447	162* Madison County-Chilcare	\$	1,350.00	Grant created May 2022
	S00002464	901 RecycleForce-Young Adult	\$	100,000.00	Waiting on SPFR
R03799	S00002473	161 2022 School and Comm Partn	\$	10,000.00	Risk-backed; waiting on signed agreement
	S00002499	*201 Landmark Farm Moravec Hall 22	\$	25,000.00	Waiting on Agreement/SPFR
R03807	S00002510	901 Perkins NLPS Reserve 2022	\$	100,000.00	Grant created May 2022
			Competitive Total:	236,350.00	

Non-Competitive

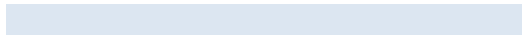
Non-Competitive Total: -

**Total:**

236,350.00

\$	1,262,699.00	SP Report Total
\$	(346,500.00)	items not on GM report but on SP report
	<u>236,350.00</u>	items on GM report not on SP report
\$	1,152,549.00	GM report Total







**IVY TECH COMMUNITY COLLEGE  
SPONSORED PROGRAM FUNDS  
July 1, 2021 THROUGH April 30, 2022**

	<b><u>Grants &amp; Contracts</u></b>
Total this Report	\$ 1,262,699.00
2021-2022 YTD-Total to Date	\$ 32,860,986.00
2020-2021 Fiscal Year-End Total	\$ 183,415,188.87
2019-2020 Fiscal Year-End Total	\$ 61,493,223.00
2018-2019 Fiscal Year-End Total	\$ 22,580,366.00
2017-2018 Fiscal Year-End Total	\$ 18,122,815.00
2016-2017 Fiscal Year-End Total	\$ 25,626,665.00
2015-2016 Fiscal Year-End Total	\$ 18,906,875.00
2014-2015 Fiscal Year-End Total	\$ 20,718,246.00
2013-2014 Fiscal Year-End Total	\$ 27,105,576.00
2012-2013 Fiscal Year-End Total	\$ 23,049,587.00

DISBURSEMENTS OF \$100,000.00 AND OVER  
FOR THE MONTH OF MARCH 2022

<u>Authorization for Disbursement</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Transaction Date</u>	<u>Reference Number</u>	
I. Article VIII Contracts and Other Documents Approval and authorization of the Board.	FICA/MQFE/Federal Taxes	2,225,366.56	PNC	3/4/2022	J0268652
	Life & LTD	116,070.91	The Standard	3/7/2022	J0268665
	Reimbursement for Health Ins. Claims	596,137.05	Anthem	3/7/2022	J0268680
	Rx Payment	257,585.43	CVS	3/7/2022	J0268681
	Retirement	1,283,175.48	Transamerica	3/8/2022	J0268730
	County and State Taxes	825,129.09	PNC	3/8/2022	J0268745
	Rx Payment	150,557.72	CVS	3/8/2022	J0268756
	Reimbursement for Health Ins. Claims	281,669.66	Anthem	3/10/2022	J0268842
	Health Savings Account	213,724.32	Chard Snyder	3/15/2022	J0268962
	Rx Payment	286,917.50	CVS	3/15/2022	J0268986
	Reimbursement for Health Ins. Claims	691,323.61	Anthem	3/18/2022	J0269118
	FICA/MQFE/Federal Taxes	2,243,118.73	PNC	3/21/2022	J0269164
	Retirement	1,289,613.33	Transamerica	3/22/2022	J0269240
	Rx Payment	429,052.38	CVS	3/23/2022	J0269265
	Reimbursement for Health Ins. Claims	604,115.97	Anthem	3/24/2022	J0269335
	Health Savings Account	213,378.00	Chard Snyder	3/28/2022	J0269418
	Reimbursement for Health Ins. Claims	1,090,441.21	Anthem	3/31/2022	J0269673
	Rx Payment	278,569.93	CVS	3/31/2022	J0269675

