



**IVY TECH COMMUNITY COLLEGE
STATE BOARD OF TRUSTEES MEETING
THURSDAY, AUGUST 6, 2016
1:00PM – 3:00PM**

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**OFFICIAL NOTICE OF MEETING
IVY TECH COMMUNITY COLLEGE OF INDIANA
STATE BOARD OF TRUSTEES**

Notice is hereby given that the State Board of Trustees of Ivy Tech Community College of Indiana will be holding the following meetings at the Southern Indiana Region, 8204 Highway 311, Sellersburg, Indiana 47172

Wednesday, October 5, 2016, 2016

1:00 pm

Executive Session of the State Board of Trustees

The State Trustees will meet in Executive Session at the Southern Indiana Region, 8204 Highway 311, Sellersburg, Indiana 47172

and are permitted under IC 5-14-1.5-6.1(b), to discuss the subjects listed below. For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

- (2) (B) Initiation of litigation that is either pending or has been threatened specifically in writing.
- (2)(D) The purchase or lease of real property by the Governing Body up to the time a contract or option to purchase or lease is executed by the parties.
- (5) To receive information about and interview prospective employees
- (7) For discussion of records classified as confidential by state or federal statute.
- (9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

Thursday, October 6, 2016

8:00 am- Noon

Board Committee Meetings (*open to the public*)

The State Trustees will hold the regular committee meetings at Southern Indiana Region, 8204 Highway 311, Sellersburg, Indiana 47172

8:00 am - 9:00am	Planning and Education
9:00 am - 10:00 am	Building, Ground, & Capital Committee
10:00 am - 10:15 am	Break
10:15 am - 11:00am	Corporate College
11:00 am - Noon	Budget and Finance

1:00 pm – 3:00 pm

Regular State Board of Trustees Meeting (*open to the public*)

The State Trustees will hold a regular meeting at the Southern Indiana Region, 8204 Highway 311, Sellersburg, Indiana 47172 to consider and take action on such items as may be brought before them.

Secretary

Dated this 23rd September 2016



Preliminary Agenda as of September 21, 2016*

Meeting of the State Board of Trustees

October 6, 2016

- I. Roll Call**
- II. Report of Secretary on Notice of Meeting**
- III. Approval of Minutes**
 - Regular Meeting, August 4, 2016
 - Special Meeting, September 8, 2016
- IV. Reports of Board Committees**
 - a) Executive Committee, Michael Dora, Chair**
 - b) Building, Grounds, and Capital Committee, Steve Schreckengast, Chair**
 - Resolution 2016-36**, Approval to Donate Land to Gary Redevelopment Commission for Use by Community HealthNet, INC., Region 1/Gary
 - Resolution 2016-37**, Approval to Purchase the Tippecanoe County and College Library on the Lafayette Campus, Region 4/Lafayette
 - Resolution 2016-38**, Approval of Request to Sell Anderson North Property in Alexandria, Region 6/Anderson
 - Resolution 2016-39**, Approval to Donate Land to City of Indianapolis for use by Habitat for Humanity, Region 8/Central Indiana
 - c) Budget and Finance Committee, Jesse Brand, Chair**
 - d) Planning and Education Committee, Kaye Whitehead, Chair**
 - e) Audit Committee, Stewart McMillian, Chair**
 - f) Corporate College Committee, Darrel Zeck, Chair**
- V. Treasurer's Report, Chris Ruhl, SVP/Finance and Treasurer**
- VI. State of the College, Sue Ellspermann, President**

VII. Old Business

VIII. New Business

Resolution 2016-40, Reappointment of Regional Trustee ~ North Central

Resolution 2016-41, Appointment of Regional Trustee ~ Lafayette

Resolution 2016-42, Endorsement of College Policy Regarding Transgender and Gender Non-Conforming Students and Employees

IX. Adjournment

**MINUTES OF THE MEETING OF THE STATE
BOARD OF TRUSTEES**

IVY TECH COMMUNITY COLLEGE

August 4, 2016

Chairperson Paula Hughes called the August 4, 2016 regular meeting of the State Board of Trustees to order at 1:00 pm at 3800 N Anthony Boulevard, Fort Wayne, Indiana

ROLL CALL

Vice Chair Michael Dora called the roll and the presence of a quorum was announced.

The following State Trustees were present:

Ms. Paula Hughes, Chairperson
Mr. Michael R. Dora, Vice Chair
Mr. Jesse Brand
Mr. Larry Garatoni
Mr. Richard R. Halderman
Ms. Lillian Sue Livers
Mr. Lee J. Marchant
Mr. Stewart McMillan
Mr. Steve Schreckengast
Ms. Kaye H. Whitehead
Mr. Darrel Zeck

The following State Trustees were unable to attend:

Ms. Kimra Schleicher

A. EXECUTIVE SESSION MEMORANDA:

Following notice under IC5-14-1.5-4, IC 5-14-1.5-5 and IC5-14-1.5-6.1(d)

The State Board of Trustees met in Executive Session on August 3, 2016 at 1:00 p.m. at the 3800 N Anthony Boulevard, Fort Wayne, Indiana

Members present were: Ms. Paula Hughes, Mr. Michael Dora, Mr. Jesse Brand, Mr. Larry Garatoni, Ms. Lillian Sue Livers, Mr. Lee J. Marchant, Mr. Stewart McMillan, Mr. Steve Schreckengast, Ms. Kimra Schleicher, Ms. Kaye H. Whitehead and Darrell Zeck

Members absent were: Mr. Richard R. Halderman

The Trustees considered the following items as permitted under IC 5-14-1.5-6.1(b). For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

- (2)(B) Initiation of litigation that is either pending or has been threatened specifically in writing.
- (5) To receive information about and interview prospective employees
- (7) For discussion of records classified as confidential by state or federal statute.
- (9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

With the Approval of these minutes the Trustees present at the meeting certify that no subject matter was discussed in the executive session other than the subject matter specified in the public notice issued for this meeting.

B. NOTICES OF MEETING MAILED AND POSTED:

Vice Chair Michael Dora serving as acting secretary confirmed that notices of the August 4, 2016, regular meeting were properly mailed and posted.

C. APPROVAL OF BOARD MINUTES:

Trustee Sue Livers moved for approval of the minutes of the June 22, 2016 regular board meeting. Trustee Halderman seconded the motion and the motion carried unanimously.

Trustee Sue Livers moved for approval of the minutes of the June 30, 2016 special board meeting. Trustee Halderman seconded the motion and the motion carried unanimously.

D. COMMITTEE REPORTS:

Item 1 Chairperson Hughes reported that the Executive Committee met, on June 30, 2016 to approve President Ellspermann's contract prior to her joining on July 1, 2016.
Chairperson Hughes made mention this is her final report as chair and is pleased with what the Board has accomplished, and is encouraged to see the Board more and more engaged and thinking of change. There is a shift in perspective as we are partnering and promoting Ivy Tech.

Item 2 Chairperson Hughes called upon Trustee Schreckengast, Chair of the Committee, to give the **Building, Grounds and Capital Committee Report**. Trustee Schreckengast reported three action items for approval.

Trustee Schreckengast moved for approval of

Resolution 2016-29, Approval of the Ivy Tech Community College of Indiana Legislative Request for Capital Funds for the 2017-19 Biennium

Trustee Halderman seconded the motion, and the motion carried unanimously.

Item 3

Chairperson Hughes called upon Trustee Jesse Brand, Member of the Committee, for a report from the **Budget and Finance Committee**. Trustee Brand reported the committee received information on the Fiscal Year 2018-19 Operating Appropriations and Investment Report

Trustee Brand moved for approval of

Resolution 2016-30, Approval Renewing MOU with Indiana University Information Technology Services for Support Center Service Statewide

Trustee Halderman seconded the motion, and the motion carried unanimously.

Trustee Brand moved for approval of

Resolution 2016-31, Approval of a Three-Year Agreement with Pocket Nurse LLC for Medical Supplies

Trustee Halderman seconded the motion, and the motion carried unanimously.

Item 4

Chairperson Hughes called upon Trustee Whitehead, Chair of the Committee, for a report from the **Planning and Education Committee**. Trustee Whitehead reported there is one action items for approval. Trustee Whitehead noted the Committee received updates from Kara Monroe, Vice President, Academic Innovation and Jeff Fanter.

Dr. Kara Monroe discussed the expanded role she now serves as Vice President of Academic Innovation and Support. Three Senior Instructional Designers – Mr. Adam Vorderstrasse, Dr. Stacy Atkinson, and Mr. Matthew Pittman – accompanied Dr. Monroe to answer questions about specific college-wide projects they each lead. The expanded purpose of Academic Innovation and Support is to provide vision, leadership and support to educational transformation – both digital and face-to-face – across the College. While a team at Central Office serves to coordinate these activities, the work requires ongoing involvement and engagement with faculty, instructional technologists, trainers, librarians, tutors and many other academic support staff across the college. The College is going to build on the strength of its online learning operations to develop many new types of educational delivery methods including Competency Based Education and expansion in areas like hybrid and personalized or adaptive learning. This work is guided by a number of Quality Frameworks including Quality Matters where Ivy Tech was

recently recognized with two of the first Program Certifications in the nation – the only community college to earn certification in two different areas. The College currently has five national master reviewers in Quality Matters and 16 courses that have been granted Quality Matters recognition. The college is exploring new quality frameworks such as the CAST framework for Universal Design for Learning and frameworks for measuring the quality of educational technology such as the Courseware in Context Framework or the new Complete College America GPS designation.

The Competency Based Education initiative will lead to the release of two new degree programs after content and process development are complete and accreditation and federal approval are obtained. Programs like this were seen as overwhelmingly favorable by employers in a recent survey.

To launch innovative programs the college must also provide additional support to students. Two initiatives in this area were highlighted. The first was tutor.com – a 24x7 online tutoring service – which was launched in 2015. Early data on the efficacy of the service shows that students who used the service persisted at a 7% higher rate than similar peers who did not use the service. MATH 123 students using the service were 8% more likely to be successful than their peers and ENGL 111 students were 11% more likely to be successful than their peers who did not use the service.

The other service highlighted was the Open Educational Resources – OER initiative. This program will result in the development of course materials that faculty may select in the transfer general education core and then in the Transfer degree for Business. This could reduce a student's total cost for materials to less than \$500 for their entire degree program if adopted across the entire program. The college already has 8 fully developed courses using OER as well as 14 additional OER titles adopted and these courses already save students an average of \$80 per course where they are utilized.

Jeff Fanter provided an update on fall enrollment which is tracking about 5 percent less than this time last year. In comparison a year ago the enrollment gap was 9 percent so progress is being made but there is work still to do. The focus over the next few weeks will be on continuing students as 9 percent less are enrolled this year compared to last year at this time. New students are tracking 1 percent higher while readmits are tracking 21 percent to the positive and transfer in students are 6 percent higher. We heard about how the digital marketing campaign performed well in its first recruitment cycle. It generated over 33 million impressions and 900 applications. The goal of the campaign was to generate

applications at a cost of \$200 per application and it beat that goal as the cost per application was \$176.

Item 5 Chairperson Hughes called upon Trustee McMillan, Chair of the Committee, for a report from the **Audit Committee**. Trustee McMillan reported no actions items. There are no action items from the Audit Committee.

