

**APPROVAL OF A THREE-YEAR AGREEMENT WITH HOBSONS, INC. TO
PROVIDE THE COLLEGE WITH ACADEMIC ADVISING SOFTWARE**

RESOLUTION NUMBER 2017-39

WHEREAS, the College will enter into a three-year Agreement with Hobsons, Inc., to provide the College with academic advising software;

WHEREAS, the current software solution agreement with Hobsons, Inc. expires on September 30, 2017;

WHEREAS, the College has successfully negotiated a new agreement with Hobsons, Inc. for Starfish Retention Solutions; this technology is fundamental to the academic advising process;

WHEREAS, based on the negotiations with Hobsons, Inc., the Office of Technology has determined that the price the College negotiated with Hobsons, Inc. is the lowest possible cost to the College for the software that will meet the College's ongoing needs;

WHEREAS, the term of this new Agreement would be three years commencing on October 1, 2017 and continuing through September 30, 2020 for a cost not to exceed \$1,100,000;

WHEREAS, the State Board of Trustees of Ivy Tech Community College must approve any purchase by the College exceeding \$500,000.

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees authorize and direct the College President, or his designee, to enter into a three-year Agreement with Hobsons, Inc. to provide the College with academic advising software consistent with the terms described above after the Agreement has been approved by the College General Counsel.

**State Trustees
Ivy Tech Community College of Indiana**



Michael Dora, Chairman



Lillian Sue Livers, Secretary

Dated: August 3, 2017