DISBURSEMENTS OF \$100,000.00 AND OVER  
FOR THE MONTH OF MARCH 2022

<u>Authorization for Disbursement</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Transaction Date</u>	<u>Reference Number</u>
II. Article IV. Officers of the Board. Section 5. Treasurer. Article VIII. Execution of Contracts and other Documents. Section A. Approval and authorization of the Board.	None in March			
III. Reported to the Board of Trustees under \$500,000.				
Nursing Supplies	135,180.00	Assessment Technologies Institute	3/1/2022	10269918
Construction - Glick RR	328,465.11	Glenroy Construction Co Inc	3/1/2022	10269939
Construction - Escrow Payment for Columbus Facility Replacement	112,282.62	Pepper Construction Company of Indiana	3/1/2022	10269972
Safe Workplace Subscription	279,639.36	ServiceNow Inc	3/1/2022	10269983
Professional Development	101,250.00	Strategies 4 Success Inc	3/4/2022	10270331
Advertising	284,993.30	C&D Williams Company Inc	3/7/2022	10270402
Software License	286,366.30	Oracle America Inc	3/7/2022	10270474
Utilities	116,145.10	BPTS	3/7/2022	J0268684
Utilities	147,070.63	BPTS	3/7/2022	J0268685
Purchasing Card Payment	152,070.08	PNC	3/7/2022	J0268686
Utilities	191,136.71	BPTS	3/7/2022	J0268696
3 Boilers - Terre Haute	116,176.01	A. B. Young Company Inc	3/10/2022	10270777
Diagnostic Kits	460,942.60	Truepill Inc	3/11/2022	10270933
18 Copiers	129,130.35	Van Ausdall & Farrar Inc	3/11/2022	10270935
iGrad Refund	320,500.00	Ivy Tech Foundation	3/11/2022	2645956
Strategy Consulting	227,130.44	Cognizant Technology Solutions US	3/14/2022	10270977
Utilities	203,377.98	BPTS	3/15/2022	J0268964
Digital Course Materials	423,059.35	Barnes & Noble Education Inc	3/18/2022	10271417
Software Subscription	199,065.88	DocuSign Inc	3/18/2022	10271428
Diagnostic Kits	460,942.60	Truepill Inc	3/18/2022	2647686
OneSummit Keynote Speaker	115,000.00	Echelon Front LLC	3/22/2022	10271647
Utilities	112,591.88	BPTS	3/22/2022	J0269233
Mobile App Subscription	216,909.00	Modo Labs, Inc.	3/24/2022	10271896
Digital Course Materials	487,049.45	Barnes & Noble Education Inc	3/25/2022	10271956
Salesforce Implementation	185,735.75	C4G LLC	3/25/2022	10271961
Construction - BLM Trellis Repairs	199,495.00	F.A. Wilhelm Construction Co., Inc	3/25/2022	10271975

DISBURSEMENTS OF \$100,000.00 AND OVER  
FOR THE MONTH OF MARCH 2022

<u>Authorization for Disbursement</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Transaction Date</u>	<u>Reference Number</u>
III. Reported to the Board of Trustees under \$500,000.				
Cleaning Services	126,572.92	Nishida Services Inc	3/25/2022	!0272013
Licensed Software	391,666.67	Blackboard Inc	3/28/2022	!0272111
Construction - South Bend Garage	104,243.00	Business Furnishings, LLC	3/29/2022	!0272263
Utilities	253,815.74	BPTS	3/29/2022	J0269462
Purchasing Card Payment	157,067.31	PNC	3/29/2022	J0269463
IV. Approved by the Board of Trustees over \$500,000.				
Construction- Columbus Facility Replacement	2,133,370.73	Pepper Construction Company of Indiana	3/3/2022	!0270193
Software Subscription	747,226.02	Instructure Inc	3/15/2022	!0271150
Crown Pointe Purchase	579,600.19	Chicago Title	3/16/2022	J0269131



