

**APPROVAL TO ENTER INTO A STATEMENT OF WORK FOR STUDENT  
COACHING PROGRAMS WITH INSIDETRACK  
SYSTEMS OFFICE**

**RESOLUTION NUMBER 2021-16**

**WHEREAS**, the Indiana Commission for Higher Education (CHE) entered into a Master Services Agreement with InsideTrack in June of 2014, and

**WHEREAS**, the purpose of the agreement was to increase retention levels of 21st Century scholarship recipients (21st Century Scholars) at Ivy Tech Community College by providing coaching programs and other retention services to the 21st Century Scholars, and

**WHEREAS**, 21st Century Scholars receiving coaching have experienced a fall-to-fall retention rate that is fifteen percentage points higher than the historical average for this group, and

**WHEREAS**, beginning in 2015 the College entered into a Master Services Agreement with InsideTrack to continue the services provided by their 2014 agreement with the CHE, and

**WHEREAS**, the cost of Inside Track's services for the 2021-22 and 2022-23 years will not be greater than \$1,023,250 per year, which includes approximately 1,300 Ivy Tech students for the entire academic year and approximately 4,950 online students in each of the fall and spring terms, and

**WHEREAS**, pursuant to its By-Laws the Board of Trustees must approve any contract imposing a financial obligation on the College in excess of \$500,000, unless the obligation was previously approved by the Board through the allocation of funds.

**NOW THEREFORE BE IT RESOLVED**, that the State Board of Trustees hereby approves the College entering into a contract for student coaching services with InsideTrack for a term ending June 30, 2023, in a total amount not to exceed \$2,046,500, with an option to opt out of the contract after the first year, and

**FURTHER BE IT RESOLVED** that the State Trustees do hereby authorize and direct the President and Treasurer, or other appropriate designated College employee, to execute the contract with said firm after the documents have been approved by the College General Counsel.

**STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY COLLEGE  
OF INDIANA**

  
Terry W. Anker, Chairman

  
Andrew Wilson, Secretary

**Dated: June 3, 2021**