We discussed three year Audit Plan

Item 6 Chairperson Hughes called upon Trustee Garatoni, Chair of the Committee, for a report from the Corporate College Committee. Trustee Garatoni reported there were no action items for the board to consider. Trustee Garatoni report the committee heard an update Presentation by, Chris Lowery, Acting Vice President of Corporate College He provided a report regarding an All-Hands meeting was held in Indianapolis on July 19:

- Attendees included:
 - Program managers
 - Account executives
 - Trainers and other Corporate College employees
- President Ellspermann provided an overview of her vision for the college, including comments about workforce alignment
- Chris Lowery delivered an overview of the strategy that was endorsed by the State Board at the June meeting
 - Feedback from participants was favorable
- Attendees participated in various breakout sessions focusing on best practices

He reviewed the Occupational Demand Report that was released in July by the DWD

- The report is extensive and covers over 700 Standard Occupational Classifications (SOC codes)
- The report provides 10-year projections for number of expected vacancies due to:
 - People leaving positions (retirement and other reasons)
 - Newly created positions due to growth and other factors
- The report includes details regarding educational and work experience requirements and norms for the various job classifications
- Sources of the data include Bureau of Labor Statistics (BLS) and O*NET

- Data can be analyzed by state and regional levels; county disaggregation is forthcoming
- As we begin to use this data and information, it will inform our work around aligning our programs, physical plant and other assets to market demand

Related to the Occupational Demand Report, he reviewed newly create Demand-Driven Workforce Alignment Committee of the College, including:

- The committee includes leaders from the College, DWD, and CHE
- Individuals will focus on using the Report and data to better understand and align to:
 - Occupational demand
 - Needs of students and communities
 - Needs of employers and employees
 - Make recommendations related to strategies and ongoing initiatives
- The committee is bringing additional data and information together with the Occupational Demand Report that will complement and add to analysis and decision making capability
- The committee will be creating a comprehensive map to visually depict, among other things:
 - The Occupational Demand Report
 - Capabilities and resources of Ivy Tech and other relevant training and education providers
 - All at multiple levels, including statewide, regional, county, and campus
 - Due date is January 1, 2017

E. TREASURER’S REPORT:

Chairperson Hughes called upon Senior Vice President Chris Ruhl for the Treasurer’s report

- Income
 - Full year Tuition/fee revenue was 6% below prior year reflecting enrollment declines
 - A solid last quarter boosted investment income to an all-time fiscal year high
 - State appropriations and other income finished on budget
- Expenses
 - Salaries/benefits were 4% higher compared to prior year given key initiatives around faculty contract days and additional health care costs

- Supply and equipment expenses and utilities were below budget helping to offset revenue declines due to enrollment
- On a net basis, FY 2016 is positive by 3%
 - This includes accruals for liabilities for post-retirement medical and pension obligations, incurred but not paid medical claims and accruals for uncollectible accounts and compensated absences (vacation and sick)
- The Treasurer’s Report is meant to illustrate how the College is performing on an on-going basis
- Formal financial reporting is meant to illustrate how the College performed for the year under a set of consistent standards for colleges and universities

Trustee Brand moved for approval of the Treasurer’s Report.

Trustee McMillan seconded the motion, and the motion carried unanimously.

F. STATE OF THE COLLEGE

Chairperson Hughes called upon President Ellspermann for the President’s report.
President Ellspermann.

Indiana Career Council and discussed aligning our goals to employer needs; Align, Engage, Advance: A Strategic Plan to Transform Indiana’s Workforce. The Big Challenge and the Goal is: All Hoosiers will have the opportunity to access career pathways aligned to their interests, skills and personal employment goals. **At least 60 percent** of Indiana’s workforce will have the postsecondary knowledge, skills, and credentials demanded within Indiana’s economy by 2025. There is a growing job market, over 150,000 jobs were created in Indiana since 2013. Demand –Driven Date will be the key. The Occupational Demand Report provided by DWD as a result of SB301 represents the expected workforce needs of Indiana employers for a ten-year projection, along with associated education and training that will be required to meet these workforce needs.

We have made positive efforts to build our pipeline:

Focused on Recruitment

- Achieve Your Degree
- College Connection Coaches
- New Marketing Campaign

Focused on Retention

- Co-Requisite Model
- Coaching Models
- Supplemental Instruction

Challenges that still remain

- 1 million more degrees, half are ours.
- Need to be at a pace of 50,000 completions a year (today 20,000+)

- Meet the needs of the workforce based on demand-driven data - our chance to move Hoosiers into good jobs.
- Recruit for programs where there is a need in the workforce and retain those students.
- May reduce programs in regions where there is low demand, especially if available in adjacent region.
- Student success – doing everything we can to help students complete in their expected timeline.

On going efforts to accomplish said goals

- Listening Tour – 750 faculty/staff.
- Team formed to analyze DWD data and inform our demand-driven alignment decisions.
- New Data Warehouse to support those and other decisions.
- Formation of Strategic Planning Process team.
- Double our Foundation goal creating more partnerships to secure resources we need.
- Roll out of Achieve Your Degree statewide.
- New Senior Vice President/Chief Operating Officer Andy Bowne.
- Senior Vice President of Workforce Alignment interviews commencing.
- Posted Vice President of Government Relations position.
- New capital request process.
- Project Early Success launching.

President Ellspermann called upon Kristen Moreland, Associate Vice President, Process Improvement and College-Wide Initiatives and Kelly Cozart, Associate Vice Chancellor Academic Affairs, Southwest Region to Present on Achieve you Degree

Background of Achieve your Degree

- Financial considerations and transportation are often obstacles that keep many from obtaining a college degree
- Ivy Tech Community College created the Achieve your Degree™ program to help minimize the financial obstacles that keep learners from earning their college degree
- Started in the Evansville region through a partnership with Old National Bank

The current state of Achieve your Degree

- Cross-functional and multi-region team developed to operationalize the project for state-wide use
- Current state processes documented in late July
 - Recruitment/Community Outreach
 - Advising and Registration
 - Invoicing
 - Retention of Student in Term 2 and Forward
 - Standard Memorandum of Understanding (MOU)
 - Standard Marketing Materials

Online Application for Achieve your Degree

- Similar to the current online general application
 - Program (and campus) options will be driven by applicant selecting employer from a list

- Applicants will be marked with AYD and AYD Employer attributes
- Uniquely identify AYD students in Banner
- Similar to dual credit application
- A new administrative section will allow employers to be setup based on MOU
 - Programs offered, timeframe (term, academic year), and campus(es)
- Changes made to populate current Blackboard/CRM feed with appropriate data
 - Reducing redundancy of application filling out 2 separate forms

Next Steps

- Future State processes developed in August
- Implementation plan developed in September
- Training for regional point people in October
- Online application complete in Spring 2017

G. OLD BUSINESS

Chairperson Hughes called for old business, and there was none.

H. NEW BUSINESS

Chairperson Hughes called for new business.

Trustee Garatoni moved for approval of:

Resolution 2016-32, Reappointment and Appointment of Regional Trustees-Columbus

Trustee Schreckengast seconded the motion, and the motion carried unanimously.

Resolution 2016-33, Reappointment of Regional Trustees- Northwest WITHDRAWN

Trustee Halderman moved for approval of:

Resolution 2016-34, Reappointment of Regional Trustee - Northeast

Trustee Zeck seconded the motion, and the motion carried unanimously.

Trustee Schreckengast moved for approval of:

Resolution 2016-35, Reappointment of Regional Trustee - Lafayette

Trustee Halderman seconded the motion and the motion carried unanimously.

Chairperson Hughes called upon the nominating committee Chair, Steve Schreckengast for Election of Officers for 2016-17

Trustee Schreckengast called for motion to approve the following:

Michael Dora, Chair

Paula Hughes, Vice Chair

Lillian Sue Lives, Secretary

Trustee Schreckengast called for vote, Trustee Garatoni wanted it to go on record he was initially concerned with Trustee Hughes being Vice Chair but has since changed his mind as he wants to ensure and continue to maintain cohesiveness during this unique period in leadership change is good and these officers will assist in this transition. With no other questions Trustee Halderman called for a motion to approve slated officers. Trustee Zeck seconded the motion and motion carried unanimously.

I. ADJOURNMENT

With no further business to come before the Board, Chairman Dora called for a motion to adjourn the meeting.

Trustee Zeck moved for approval. Trustee Halderman seconded the motion, and the motion carried unanimously.

Chairman Dora adjourned the meeting.

**STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE**

Michael Dora, Chairperson

Lillian Sue Lives, Secretary

Dated August 6, 2016

Prepared by Gretchen L. Keller, Recording Secretary

**MINUTES OF THE MEETING OF THE STATE
BOARD OF TRUSTEES**

IVY TECH COMMUNITY COLLEGE

September 8, 2016

Chairman Michael Dora called the Special Meeting of the full Board to order at 7:01pm on 9/08/16. Ivy Tech Community College Lawrence Campus, Fairbanks Building, Room F 136, 9301 E. 59th Street, Indianapolis, IN.

A meeting notice to comply with the Open Door law has been properly posted.

ROLL CALL

Secretary Sue Livers called the roll and the presence of a quorum was announced.

The following State Trustees were present:

Michael Dora, Chair	In Person
Paula Hughes, Vice Chair	In Person
Lillian Sue Livers, Secretary	By phone
Jesse Brand	In Person
Larry Garatoni	In Person
Lee Marchant	By phone

Kimra Schleicher	By phone
Steve Schreckengast	In Person
Kaye Whitehead	In Person
Darrel Zeck	In Person

The following State Trustees were unable to attend:

Stewart McMillan	Absent
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In accordance with Senate Bill 301, President Ellspermann initiated the process for the selection of a VP of Workforce Alignment. There was lots of interest in this position, about 50+ applicants. The selection team interviewed two external and three internal candidates for Senior VP of Workforce Alignment. The recommendation was to offer Chancellor Chris Lowery the position. He accepted the offer to begin on 9/16/16, so in the interest of time and getting started on his replacement this special board meeting was called to vote to allow Sue to officially make this hire. A motion was made by Larry Garatoni, seconded by Darrel Zeck to approve the hiring of Chris Lowery. Motion carried. The vote in is as follows:

Michael Dora, Chair	Yes
Paula Hughes, Vice Chair	Yes
Lillian Sue Livers, Secretary	Yes
Jesse Brand	Yes
Larry Garatoni	Yes

Lee Marchant	Yes
Stewart McMillan	Absent
Kimra Schleicher	Yes
Steve Schreckengast	Yes
Kaye Whitehead	Yes
Darrel Zeck	Yes

Chairman Dora stated that our Chief Security Officer, Rob Carter, will be with us during our first day Executive Session in October to discuss the safety and security of our campuses. He requested that if the Board members have any questions or topics that we would like for him to address that we send them to him and he will forward them to Carter. This will help make our time together in Sellersburg more productive. Paula Hughes will not be in attendance at this meeting as she will be representing Ivy Tech in New Orleans.

Richard Halderman has sent his resignation to Chairman Dora and the Governor's office. He no longer lives in his assigned region. He will definitely be missed. This leaves the board short two members at this time. The Governor has appointed a new State Trustee, Terry Anker for the Central Region.

Chairman Dora stated that the Board should be receiving a new policy that President Ellspermann's cabinet has passed on for review. Both Staff and Student transgender policies should be emailed to us for review.

Update of Kokomo was discussed. President Ellspermann will be meeting with the mayor on 9/9/16.

President Ellspermann has extended an offer to fill a position of a Government Relations Person. Negotiations are being made with Mary Jane Macalak with a possible start date of 9/26/16.

President Ellspermann stated that an upcoming press conference will discuss how Ivy Tech along with WGU, Indiana Wesleyan and University of Phoenix will work with students of ITT.

There being no further business a Motion was made by Trustee Kaye Whitehead, seconded by Trustee Schreckengast for adjournment. Motion carried.