DISBURSEMENTS OF \$100,000.00 AND OVER  
FOR THE MONTH OF APRIL 2022

<u>Authorization for Disbursement</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Transaction Date</u>	<u>Reference Number</u>	
I. Article VIII Contracts and Other Documents Approval and authorization of the Board.	FICA/MQFE/Federal Taxes	2,437,701.04	PNC	4/4/2022	J0269693
	County and State Taxes	835,389.51	PNC	4/4/2022	J0269734
	Retirement	1,329,425.36	Transamerica	4/4/2022	J0269742
	Life & LTD	116,038.93	The Standard	4/5/2022	J0269780
	Reimbursement for Health Ins. Claims	474,721.20	Anthem	4/7/2022	J0269903
	Rx Payment	358,178.51	CVS	4/8/2022	J0269944
	Health Savings Account	213,303.83	Chard Snyder	4/11/2022	J0269984
	Reimbursement for Health Ins. Claims	430,807.14	Anthem	4/15/2022	J0270190
	Rx Payment	285,257.52	CVS	4/15/2022	J0270200
	FICA/MQFE/Federal Taxes	2,291,732.95	PNC	4/18/2022	J0270235
	Retirement	1,284,491.83	Transamerica	4/19/2022	J0270301
	Reimbursement for Health Ins. Claims	913,681.17	Anthem	4/21/2022	J0270425
	Health Savings Account	212,070.06	Chard Snyder	4/25/2022	J0270535
	Rx Payment	302,453.16	CVS	4/25/2022	J0270538
	Rx Payment	235,986.27	CVS	4/29/2022	J0270849
	Reimbursement for Health Ins. Claims	458,946.68	Anthem	4/30/2022	J0270825

DISBURSEMENTS OF \$100,000.00 AND OVER  
FOR THE MONTH OF APRIL 2022

<u>Authorization for Disbursement</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Transaction Date</u>	<u>Reference Number</u>
II. Article IV. Officers of the Board. Section 5. Treasurer. Article VIII. Execution of Contracts and other Documents. Section A. Approval and authorization of the Board.	None in April			
III. Reported to the Board of Trustees under \$500,000.				
Apprenticeship Contract Expense	190,625.70	Evansville Plumbers & Pipefitters	4/4/2022	10272602
Apprenticeship Contract Expense	163,941.15	NECA-IBEW Electrical JATC	4/4/2022	10272670
Utilities	193,775.59	BPTS	4/4/2022	J0269749
Teresa Lubbers Scholarship Transfer	100,000.00	Ivy Tech Foundation Inc	4/5/2022	10272894
Classroom Tools	138,693.60	Williams Crow Inc	4/6/2022	10273039
Diagnostic Kits	453,000.00	Truepill Inc	4/8/2022	10273256
Consulting Services	233,637.24	Cognizant Technology Solutions US C	4/11/2022	10273325
Safe Workplace Subscription	153,000.00	ServiceNow Inc	4/11/2022	10273385
Utilities	168,830.00	BPTS	4/11/2022	J0269985
Software Subscription	120,945.43	Zoom Video Communications, Inc.	4/12/2022	10273554
Licensed Software	429,210.50	Adobe	4/18/2022	10273837
Diagnostic Kits	418,923.40	Truepill Inc	4/18/2022	10273948
Classroom Tools	173,521.00	Williams Crow Inc	4/18/2022	10273956
Apprenticeship Contract Expense	374,299.75	KLLM Transport Services LLC	4/20/2022	10274129
Apprenticeship Contract Expense	255,308.40	KLLM Transport Services LLC	4/21/2022	10274217
Course Materials	134,156.38	ProLiteracy Worldwide	4/22/2022	10274369
Licensed Software	391,666.67	Blackboard Inc	4/25/2022	10274453
Cleaning Services	118,027.47	Nishida Services Inc	4/25/2022	10274531
Utilities	186,430.23	BPTS	4/25/2022	J0270541
Classroom Tools	156,047.75	Williams Crow Inc	4/26/2022	10274687
Nursing Supplies	130,349.74	Gaumard Scientific Co Inc	4/29/2022	10274958