**APPROVAL TO DONATE LAND TO GARY REDEVELOPMENT COMMISSION FOR
USE BY COMMUNITY HEALTHNET, INC., REGION 1/GARY**

RESOLUTION NUMBER 2016-36

WHEREAS, the College owns land at 1500-1532 East 35th Street, Gary on which Community HealthNet, Inc intends to build a public health clinic, and

WHEREAS, the donation is for 10 small parcels of land at .06 acres each and was purchased by the College in 1990 and 1992 for \$600 each, and

WHEREAS, the land would be donated to Gary Redevelopment Commission to be used by Community HealthNet, Inc., and

WHEREAS, the land has remained unused by the College since purchase.

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby approve the donation of land located at 1500-1532 East 35rd Street, Gary to the Gary Redevelopment Commission, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute all necessary documents for the transfer of the property after the documents have been approved by the College General Counsel.

**State Trustees
Ivy Tech Community College of Indiana**

Michael Dora, Chairman

Lillian Sue Livers, Secretary

Dated October 6, 2016

**APPROVAL TO PURCHASE THE TIPPECANOE COUNTY AND COLLEGE
LIBRARY ON THE LAFAYETTE CAMPUS, REGION 4/LAFAYETTE**

RESOLUTION NUMBER 2016-37

WHEREAS, in December 1999, the College and the Tippecanoe County Public Library (“TCPL”) entered into an agreement to jointly construct and operate a library on the Lafayette campus for the benefit of the public and Ivy Tech students, faculty and staff, and

WHEREAS, the College owns the land upon which that Library was built and the TCPL owns the building and both have jointly operated the Library pursuant to that agreement since 1999, and

WHEREAS, the TCPL financed the construction of the building with public bonds and the College and TCPL have equally divided the payments of the bonds which are scheduled to be retired and paid in full in 2018, however, and

WHEREAS, pursuant to the Operating Agreement once the bonds were paid in 2018 the Library would be jointly and equally owned by the College and TPCL and a new operating agreement was to be negotiated and entered into, and

WHEREAS, the TPCL has determined the public’s library needs could best be served by construction of a new library at a different location and approached the Lafayette Region about dissolving the joint operating agreement allowing the College to become full owner of the library building, and

WHEREAS, the Lafayette Region has negotiated a dissolution agreement in which the College would purchase TPCL’s interest in the Library for \$1,350,000.00 and a deed would be placed in escrow until such time as the bonds are paid in full and the deed for full ownership of the Library building would be given to the College, and

WHEREAS, the Region 4/Lafayette Regional Board of Trustees requests and recommends that the dissolution agreement be approved by the State Trustees authorizing the acquisition of full ownership of the Library building by the College.

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby approve the dissolution agreement and the acquisition of full ownership of the Library located on the Lafayette campus from the Tippecanoe County Public Library in the amount of \$1,350,000,

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute all necessary documents for the granting of said interest in the property after the documents have been approved by the College General Counsel.

**State Trustees
Ivy Tech Community College of Indiana**

Michael Dora, Chairman

Lillian Sue Livers, Secretary

Dated October 6, 2016

**APPROVAL OF REQUEST TO SELL ANDERSTON NORTH PROPERTY IN
ALEXANDRIA, REGION 6/ANDERSON**

RESOLUTION NUMBER 2016-38

WHEREAS, Ivy Tech Community College owns real estate located at 6061 North State Road 9, Alexandria consisting of 4.887 acres and a building of 8,035 square feet (“Property”), and

WHEREAS, the College acquired the Property in a land swap in which the College transferred ownership in land located near the College’s 53rd Street Campus in Anderson in exchange for the Property, and

WHEREAS, the East Central Region administration has determined that the Property is not needed for any purposes of the College and it would be advantageous for the College to sell the Property to reduce the maintenance and costs associated with the continued use of the Property, and

WHEREAS, as a state educational institution, the College is required to follow a procedure in Indiana Code § 21-36-3 to sell real estate that is in the name of the board of trustees, and that procedure requires the Governor appoint three disinterested appraisers to determine the value of the property and the property may not be sold for less than the appraised value, and

WHEREAS, the Region 6/East Central Region Board of Trustees has reviewed the request of the Regional administration to dispose of the Property and Regional Trustees recommend that the State Trustees approve the sale of the Property.

NOW THEREFORE BE IT RESOLVED, that it will serve the best interests of Ivy Tech Community College to dispose, sell and convey the Property at or above the appraised value thereof in accordance with the law of the State of Indiana, and

FURTHER BE IT RESOLVED, that the Governor of the State of Indiana be requested to appoint three disinterested appraisers to determine the value of the Property, , pursuant to Indiana Code § 21-36-3-6, and

FURTHER BE IT RESOLVED, the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute the necessary documents to convey the Property after the documents have been approved by the College General Counsel.

**State Trustees
Ivy Tech Community College of Indiana**

Michael Dora, Chairman

Lillian Sue Livers, Secretary

Dated October 6, 2016

**APPROVAL TO DONATE LAND TO CITY OF INDIANAPOLIS FOR USE BY
HABITAT FOR HUMANITY, REGION 8/CENTRAL INDIANA**

RESOLUTION NUMBER 2016-39

WHEREAS, the College owns land at 2621, 2637 and 2734 Boulevard Place near the Indianapolis Campus at Fall Creek and Meridian Street (“Property”) and

WHEREAS, the Property was purchased in 2008 and 2009 at tax sale, and

WHEREAS, Habitat for Humanity in Indianapolis has discussed with the Indianapolis Region’s administration acquiring ownership of the Property for the purpose of constructing residential houses, and

WHEREAS, the Indianapolis Region has determined that the College does not have need or use of the Property presently or in the future, and

WHEREAS, the Property has minimal value, and

WHEREAS, the Indianapolis Region desires to make a donation of the Property to Habitat for Humanity,

NOW THEREFORE BE IT RESOLVED, the State Trustees do hereby approve the donation of land located at 2621, 2637 and 2734 Boulevard Place, to Habitat for Humanity utilizing the best possible process as determined by the College General Counsel, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute all necessary documents for the granting of said donation after the documents have been approved by the College General Counsel.

**State Trustees
Ivy Tech Community College of Indiana**

Michael Dora, Chairman

Lillian Sue Livers, Secretary

Dated October 6, 2016

**REAPPOINTMENT OF REGIONAL TRUSTEE
NORTH CENTRAL**

RESOLUTION NUMBER 2016-40

WHEREAS, the North Central Regional Board would like to reappoint one member to the North Central Regional Trustees, and

WHEREAS, the North Central Regional Board Nominating Committee has agreed to recommend the individual listed below to serve a three year term on the North Central Regional Board of Trustees;

NAME	CONSTITUENCY
Larry M. Davis	At Large

AND WHEREAS, the recommended candidates meet all of the attributes and expectations delineated in Resolution Number 2008-53;

NOW THEREFORE BE IT RESOLVED, that Larry M. Davis is hereby appointed as regional trustee for Ivy Tech Community College of Indiana – North Central, effective immediately,

AND FURTHER BE IT RESOLVED, Larry M. Davis will serve through June 30, 2019, or the date, on which successors are duly appointed, whichever is later.

**STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE**

Michael Dora, Chair

Lillian Sue Livers, Vice Chair

Dated October 6, 2016

**APPOINTMENT OF REGIONAL TRUSTEE
LAFAYETTE**

RESOLUTION NUMBER 2016-41

WHEREAS, the Lafayette Regional Board would like to appoint one member to the Lafayette Regional Trustees, and

WHEREAS, the Lafayette Regional Board Nominating Committee has agreed to recommend the individual listed below to serve a three year term on the Lafayette Regional Board of Trustees;

NAME	CONSTUTUENCY
Chet Alan Fincher	Labor

AND WHEREAS, the recommended candidates meet all of the attributes and expectations delineated in Resolution Number 2008-53;

NOW THEREFORE BE IT RESOLVED, that Chet Alan Fincher is hereby appointed as a regional trustee for Ivy Tech Community College of Indiana – Lafayette, effective immediately,

AND FURTHER BE IT RESOLVED, Chet Alan Fincher will serve through June 30, 2019, or the date, on which successors are duly appointed, whichever is later.

**STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE**

Michael Dora, Chair

Lillian Sue Livers, Vice Chair

Dated October 6, 2016

**ENDORSEMENT OF COLLEGE POLICY
REGARDING TRANSGENDER and GENDER NON-CONFORMING
STUDENTS AND EMPLOYEES**

RESOLUTION 2016-42

WHEREAS, Ivy Tech Community College is committed to ensuring a safe, discrimination free, campus and work environment for all students and employees regardless of race, color, religion, gender, sexual orientation, gender identity, national origin, physical or mental disability, or age, and

WHEREAS, the statewide Diversity Committee recently drafted new policies for the College regarding transgender and gender non-conforming students and employees which have been presented to and endorsed by the College's Human Resources, Student Affairs, and Academic Affairs leadership and recommended to and approved by the President's Executive Council, and

WHEREAS, the goal of these policies is to ensure the safety, comfort, and healthy development of transgender or gender non-conforming students and employees while maximizing campus and workplace integration and minimizing stigmatization of the individual.

NOW THEREFORE BE IT RESOLVED, The Trustees of Ivy Tech Community College do hereby endorse the new policies and reinforce support of the College's commitment to a safe and discrimination free campus and workplace.

FURTHER BE IT RESOLVED, no Ivy Tech student or employee shall be discriminated against in any way because of the individual's actual or perceived gender identity. The President and staff of the College shall take such actions as necessary to enforce this policy.

**STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE**

Michael Dora, Chairperson

Lillian Sue Livers, Secretary

Dated October 6, 2016

Building, Grounds and Capital Committee

October 5, 2016



**CHANGING LIVES
MAKING INDIANA GREAT**

Buildings Grounds and Capital Discussions

Construction and Land Acquisition Topics (Resolutions)

- A. Region 1; Donate Land to Community HealthNet, Inc. near Campus
- B. Region 4; Tippecanoe County Library Buyout on Lafayette Campus
- C. Region 6; Sale of Anderson North Property
- D. Region 8; Central Indiana to Donate Land to Habitat for Humanity

Discussion or Information Items

Capital Request Submission and 10 year plan



A. Region 1/Gary – Request Approval to Donate Land to Community HealthNet, Inc.

- Ten (10) small parcels of land located at 1500-1532 E 35th Avenue
- Each parcel is .06 acres
- Currently unused by the College
- Estimated total value of \$6,000
- Donation would be made to Gary Redevelopment Commission for use by Community HealthNet, Inc. to build a public Health Clinic
- Request is recommended for approval by the Regional Board and the Facilities and Design Council

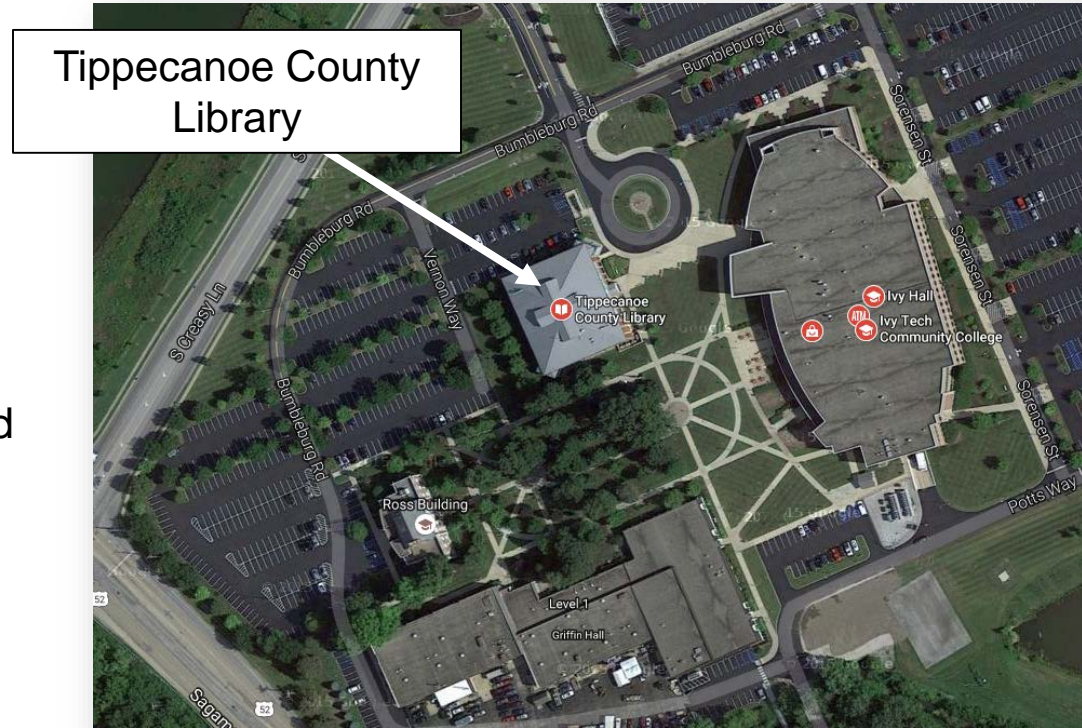


REQUEST: Approval to Donate land to Gary Redevelopment Commission for Community HealthNet, Inc.



B. Region 4/Lafayette – Request Approval to Buyout Tippecanoe County Library on Lafayette Campus

- Total 34,540 GSF
- Buyout \$1,350,000 (Using Bookstore Funds)
- Dissolution of current agreement
- Request is recommended for approval by the Regional Board and the Facilities and Design Council



REQUEST: Approval to Purchase Tippecanoe County Library Interest for \$1,350,000



C. Region 6/Anderson – Request Approval to Sell Anderson North Property



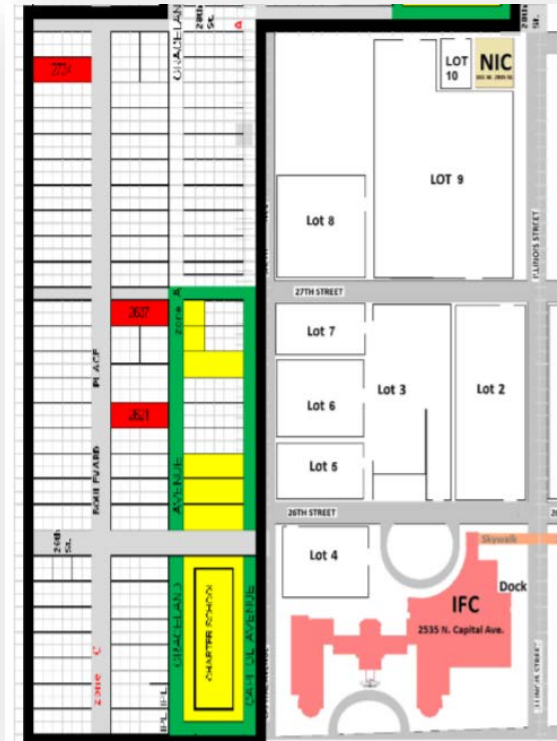
- Located at 6061 North State Road 9, Alexandria, Total 4.887 acres
- Total 8,305 GSF, formally used as Corporate College Space
- Required Governor Deed to Sale
- Agreement has been recommended for approval by the Facilities and Design Council and Regional Board of Trustees.

REQUEST: Approval to Sale Anderson North Property located at 6061 North State Road 9 in Alexandria



D. Region 8/Indianapolis – Request Approval to Donate Land to Habitat for Humanity

- Donate 3 parcels;
 - 2621 Boulevard Place
 - 2637 Boulevard Place
 - 2734 Boulevard Place
- Total of .51 acres
- Currently unused by the College
- Donation would be made to City of Indianapolis for use by Habitat for Humanity
- Request is recommended for approval by the Regional Board and the Facilities and Design Council



REQUEST: Approval to Donate land to City of Indianapolis for Habitat for Humanity



A. 2017-2019 Capital Request Submissions

Project	2017-19	GSF Impacted	NET GSF	Cost		2017-19
	Priority			New Const.	Renovation	
Kokomo Campus Renovation and Addition	1	157,000	-36,449	\$22,710,000	\$20,459,360	\$43,169,360
Muncie Cowan Rd Renovation and Addition, Downtown New Construction	2	174,784	-17,381	\$29,249,720	\$13,777,514	\$43,027,234
Columbus Campus Renovation and Addition	3	95,025	14,555	\$2,800,000	\$17,688,000	\$20,488,000
Fort Wayne Harshman Hall Renovation	4	92,206	0		\$17,442,880	\$17,442,880
Sellersburg Healthcare Building	5	41,700	41,700	\$14,793,584		\$14,793,584

Total Request \$138,921,058



2017-2019 Capital Request- 10 year Plan

Project	2017-19 Priority	GSF Impacted	NET GSF	Cost		2017-19	2019-21	2021-23	2023-25	2025-27
				New Const.	Renovation					
Kokomo Campus Renovation and Addition	1	157,000	-36,449	\$22,710,000	\$20,459,360	\$43,169,360				
Muncie Cowan Rd Renovation and Addition, Downtown New Construction	2	174,784	-17,381	\$29,249,720	\$13,777,514	\$43,027,234				
Columbus Campus Renovation and Addition	3	95,025	14,555	\$2,800,000	\$17,688,000	\$20,488,000				
Fort Wayne Harshman Hall Renovation	4	92,206	0		\$17,442,880	\$17,442,880				
Sellersburg Healthcare Building	5	41,700	41,700	\$14,793,584		\$14,793,584				
Evansville Health Sciences and Nursing Building		162,900					\$27,250,000			
Indianapolis Fairbanks Infrastructure		301,764					\$13,936,000			
Gary Building Renovations		130,320					\$11,835,000			
Terre Haute Healthcare Building Expansion		55,880					\$9,200,000			
Future projects will be focused on workforce demand, right-sizing of the College and supporting the Strategic Plan.								TBD		
									TBD	TBD
Total biennium						\$138,921,058	\$62,221,000	TBD	TBD	TBD



Questions?



BUDGET AND FINANCE COMMITTEE

I. Information Items:

A. Employee Benefits Update FY 2016-17

General Summary

- Ivy Tech's full time employees are eligible for the core benefits programs; health, dental, life, long-term disability, and College sponsored retirement plan offered with College contribution. In addition, voluntary benefits (100% employee paid) include: vision, short-term disability, additional life, dependent life, identity theft protection, accident, whole life, critical illness coverage, and hospital indemnity insurance. Employees also have the opportunity to contribute to the College sponsored retirement plans through the 403(b) and/or 457(b).
- Adjunct faculty and part time staff are eligible for voluntary benefits (100% employee paid) which include vision, identity theft protection, accident, whole life, and critical illness coverage. Certain qualified part time staff is eligible for the College sponsored retirement plan offered with the College contribution. As with the full time employees, part time employees have the opportunity to contribute to the College sponsored retirement plans through the 403(b) and/or 457(b).
- Contracts for all benefits are negotiated on a statewide basis.
- Plans and contracts are now on a calendar year renewal.

Health Plan Summary

Medical Plan

- Medical plans continue to be self-funded with Anthem retained as the Administrative Services Only (ASO) provider. Prescription coverage is through Express Scripts' Indiana Aggregate Prescription Drug Purchasing Program (IAPPP) contract.
- Two health insurance plans are offered statewide – The Standard Plan and the Choice High Deductible Health Plan (HDHP) with Health Savings Account (HSA). Both plans have access to a broad network of providers through the Anthem Blue Access PPO network, and out-of-state providers through Anthem's BlueCard program. The Plan covers over 6,100 lives. This includes employees, retirees, COBRA participants and dependents. Over 60% of enrollment is in the Choice HDHP.

Open Enrollment – 2017

- The College continues to update our plan design to reflect current legislation. ACA Section 1557 states that an individual may not be discriminated against on the basis of race, color, national origin, sex, age, or disability in health programs or activities. The Plan must provide individuals with equal access to its health programs or activities without sex discrimination and must treat individuals consistent with their gender identity. The Plan cannot exclude or limit coverage for all health services related to gender transition, however medically necessary criteria will apply.
- There are not proposed changes to the deductible limits or out-of-pocket maximums.
- The College will continue the existing funding amount to the Health Savings Account for those enrolled in the Choice HDHP.
- The overall plan increase is 13%. This equates to an increase of \$23-\$75/month for employees enrolled in the Standard plan and \$15-\$48/month increase to employees enrolled in the Choice HDHP. These

increases are reflective of claims experience, medical trend and our long term premium strategy to adequately fund the Choice Plan.

- The College continues to pay 76% of the total premium for the Standard plan and 91% of the total premium for the Choice HDHP.

Cost Containment Strategy

- Long Term Premium Strategy: In July of 2015 the College began the first step of a 3 ½ year long term premium strategy to ensure our health plans are funded appropriately. We adjusted the College's contribution in July 2016 to remain in-line with the budget cycle process. January 1, 2017 the employee premiums will be adjusted with the new plan year. The steps that began in July 2015 have already resulted in more balanced funding between the two plans.
- Working Spouse Rule/Dependent Eligibility Verification: Originally implemented in FY 12, the College continues to enforce the Working Spouse Rule/Dependent Eligibility Verification.
- Castlight: The College launched Castlight, a health care transparency tool that allows participants in the health plan the opportunity to better understand the quality and cost of health care, and ideally make them better health care consumers.
 - o Currently 50% of participants are registered with Castlight and there is a 68% return rate.
 - o The top five search results are Primary Care Physician, Physical Therapy, Chiropractic Care, and Podiatrist Visit
 - o The overall savings analysis since the implementation of the program shows that Castlight users have a reduced monthly spend of 8.8%. This equates to about \$555,000 in plan cost savings.
 - o The College extended the contract at a lower rate to December 2017 to match the Anthem contract extension. The renewal cost is \$103,897.
- Health Plan RFP: In April we announced that, with the assistance of Gregory & Appel, the College's health insurance broker, we initiated an RFP for our health plan. As noted, the College's health plan is self-funded, however we pay a carrier for claims administration and adjudication. We received good responses to the RFP and made the decision to push the selection timeline to the first quarter of 2017 for a 1/1/2018 effective date. We realized that if we made any plan changes we need enough time to build a communication strategy for our employees and build in enough time for any potential system migration. We will remain with Anthem for the 2017 plan year.
- LiveHealth Online – Anthem's Telemedicine Program: July 1, 2015 the state of Indiana passed HEA 1263 which "will permit providers, with prescriptive authority, to prescribe certain prescriptions, drugs and devices during remote patient visits". Anthem rolled out LiveHealth Online telemedicine service to Indiana clients, however it has been available to clients outside of Indiana for some time.
 - o LiveHealth Online is available to everyone. Users will be informed of the cost of care they are seeking prior to the visit. The User will also enter their payment information prior to the start of the visit. All major credit cards and FSA/HSA cards are accepted.
 - o There is real-time claims integration for employees on the College's health plan.
 - o LiveHealth Online is available through the computer or through a mobile App.
 - o LiveHealth Online Psychology is also available. Participants can schedule time with a licensed therapist. Prescription services are not available.
 - o Anthem states there is an average savings of \$201 per episode for the most commonly treated conditions

Dental Plan

- There are no plan design changes to the Delta Dental PPO Plan. The overall plan increase is 8% which equates to an increase of \$.55-\$1.77/month to employees. The College has not increased the premiums for the plan in three years. Additionally, the College continues to pay 80% of the total premium.