DISBURSEMENTS OF \$100,000.00 AND OVER  
FOR THE MONTH OF APRIL 2022

<u>Authorization for Disbursement</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Transaction Date</u>	<u>Reference Number</u>
IV. Approved by the Board of Digital Course Materials Trustees over \$500,000.	7,814,814.00	Barnes & Noble Inc	4/12/2022	!0273460
Construction- Columbus Facility Replacement	1,365,283.73	Pepper Construction Company of Indiana	4/12/2022	!0273515
Licensed Software	1,397,058.00	Workday Inc	4/14/2022	!0273723
Corporate College and Culinary Center Building	10,500,000.00	Ivy Tech Foundation	4/14/2022	J0270216
Cengage Subscription	1,250,000.00	Barnes & Noble Education Inc	4/20/2022	!0274089

Document	Campus Roll Up	Transaction	Transaction Desc	Transaction	
J0268652	900000	3/4/2022	Z1 KMM Federal Tax Pmt 03/11	2,225,366.56	
J0268665	900000	3/7/2022	Z1 KMM Life, LTD, STD Pmt 03/15	116,070.91	
J0268680	900000	3/7/2022	Z1 KMM Anthem Claims 03/02	596,137.05	
J0268681	900000	3/7/2022	Z1 KMM CVS Claims 03/02	257,585.43	
J0268730	900000	3/8/2022	Z1 KMM Transamerica 403b Pmt 03/11	1,283,175.48	
J0268745	900000	3/8/2022	Z1 KMM Indiana State & County Tax	825,129.09	
J0268756	900000	3/8/2022	Z1 KMM CVS Claims 03/07	150,557.72	
J0268842	900000	3/10/2022	Z1 KMM Anthem Claims 03/09	281,669.66	
J0268962	900000	3/15/2022	Z1 KMM HSA Payment 03/11	213,724.32	
J0268986	900000	3/15/2022	Z1 KMM CVS Claims 03/14	286,917.50	
J0269118	900000	3/18/2022	Z1 KMM Anthem Claims 03/16	691,323.61	
J0269164	900000	3/21/2022	Z1 KMM Federal Tax Pmt 03/25	2,243,118.73	
J0269240	900000	3/22/2022	Z1 KMM Transamerica 403b Pmt 03/25	1,289,613.33	
J0269265	900000	3/23/2022	Z1 KMM CVS Claims 03/22	429,052.38	
J0269335	900000	3/24/2022	Z1 KMM Anthem Claims 03/23	604,115.97	
J0269418	900000	3/28/2022	Z1 KMM HSA Payment 03/25	213,378.00	
J0269673	900000	3/31/2022	Z1 KMM Anthem Claims 03/31	1,090,441.21	
J0269675	900000	3/31/2022	Z1 KMM CVS Claims 03/30	278,569.93	13,075,946.88
I0269918	Total	3/1/2022	Assessment Technologies Institute,	135,180.00	
I0269939	181IND	3/1/2022	Glenroy Construction Co Inc	328,465.11	
I0269972	201COL	3/1/2022	Pepper Construction Company of Indi	112,282.62	
I0269983	260000	3/1/2022	ServiceNow Inc	279,639.36	
I0270331	900000	3/4/2022	Strategies 4 Success Inc	101,250.00	
I0270402	900000	3/7/2022	C&D Williams Company Inc	284,993.30	
I0270474	260000	3/7/2022	Oracle America Inc	286,366.30	
J0268684		3/7/2022	Z1 KMM BPTS Payment 03/02	116,145.10	
J0268685		3/7/2022	Z1 KMM BPTS Payment 03/04	147,070.63	
J0268686		3/7/2022	Z1 KMM Purchase Card Pmt 03/02	152,070.08	
J0268696		3/7/2022	Z1 KMM BPTS Payment 03/09	191,136.71	
I0270777	171TRH	3/10/2022	A. B. Young Company Inc	116,176.01	
I0270933	900000	3/11/2022	Truepill Inc	460,942.60	
I0270935	211MAD	3/11/2022	Van Ausdall & Farrar Inc	129,130.35	
2645956		3/11/2022	Ivy Tech Foundation - J1	320,500.00	