Retirement Plan Transition Summary

- The transition to Transamerica (TRS) that started in January of this year is now complete. As of June 1st, all contributions are going to TRS. All available balances with TIAA and AUL/OneAmerica were transferred.. TRS facilitated 45 large group meetings across 27 locations. Over 1,700 in-person, one-on-one meetings took place across the state. This does not include telephonic meetings.

Assets

- The total plan assets in the 403(b) and 457(b) plans is just over \$434 million.
 - o \$174 million is with TRS
 - o \$54 million was transferred to TRS through contract exchanges. A contract exchange includes assets that were originally held in an individual contract where the employee initiated the transfer to TRS.
 - o \$260 Million remains at TIAA in individual contracts for current and former employees.

Contributions

- Over 2,200 employees are currently receiving the College contribution to the 403(b). Given the generous contribution the College makes on behalf of the employee, we are happy to see that over 1,100 employees are choosing to contribute to the 403(b) and/or 457(b) plans. 40% of those who met with a TRS representative increased their percentage contribution. 318 are contributing in some way to the Roth. This is also exciting as this is a new option with the transition to TRS. The average contribution rate is 7% and 139 employees are using the auto-increase function. This function allows the employee to increase their contribution percentage in the increment of their choice on an annual basis automatically.

Communication

- Our next steps are to communicate the positive results from the transition and to build a communication strategy with measureable outcomes to ensure our employees are working toward retirement readiness.

B. Current Procurement Initiatives Update- Information to be provided at meeting.



IVY TECH
FOUNDATION

State Board of Trustees Meeting

October 5/6, 2016

Ivy Tech Foundation, Inc.

2016 FINAL REVIEW

Completed Seventh Year of \$500M Campaign
(Over \$380M Raised; \$30M Ahead of Pace)

Record Third Successive >\$20M Year
(19% Average Growth Rate vs. 3.3% Public Community College Growth)

Achieved #1 Community College Fundraising Status

100% Donor Participation by SBOT and Foundation Board (\$8M in Gifts)

Operations Efficiently Managed at Reduced Expense Level for Third Straight Year
(Past 3 Years Reduced Expenses by \$2.5M)

Successful Implementation of Circle of Ivy and Annual Fund
(Collectively Raised >\$100K)

2013-2016 \$1M Gifts = 16 (433% Increase)

2013-2016 Planned Giving Gifts = 40 (571% Increase)

Donor Retention Rate of 53% (Compares to National Average of 43%)

Introduced Regional Portfolio Reviews and Wealth Analysis Tools



COMPARISON OF YTD ACTUALS

Region #	Region	Actuals: Combined FY13-14 and FY14-15	Budget: Combined FY13-14 and FY14-15	% of Budget	Actuals FY15-16	Annual Budget FY15-16	% of Budget
1	Northwest	3,046,526	2,094,389	145%	1,187,997	1,088,359	109.2%
2	North Central	1,098,538	7,339,000	15%	835,522	2,000,000	41.8%
3	Northeast	2,448,753	3,656,943	67%	1,584,655	2,350,000	67.4%
4	Lafayette	5,108,349	2,869,500	178%	1,638,485	1,404,000	116.7%
5	Kokomo	828,563	1,135,830	73%	410,353	410,000	100.1%
6	East Central	3,677,927	2,587,000	142%	1,131,482	2,155,000	52.5%
7	Wabash Valley	1,712,450	1,390,000	123%	750,459	746,000	100.6%
8	Central Indiana	8,763,470	8,175,000	107%	7,569,012	6,050,000	125.1%
9	Richmond	698,514	1,668,670	42%	466,764	1,267,850	36.8%
10	Columbus	4,028,913	626,856	643%	1,002,521	570,000	175.9%
11	Southeast	2,769,835	2,638,700	105%	1,382,063	470,000	294.1%
12	Southwest	2,992,778	2,650,000	113%	882,345	1,300,000	67.9%
13	Southern Indiana	834,208	832,000	100%	527,330	450,000	117.2%
14	Bloomington	3,020,866	3,435,000	88%	1,177,057	550,000	214.0%
	Statewide	7,630,093	4,908,000	155%	1,380,237	1,110,000	124.3%
	Total	48,659,783	46,006,888	106%	21,926,282	21,921,209	100.0%

Three
Consecutive
Years of
Achieving
Our Goal!!

Nine Regions
Achieved
Goal!

BOARD & TRUSTEE ENGAGEMENT FY2015/16

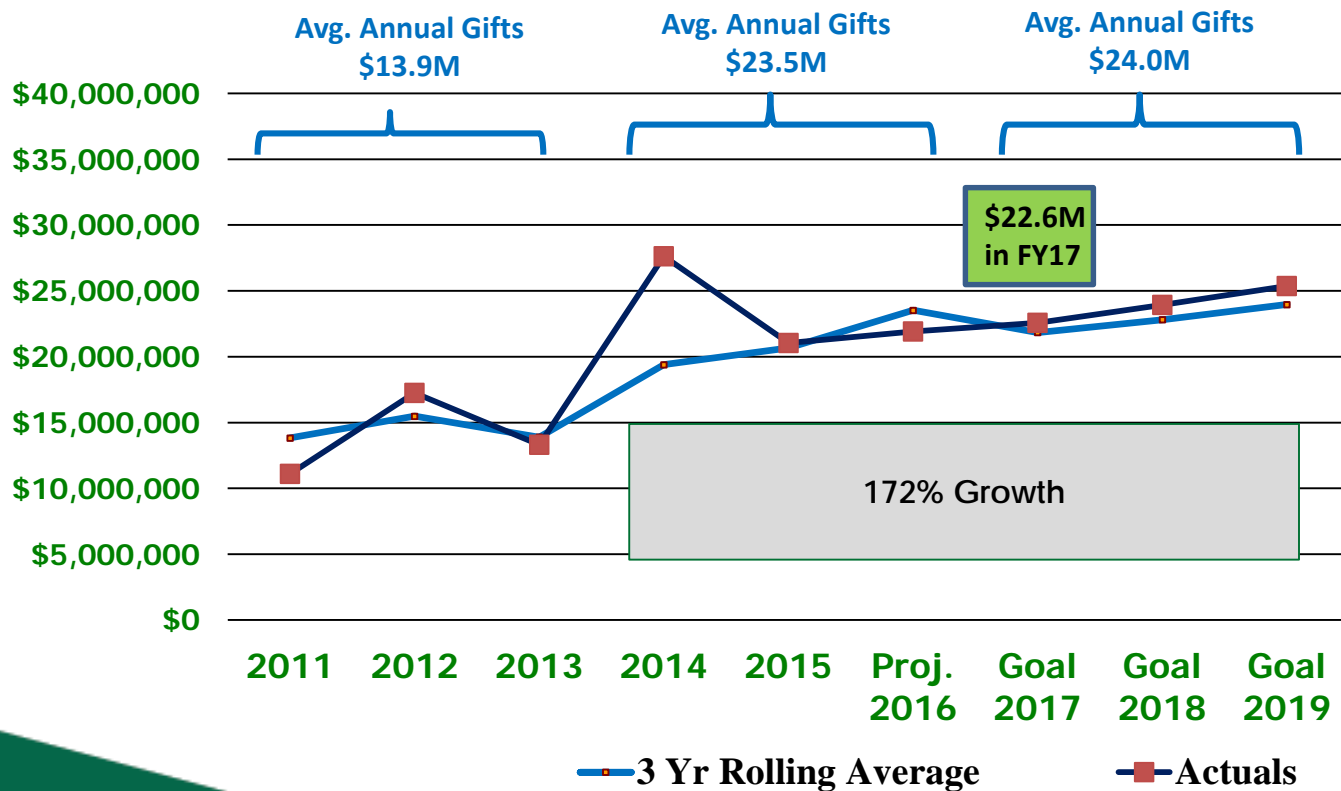
Boards	FY14-15 Giving	FY15-16 Gift Made	%
State Board of Trustees	86%	14 of 14	100%
Foundation Board of Directors	100%	54 of 54	100%
Regional Board of Trustees	25%	72 of 111	65%
TOTALS as of 6/30/2016		140 of 179	78%

Overall Total Giving has exceeded \$8M.

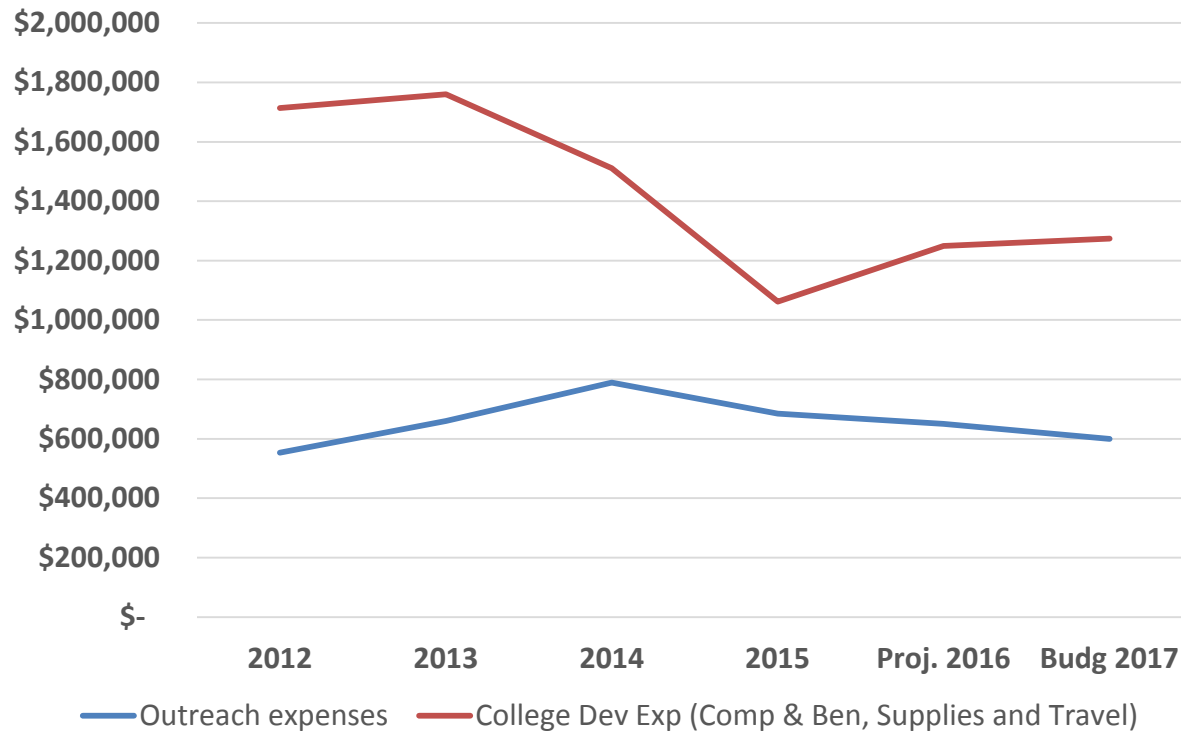
FOUNDATION METRICS

	2012-13	2013-14	2014-15	2015-16	Average Increase from 2013
Face to Face Visits	2,541	5,653	5,575	6,096	127%
Planned Gift Asks	3	31	29	33	933%
\$1M Gift Asks	14	27	19	13	40%
\$1M Gifts Received	1	7	6	2	400%