	Section I
	Section II
	Section III
	Section IV

I0270977	900000	3/14/2022	Cognizant Technology Solutions US C	227,130.44	
J0268964		3/15/2022	Z1 KMM BPTS Payment 03/16	203,377.98	
I0271417	900000	3/18/2022	Barnes & Noble Education Inc	423,059.35	
I0271428	260000	3/18/2022	DocuSign Inc	199,065.88	
2647686	900000	3/18/2022	Truepill Inc	460,942.60	
I0271647	900000	3/22/2022	Echelon Front LLC	115,000.00	
J0269233		3/22/2022	Z1 KMM BPTS Payment 03/23	112,591.88	
I0271896	260000	3/24/2022	Modo Labs, Inc.	216,909.00	
I0271956	900000	3/25/2022	Barnes & Noble Education Inc	487,049.45	
I0271961	260000	3/25/2022	C4G LLC	185,735.75	
I0271975	241BLM	3/25/2022	F.A. Wilhelm Construction Co., Inc	199,495.00	
I0272013	Total	3/25/2022	Nishida Services Inc	126,572.92	
I0272111	900000	3/28/2022	Blackboard Inc	391,666.67	
I0272263	121SBE	3/29/2022	Business Furnishings, LLC	104,243.00	
J0269462		3/29/2022	Z1 KMM BPTS Payment 03/30	253,815.74	
J0269463		3/29/2022	Z1 KMM Purchase Card Pmt 03/30	157,067.31	7,025,071.14
I0270193	201COL	3/3/2022	Pepper Construction Company of Indi	2,133,370.73	
I0271150	260000	3/15/2022	Instructure Inc	747,226.02	
J0269131	111LAK	3/16/2022	Z1 ALP 5/16 WIRE TO CHICAGO TITLE	579,600.19	3,460,196.94
Grand Total	Total	Total	Total	#####	