FOUNDATION CONTRIBUTION REVENUE: PAST 6 YEARS vs. GOALS FOR FY17-FY19



FOUNDATION EXPENSES



Since 2013 approximately \$2.5M in expense savings

FOUNDATION TOOLBOX

TOOL	DATE IMPLEMENTED	DESCRIPTION	RESULT
Raiser's Edge	9/09	Donor management system	Allows moves management on all donors and prospects, tracking giving and donor interactions.
Scorecard (Visits, Donations, Planned Giving, Million \$ Asks, Million \$ Gifts)	7/14	Enhanced monthly reporting vehicle	New record of 3 consecutive years of >\$20M in funds raised.
Great Expectations Training	10/14	Development officer training program involving 7 different modules	Comprehensive understanding of development activities and processes.
Research Capabilities	11/14	Hired external consultant to perform comprehensive wealth review on select prospects	In-depth donor wealth information for enhanced relationship-building, and focused approach to major donors.
Target Analytics	3/15	Screening tools to assess donor giving capabilities (annual, major and planned gifts)	150K donors categorized for appropriate fundraising tactics.
Circle of Ivy	10/15	First ever Ivy Tech women's giving society	124 Attendees and \$45K+ Raised.
Annual Fund	11/15 & 5/16	Year-end statewide solicitation and spring solicitation to alumni in select programs statewide (i.e. Nursing)	Year End — 177 donors & Raised \$52K Nursing — Results starting to come in.
Portfolio Review	2/16	In-depth review of every regions prospect portfolios	Provided 50 new major gift prospects and 25 new corporations/foundations for each region.
Planned Giving (Newsletters, Seminar, Direct Mail)	3/16	Established Pentera as new vendor and enhanced planned giving marketing approach	Expected increase in planned giving asks and gifts versus current level.
WealthPoint	6/16	High-level wealth screening	Identify new high-wealth prospects to build donor base.

LONG TERM NEEDS: RESULTS BY REGION

(in \$Millions)

Red/Bold in Cap Camp.

	R01	R02	R03	R04	R05	R06	R07	R08	R09	R10	R11	R12	R13	R14	TOTAL
	NW	NC	NE	LAF	KOK	MUN	WV	CENT IN	RICH	COL	SE	SW	SOUTH IN	BLOOM	
Facility Repairs	\$ 3.8	\$ 2.5	\$ 1.5	\$ 0.7	\$ 3.1	\$ 2.0	\$ 0.5	\$ 14.6	\$ 0.4	\$ 0.2	\$ 0.5	\$ 0.3	\$ 0.5	\$ -	\$ 30.4
Building/Property Expansion	-	2.5	25.9	-	-	-	2.0	5.5	-	-	-	-	-	-	35.9
Equipment Needed	0.9	1.2	0.4	0.4	0.9	1.6	0.5	0.6	1.0	0.7	1.6	0.4	0.5	0.4	11.1
	0.5	0.4	0.1	0.1	0.3	0.6	0.1	0.1	-	0.2	-	0.4	-	-	3.0
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Faculty*	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	28.0
Programs (ASAP & Inside Track) *	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	28.0
Staff/Advisors*	2.0	-	-	-	-	-	-	2.0	-	-	-	-	-	-	4.0
Financial Aid	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	1.4
Capital Campaign Needs Not included Above	4.5	-	-	-	-	-	-	1.5	-	-	-	-	-	-	6.0
Total Fundraising Needs	15.8	10.6	32.0	5.4	8.4	8.3	7.2	28.4	5.5	5.2	6.1	5.3	5.0	4.5	147.9
Capital Campaign Focus	(4.5)	(2.5)	(7.8)	-	-	(1.5)	(2.0)	(7.0)	(2.0)	-	-	-	-	-	(27.3)
Needs in Excess of Cap Campaign Goal	\$ 11.3	\$ 8.1	\$ 24.2	\$ 5.4	\$ 8.4	\$ 6.8	\$ 5.2	\$ 21.4	\$ 3.5	\$ 5.2	\$ 6.1	\$ 5.3	\$ 5.0	\$ 4.5	\$ 120.6

* Endowment required to support recurring costs

FY 2016-17 GOALS

- 1) Achieve \$22.6M in Contributions
- 2) Develop Statewide Fundraising Plan Based on Long-Term Needs Analysis
- 3) Enhanced Focused Training Initiatives
- 4) Continued Implementation of New and Improved Sustainment Tools
- 5) Leverage Foundation Board Members

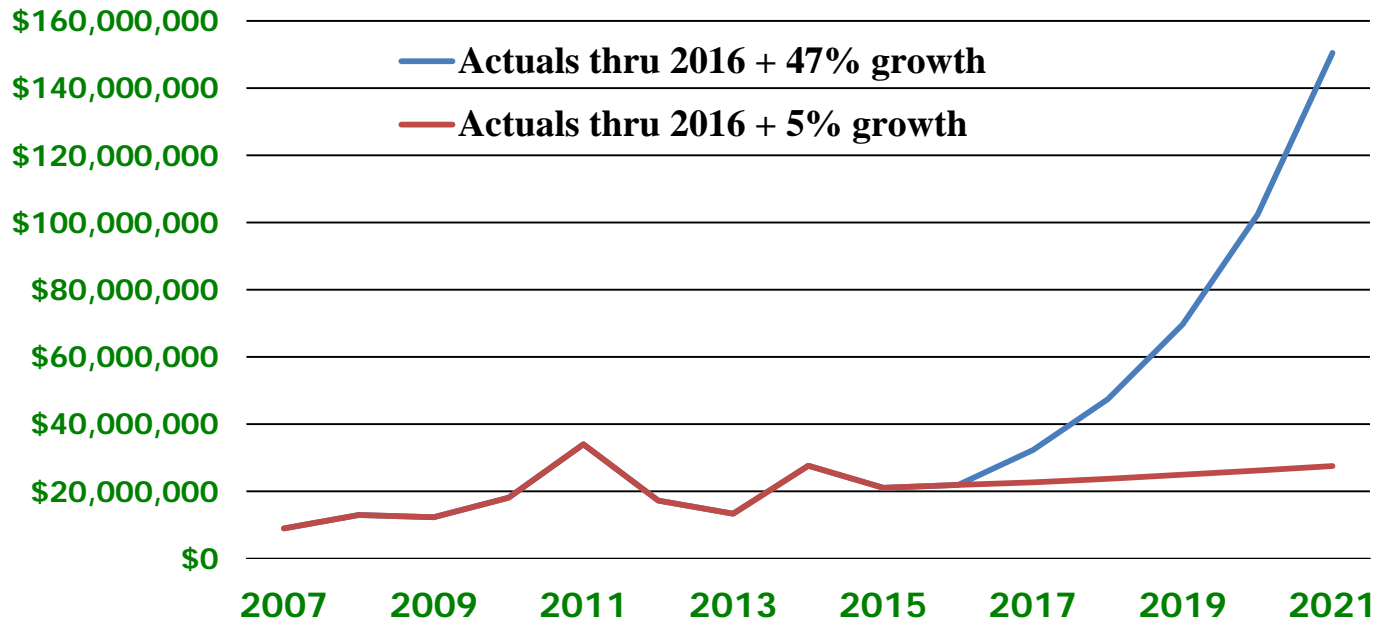
FOUNDATION VISIONARY DISCUSSION

\$1 Billion
Campaign
Case Study

CURRENT STATE OF FOUNDATION

Donations	Excellent	Increased donations 19%+ past 3 years, compared to 3.3% at other community colleges.
Board Participation	Excellent	100% participation by State Board of Trustees and Foundation Board \$8M in gifts.
Board Non-Gift Activity	Average	Challenges in connecting with 55-60-member Board to mobilize.
Peer Comparison	Excellent	Achieved #1 fundraiser status among community colleges.
In-State Comparison	Good	Raised more than Ball State, ISU, USI, DePauw, Wabash, Marian, Franklin.
Tool Box Implementation	Very Good	<ul style="list-style-type: none"> • Circle of Ivy • Annual Fund • Wealth Analytics • Training • Motivational Speakers • Research
Executive Committee	Excellent	Enhanced Board Oversight.
Operational Expenses	Excellent	Cost control, expense ratios, increased all measurements – no FTE increase.
Public Perception	Average	Press, audit, key publics, legislators.

FOUNDATION CONTRIBUTIONS PATH TO \$200M/YEAR



Notes:

Including Grants to College, \$200M achieved as follows:

Foundation (per chart)	\$150M
Grants to College	50M
Total	\$200M

DEVELOPMENT GROWTH MODEL

CURRENT STATE:

- Donations & Grants \$40M/year
- Planned Gifts \$5M/year
- \$1M Gifts 5/year - \$10M Total
- Current Pipeline \$60M
- Annual Fund \$2M
- Circle of Ivy \$50K/year

FUTURE STATE:

- Donations & Grants \$200M/year
- Planned Gifts \$40M/year
- \$1M Gifts \$50M/year
- Future Pipeline \$600M
- Annual Fund \$30M
- Circle of Ivy \$500K



WHTH

What Has To Happen

1) Statewide Needs Analysis	<ul style="list-style-type: none">• All-inclusive by Region
2) Reconcile Regional Pipelines	<ul style="list-style-type: none">• Chancellors, EDDs, Foundation meetings in 4th Quarter 2016• Establish realistic baseline
3) Feasibility Study	<ul style="list-style-type: none">• Select Consulting Firm• Statewide Focus
4) Organization	<ul style="list-style-type: none">• Investment• Build Bench Strength• Chancellor Leadership
5) Foundation Board	<ul style="list-style-type: none">• 100% Involvement in Campaign• Imperative that They "Friend Raise"
6) Grants Department Partnership	<ul style="list-style-type: none">• Large Donations from:<ul style="list-style-type: none">• Lilly Foundation• Lumina Foundation• Fairbanks Foundation
7) Communication Plan	<ul style="list-style-type: none">• Internal• External
8) Call to Action	<ul style="list-style-type: none">• Campaign Planning and Kick-off• President Alignment (SJE & JMM)

CONGRATULATIONS!

EXECUTIVE DIRECTORS OF DEVELOPMENT

CONGRATULATIONS FOR:

Cindy Hall

Nominated for AFP International Distinguished Fellow
(Association of Fundraising Professionals)

Becky Miller

Presented with a Vigo County Council Certificate
for forming a partnership between Ivy Tech
and the Terre Haute Humane Society.

Tom Kilian

Chosen to participate on the planning committee
for the CASE community college conference.

Susie Graham

Completed all requirements to take the CFRE Exam
in January 2017.

Ayana Blair

Collaborated with Fifth Third Bank to develop an "Achieve
Your Degree" program. Through the program, 14 students
enrolled at Ivy Tech in Fall 2016 and are seeking degrees.

Oliver Barie

Admitted to Indiana Tech Law School.

LaKoya Rochell

Awarded "Great Expectations Award"
through the Boy Scouts of America.

Therese Copeland

Accepted Secretary Board position with the
Columbus Indiana Philharmonic.

FOUNDATION STAFF

CONGRATULATIONS FOR:

Kevin Honigford

IBJ's "CFO of the Year" Award for Non-Profits



IVY TECH
FOUNDATION

Thank you
for all you do
for ivy tech!