Document	Campus Roll Up	Transaction Date	Transaction Desc	Transaction Amount	
J0269693	900000	4/4/2022	Z1 KMM Federal Tax Pmt 04/08	2,437,701.04	
J0269734	900000	4/4/2022	Z1 KMM Indiana State & County Tax	835,389.51	
J0269742	900000	4/4/2022	Z1 KMM Transamerica 403b Pmt 04/08	1,329,425.36	
J0269780	900000	4/5/2022	Z1 KMM Life, LTD & STD Pmt 04/15	116,038.93	
J0269903	900000	4/7/2022	Z1 KMM Anthem Claims 04/06	474,721.20	
J0269944	900000	4/8/2022	Z1 KMM CVS Claims 04/07	358,178.51	
J0269984	900000	4/11/2022	Z1 KMM HSA Payment 04/08	213,303.83	
J0270190	900000	4/15/2022	Z1 KMM Anthem Claims 04/13	430,807.14	
J0270200	900000	4/15/2022	Z1 KMM CVS Claims 04/14	285,257.52	
J0270235	900000	4/18/2022	Z1 KMM Federal Tax Pmt 04/22	2,291,732.95	
J0270301	900000	4/19/2022	Z1 KMM Transamerica 403b Pmt 04/22	1,284,491.83	
J0270425	900000	4/21/2022	Z1 KMM Anthem Claims 04/20	913,681.17	
J0270535	900000	4/25/2022	Z1 KMM HSA Payment 04/22	212,070.06	
J0270538	900000	4/25/2022	Z1 KMM CVS Claims 04/22	302,453.16	
J0270825	900000	4/30/2022	Z1 KMM Anthem Claims 04/27	458,946.68	
J0270849	900000	4/29/2022	Z1 KMM CVS Claims 04/29	235,986.27	12,180,185.16
J0270216	900000	4/14/2022	Z1 KSK 2820 N MERIDIAN TRANSFER	10,500,000.00	10,500,000.00
I0272602	221EVN	4/4/2022	Evansville Plumbers & Pipefitters 1	190,625.70	
I0272670	221EVN	4/4/2022	NECA-IBEW Electrical JATC	163,941.15	
J0269749		4/4/2022	Z1 KMM BPTS Payment 04/06	193,775.59	
I0272894	900000	4/5/2022	Ivy Tech Foundation Inc	100,000.00	
I0273039	221EVN	4/6/2022	Williams Crow Inc	138,693.60	
I0273256	900000	4/8/2022	Truepill Inc	453,000.00	
I0273325	900000	4/11/2022	Cognizant Technology Solutions US C	233,637.24	
I0273385	900000	4/11/2022	ServiceNow Inc	153,000.00	
J0269985		4/11/2022	Z1 KMM BPTS Payment 04/13	168,830.00	
I0273554	260000	4/12/2022	Zoom Video Communications, Inc.	120,945.43	
I0273837	260000	4/18/2022	Adobe	429,210.50	
I0273948	900000	4/18/2022	Truepill Inc	418,923.40	
I0273956	Total	4/18/2022	Williams Crow Inc	173,521.00	
I0274129	114MIC	4/20/2022	KLLM Transport Services LLC	374,299.75	
I0274217	114MIC	4/21/2022	KLLM Transport Services LLC	255,308.40	

	Section I
	Section II
	Section III
	Section IV







**IVY TECH**  
COMMUNITY COLLEGE

## STATE OF THE COLLEGE

The report will be given at the State Board of Trustees Meeting on June 2, 2022.

The report will be available the week of May 30, 2022.

## **APPOINTMENT OF CAMPUS BOARD TRUSTEES**

### **RESOLUTION NUMBER 2022-25**

**WHEREAS**, the Columbus, Indianapolis, Lawrenceburg, Lafayette and Terre Haute Campuses have recommended individuals to serve on their campus Boards.

**WHEREAS**, these Campus Boards request the State Trustees appoint those persons and that the recommended candidates meet all the attributes and expectations delineated in Resolution Number 2008-53.

**NOW THEREFORE BE IT RESOLVED**, the individuals listed on the attached Exhibit A are hereby appointed as campus trustees for Ivy Tech Community College of Indiana – Columbus, Indianapolis, Lawrenceburg, Lafayette and Terre Haute effective immediately.

**STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY COLLEGE  
OF INDIANA**

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**Stephanie Bibbs, Chair**

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**Kim Emmert O'Dell, Secretary**

**June 2, 2022**

Exhibit A  
Resolution 2022-25

**COLUMBUS**

<u>Name</u>	<u>Constituency</u>	<u>Expiration of Term</u>
Dr. Christopher Hoke	At Large	6/30/2025
James S Roberts	Education	6/30/2025

**INDIANAPOLIS**

<u>Name</u>	<u>Constituency</u>	<u>Expiration of Term</u>
Noell Alen	At Large	6/30/2025

**LAWRENCEBURG**

<u>Name</u>	<u>Constituency</u>	<u>Expiration of Term</u>
David G. Deddens	Commerce	6/30/2025
Chad Keith Gutzwiller	Education	6/30/2025
Brett Hofer	Manufacturing	6/30/2025

**LAFAYETTE**

<u>Name</u>	<u>Constituency</u>	<u>Expiration of Term</u>
Dr. Jacquelyn Thomas-Miller	Education	6/30/2025

**TERRE HAUTE**

<u>Name</u>	<u>Constituency</u>	<u>Expiration of Term</u>
Rob Haworth	Education	6/30/2025