Agenda for the Planning and Education Committee October 6th Meeting

- 1. Ivy Tech Credential Structures-Steve Tincher*
- 2. November Report– Kara Monroe*
- 3. Introduction of Student Liaisons– Jeff Fanter*



CHANGING LIVES MAKING INDIANA GREAT



2016 October SBOT Presentation

Ivy Tech Credential Structures

Dr. Steve Tincher

Provost & Sr. Vice President of Academic Affairs



CHANGING LIVES MAKING INDIANA GREAT



Ivy Tech Credential Structures

- Transfer Focused Degrees
- Workforce Focused Certificates, Degrees
- Interrelationship between Credentials
 - Credit via Experience

CHANGING LIVES MAKING INDIANA GREAT



2016 October SBOT Presentation

November Report

to the

Commission for Higher Education

Dr. Kara Monroe

Vice President of Academic Innovation and Support



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Requested Responses from December 2015

“HEA 1001-2015 charges the Commission with restructuring underperforming programs “based on information from other programs that are successful.” Given that the vast majority of programs currently miss the completion benchmark, certain aspects of program restructuring—including the support granted to students enrolled in that program—should be approached system-wide. After evaluating high-performing programs within Ivy Tech and nationwide, the Commission has identified the following opportunities for system-wide restructuring to increase the effectiveness of programs with a target date for achieving scaled implementation of November 1, 2018.” The five areas identified are:

Remediation

Course Scheduling

Transfer Students

Advising and Student Support

Corporate College

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Response Team

Rachel Boon

Jill Robinson Kramer

Carey Treager Huber

Cory Clasemann-Ryan

Kristen Schunk Moreland

Chris Ruhl

Anne Valentine

Jeff Fanter

Susan Hawkins-Wilding

Steve Tinch

Mike Slocum

Sandra King

Kara Monroe

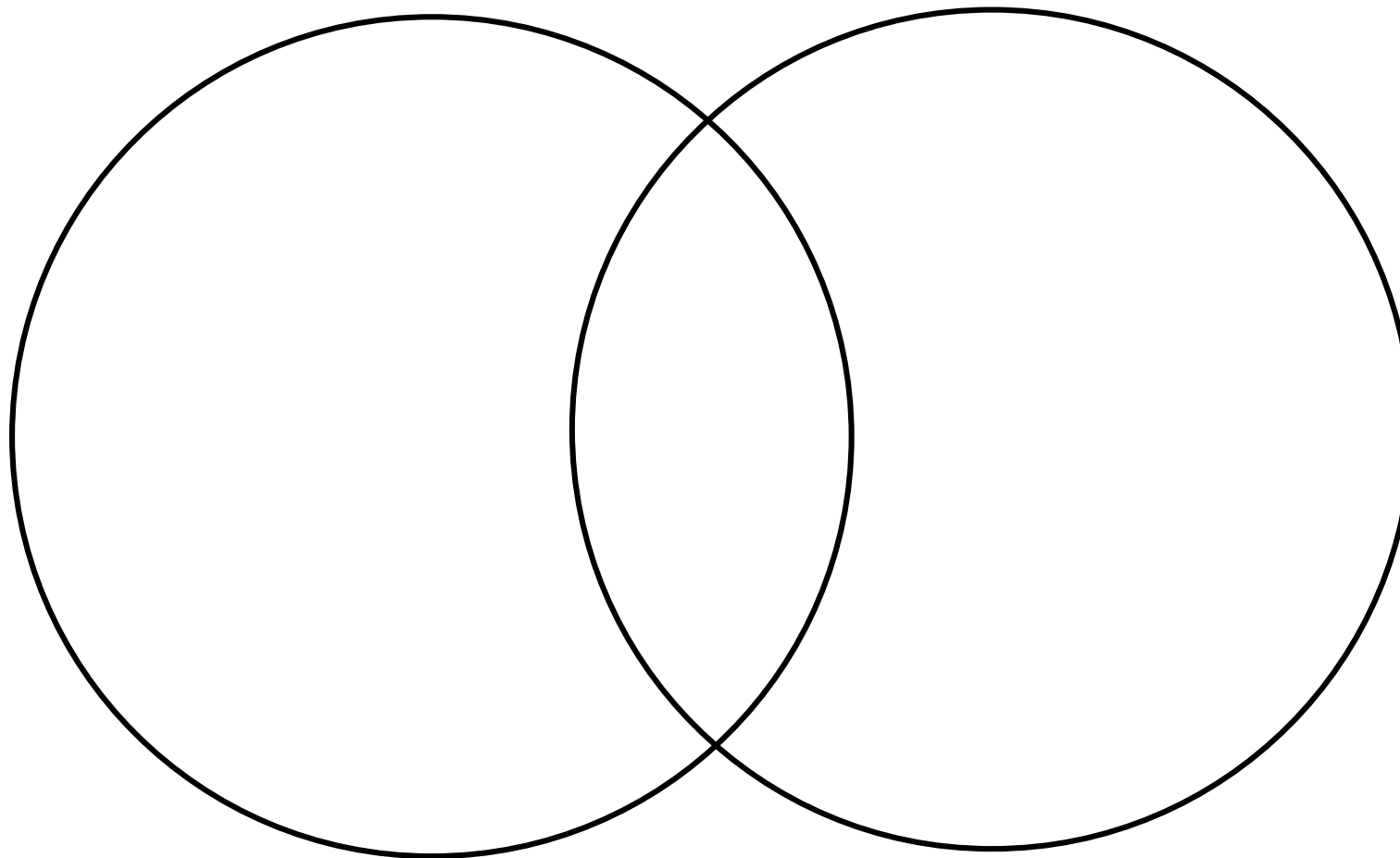
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Response Framework

Student Success

Workforce Alignment



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2016 October SBOT Presentation

Introduction of Student Liaisons

Jeff Fanter

*Sr. Vice President of Communications &
Marketing*



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March 4, 2016

President Snyder:

The Student Government Association (SGA) at Ivy Tech Community College exists to promote student interests, needs, and welfare within the college community and foster positive relationships between students and faculty/administration. Also, the SGA exists to ensure a positive campus environment and to enable the expression of student opinion.

The SGA Presidents' Council was established in 2011. The SGA Presidents' Council consists of one student representative from each region, typically the elected SGA President. The SGA Presidents' Council members represent the students from our elected region. As a whole, we serve as the voice of the students college-wide.

It has come to our attention that currently the Ivy Tech State Board of Trustees does not have a Student Trustee, and therefore is lacking of a student voice. We understand that the structure of the State Board of Trustees is outlined by Indiana Code and that Trustees are appointed by the Governor of Indiana. In the future we would like to see the Code changed to include a Student Trustee; however we appreciate that this could be a lengthy process beyond the College's control. We believe that there is still a responsibility and an opportunity to provide a student voice to the State Board of Trustees and propose that the College administration designate two student representatives to attend State Board of Trustees meetings and serve in an advisory capacity.

Based on our research, it is common for students to have representation on the Board of Trustees. A recent study conducted by the American Student Government Association indicates that 63% of responding schools, including two and four-year institutions have student representation to the Trustees. In addition, we have learned that all state institutions of higher education in the State of Indiana have student representation to such groups.

State of Indiana Public Institutions with Student Representation

Institution	Student Representation
Ball State University	Yes
Indiana State University	Yes
Indiana University	Yes
Purdue University	Yes
Vincennes University	Yes
University of Southern Indiana	Yes

The student representatives will be responsible to:

- act as a liaison between the State Board of Trustees and the student body
- attend the Board of Trustees meetings

- be familiar with the nature, needs, and concerns of the student body
- provide consultation to College administration and the State Board of Trustees as requested
- advocate in the best interest of the student body

The student representative positions will be one of the most exciting and career-enhancing opportunities available at Ivy Tech Community College. As they serve the institution, student representatives will be exposed to a variety of complex issues surrounding Ivy Tech. Dealing with such issues on a regular basis allows student representatives to gain valuable "real world" experiences and a deeper understanding and appreciation of the process, policy, and social fabric of Ivy Tech Community College.

The SGA Presidents' Council recommends the following structures and process be adopted by the College in regards to the Student Representative to the State Board of Trustees.

Two students shall serve on the State Board of Trustees for the Ivy Tech Community College System.

Eligibility for Nomination as Ivy Tech Community College Student Representative for State Board of Trustees

- Must be current SGA Presidents' Council member.

Selecting the Student Representative

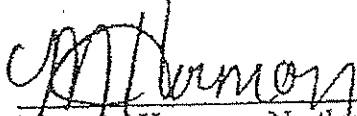
- A committee of college administrators and two (2) SGA Presidents will review applications, conduct interviews, and make a recommendation to the President of Ivy Tech Community College regarding whom should serve in this capacity.
- In addition, one (1) SGA Presidents' Council member will be appointed to serve as a contingency representative should any one of the two members selected be unable to fulfill his or her role.
- The President of Ivy Tech Community College will appoint two to serve in an advisory capacity at the State Board of Trustees meetings.

Term of Ivy Tech Community College Student Representatives

- The student representatives to the Ivy Tech Community College State Board of Trustees shall serve a term of one (1) year beginning with the first meeting of the academic year.

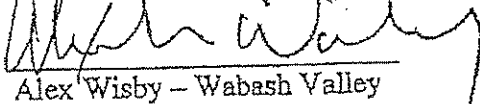
We would enjoy the opportunity to discuss our proposal with you in more detail. Thank you in advance for your consideration.

Sincerely,
SGA Presidents Council

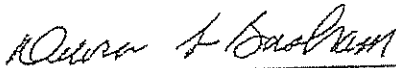

Marquita Harmon - Northwest

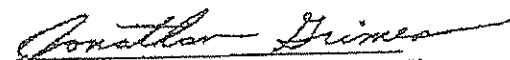

KiVuan Edwards - Northeast

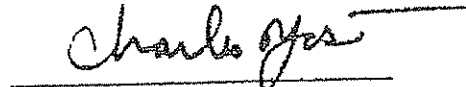

Murat Oguzsimsaroglu - Lafayette


Alex Wisby - Wabash Valley

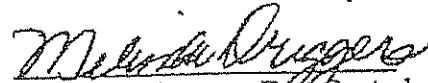

Crystal Hilbert - Richmond

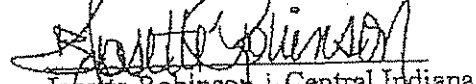

Debra Basham - Southeast


Jonathan Grimes - Southern Indiana

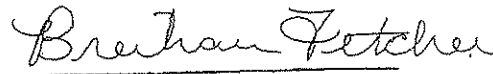

Charles Yost - North Central

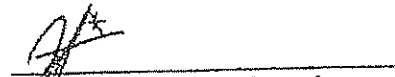

Trisha Norfleet - Kokomo


Melinda Driggers - East Central


Josette Robinson - Central Indiana


Rob Critney - Columbus


Briehan Fetcher - Southwest


Justin Icenhour - Bloomington

Student Liaisons to State Board of Trustees and President Bios

Terri Sanders

Region: East Central

Area of Study: General Studies

Terri is a first generation college student who began attending Ivy Tech in 2003 after taking a year off after high school. She became ill during her first semester, missed a few classes, and ended up dropping out. She returned to Ivy Tech in the summer of 2014. She has two children (5 and 7). She had been a stay-at-home mom. Since her youngest was about to enter Kindergarten she was ready to go back to school and enter the work force. Her approach to attending college is now different. She is focused on being involved and building a strong support network. In addition to serving as the SGA President for the East Central region, she is also a member of Phi Theta Kappa Honor Society.

Trisha Norfleet

Region: Kokomo

Area of Study: General Studies

Trisha is a native of Illinois and a veteran from the US Air Force. She ended up in Kokomo because it was close to her station and selected Ivy Tech because it was military friendly. She is a full-time student and serves as the work-study in the Office of Veteran's Affairs. This is her second year serving as the SGA President for the Kokomo region. Last year, she was one of the two SGA Presidents with military experience, who co-authored a proposal to the College administration to provide red, white, and blue honor cords to be worn during Commencement for students who were military or veterans or on active service. In addition, Tom Snyder nominated Trisha to serve on the student advisory committee for the National College Promise Campaign. She was selected for the committee and attended an initial meeting at the White House over the summer. On campus she is a member of Phi Theta Kappa Honor Society, and the Diversity Council.

Daniel Blough

Region: Southern Indiana

Area of Study: Criminal Justice

Daniel was born in the United Arab Emirates to American parents and has spent the majority of his life there. He shares a unique cultural perspective and speaks about being a minority in an International population. He hopes to graduate in Spring 2017 and transfer to the University of Louisville or Indiana University Southeast. He serves as the SGA President and is also involved in Student Leadership Academy, Geeks, Weirdos and Nerds Club, and Christian Fellowship Organization.

TERRI SANDERS

3104 E Imperial Muncie, Indiana, 47302 765-702-3066 tsanders117@ivytech.edu

Aug 22, 2016

To whom it may concern,

I am thrilled to be applying for the Student Representative to the State Board of Trustees role. After reviewing your job description, it's clear that you're looking for an enthusiastic applicant that can be relied upon to fully engage with the role and develop professionally in a self-motivated manner. Given these requirements, I believe I am the perfect candidate for the position.

I am a hard-working individual who has been consistently praised as adaptable by my peers and superiors. Over the course of my educational path, I've developed a skill set directly relevant to the Student Representative to the State Board of Trustees role you are interviewing for, including advocacy, community outreach, and project planning. Overall, I have consistently demonstrated organizational, leadership, and communication abilities in every aspect of my Ivy Tech journey, and I invite you to review my detailed achievements in the attached resume.

After reviewing my resume, I hope you will agree that I am the type of positive and driven candidate that you are looking for. I am excited to elaborate on how my proven skills and abilities will benefit your organization. Please contact me at 765-702-3066 or via email at tsanders117@ivytech.edu to arrange for a convenient meeting time.

Thank you for your consideration, and I look forward to hearing from you soon.

Respectfully,

Terri Sanders

TERRI SANDERS

3104 E Imperial Muncie, Indiana, 47302 765-702-3066 tsanders117@ivytech.edu

EDUCATION

IVY TECH COMMUNITY COLLEGE - EAST CENTRAL INDIANA, MUNCIE, IN
General Studies Candidate, Expected graduation, May 2017

- Phi Theta Kappa Public Relations Officer 2015/2016 school year.
- Student Government Association Regional President 2016/2017 school year.
- 3.921 Cumulative GPA
- Study group leader.

IVY TECH COMMUNITY COLLEGE STUDENT GOVERNMENT ASSOCIATION, MUNCIE, IN
Regional President, May 2016 – Present

- Serve as a link between students and administration by handling questions, interpreting, and helping resolve school-related problems.
- Plan and conduct new employee orientation to foster positive attitude toward organizational objectives.
- Prepare meeting agendas and oversee general and officers meetings.
- Advocate for the student body of the East Central Region including Muncie, Anderson, Marion, and New Castle.
- Review and reformat the constitution and bylaws for East Central Region SGA.
- Recruit new officers to fulfill vacant positions.
- Networking at both a student and faculty level to better prepare myself to advocate for either group.

RELEVANT COMPLETED COURSE WORK

- Introduction to Microcomputers (CINS101)
- English Composition (ENGL 111)
- Fundamentals Public Speaking (COMM 101)
- Introduction to Business (BUSN 101)

WORK EXPERIENCE

BRUCE & BRUCE, MUNCIE, IN
Paralegal, Aug 2015 – Oct 2015

- Prepare affidavits or other documents, such as legal correspondence, and organize and maintain documents in paper or electronic filing system.
- Prepare for trial by performing tasks such as organizing exhibits.
- Prepare legal documents, paternity affidavits, legal notices, and petitions.
- Meet with clients and other professionals to discuss details of case.
- File pleadings with court clerk.
- Gather and analyze research data.
- Assisting the lead attorney in legal matters dealing with adoption law.

WALMART, MUNCIE, IN
Jewelry Counter Clerk, Apr 2006 – Sep 2006

- Answer customers' questions about merchandise and advise customers on merchandise selection.
- Itemize and total customer merchandise selection at checkout counter, using cash register, and accept cash or charge card for purchases.
- Take inventory or examine merchandise to identify items to be reordered or replenished.
- Pack customer purchases in bags or cartons.
- Stock shelves, racks, cases, bins, and tables with new or transferred merchandise.
- Receive, open, unpack and issue sales floor merchandise.
- Clean display cases, shelves, and aisles.
- Compare merchandise invoices to items actually received to ensure that shipments are correct.
- Stamp, attach, or change price tags on merchandise, referring to price list.

HEAD START, MUNCIE, IN
Volunteer President of the Policy Council, Sep 2010 – May 2013

- Interview management and staff for potential hire.
- Evaluate the work of staff and volunteers to ensure that programs are of appropriate quality and that resources are used effectively.
- Plan and administer budgets for programs, equipment and support services.
- Participate in the determination of organizational policies regarding such issues as participant eligibility, program requirements, and program benefits.
- Research and analyze member or community needs to determine program directions and goals.
- Participate in and evaluate staff, volunteer, or community training programs.
- Speak to community groups to explain and interpret agency purposes, programs, and policies.
- Establish and oversee administrative procedures to meet objectives set by boards of directors or senior management.

Trisha Norfleet

3114 Matthew Dr. Apt. H Kokomo IN 46902 Tel:(630)244 8408 Email:TNorfleet1@ivytech.edu

Dear State Board of Trustees,

I am writing to express my interest in the State Board of Trustees Student Representative Position at Ivy Tech Community College. I have extensive experience in Student Government Association at the Kokomo Region and would like to express my eagerness to fill this position.

I am proudly serving my second term year as SGA President in the Kokomo Region. I enjoy serving as the liaison between our student body and the faculty and staff on campus. I would like to further advocate for the student body in the capacity of the State Board of Trustees to represent our student body on a state level. I enjoy assisting our students and their needs through the SGA Presidents Council. There are great rewards in my current position and I wish to broaden my services to make our college institution stronger.

I am a General Studies major attending my second year at Ivy Tech Community College. I will be graduation this year and plan to transfer to a University to pursue a degree in Human Resources.

The proudest legacy project that I was able to complete in my 2015 SGA term was rewarding student veterans to wear honor cords at their graduation ceremony signifying their military services. I was able to receive feedback from Ivy Tech student veterans across the state expressing their frustrations on not being awarded military honor cords upon their graduation ceremony. I was able to collaborate within the SGA Presidents Council to make suggestions on changing the college's state graduation policy. The policy change suggestions were rewarded and now the student veterans throughout the state are rewarded honor cords to be worn at their graduation ceremony.

Aside for SGA, I am involved in a myriad of student organizations on campus. I am a member of Phi Theta Kappa Honor Society that has helped me grow and develop in my leadership skills. I am also involved in Stars and Stripes Veterans Organization, and Diversity Council. I am an Air Force Reservist that has currently held the Presidential position in my squadron's Airman's Council. The Airman's Council is an organization for low ranking airman within our Civil Engineering Squadron to express their needs and desires within our squadron. I was able to exemplify the desires and needs of the airman in our squadron and relay them to our Commander and officers in our squadron.

The accompanying resume will further express my qualifications for the Student Representative Position for the State Board of Trustees of Ivy Tech Community College.

Thank you for your time and consideration.

Respectfully,

Trisha Norfleet

Trisha Norfleet

3114 Matthew Dr. Apt. H, Kokomo IN 46901
(T) (630) 244-8408 (E) TNorfleet1@ivytech.edu

Summary

Exceptional student with a diverse background in leadership, diversity, and student involvement on campus. Dedicated to providing excellent service and seeking a position to advance in professional development.

Community Service

Howard County Veterans Memorial Member- Volunteer to help raise money to build local memorials in Howard County. Currently working on raising money to restore army tank in Foster Park downtown Kokomo.

Kokomo Rescue Mission- Cleaning donated toys for the Kokomo Rescue mission. The cleaned toys are donated to families in need of Christmas gifts for children.

Co-Curricular Activities

Nominated and elected President of 434 Civil Engineering Airman Council at Grissom Air Reserve Base.

Elected Student Government Association President Ivy Tech Community College Kokomo Region academic year 2015 and 2016.

Diversity Counsel Member

Phi Theta Kappa Honors Society

Stars and Stripes Veterans Organization Officer

Indiana State Student Representative of Heads Up National College Promise Campaign

Experience

- 2012-2016 United States Air Force Reserves Peru, Indiana
Operations Management, 434 Civil Engineering Squadron
- Managed and mentored an average of 3 new coming airmen a year.
 - Establish and maintain Unit Control Center, training for real world emergencies and war time crisis.
 - Compile, analyze and report labor rates, material use, cost and scheduling.
 - Successfully managed the 434 CE Airman Council. While in Presidential position, lead group of 15 Airman, developing and organizing council meetings and squadron fundraisers.
- 2014-2016 Veterans Affairs Work Study Kokomo, Indiana
- Assist student veterans to enroll in Ivy Tech Community College while accessing their military educational benefits.
 - Review and compile VA student records as outlined in federal guidelines
 - Input administrative information into Internet Native Banner for reporting purposes
 - Ensuring compliance for USC Title 38 of the U.S. Department of Veteran Affairs

Education

- 2003-2007 Oswego East High School Aurora, Illinois
High School Diploma
- 2008-2009 Joliet Jr. College Joliet, Illinois
Associates Degree in Science
- 2015-2017 Ivy Tech Community College Kokomo, Indiana
Associates Degree in General Studies in progress

Leadership Experiences

I served in the US Air Force Reserve Airman Council Presidential position where I delegated 20 airmen in my squadron. Our Airman Council focused on the needs of the lower ranking airman. I advocated on their behalf to our Commander and leading officers in our unit.

Student Government Association President of the Kokomo Region 2015. I served as the voice of the student body at Ivy Tech. I served as a liaison between the student body and the college's faculty and staff.

At first I didn't want this position. I feel like this position is extremely important and would have a lot of pressure on this student to do this job well. But then I started to think about my campus and how this year started. It's only been two days of school already and I have had some people come up to me and tell me there concerns. I want to be able to do more for this school. That's why I joined SGA in the first place and this is just another stepping stone to make Ivy Tech as a whole and Sellersburg better for me and for my peers.

I want to graduate from Ivy tech this Spring of 2017. I will want to Transfer to the university of Louisville or Indiana University Southeast and complete my degree in Criminal Justice and go on and get a masters in Emergency Management and one-day I want to work for Federal Emergency Management Agency

When I worked as an Intern for my Church back in 2014. I sat in a lot of meetings and some of those meetings I wasn't allowed to say anything. However, this was more of a time for me to listen and learn. Whenever they did call on me to answer a question or make a comment on what someone else said they expected me to be ready with an answer which I believed to be true. I feel like this has gotten me ready for times when people ask me for an answer or a comment on anything that I know that I have to be assertive and give the answer that I know to be best and true.

Daniel Blough

2501 Riverbend Drive
Apartment 5D
Louisville, Kentucky 40206
Phone: (502) 810-8232
Email: dblough95@gmail.com

Educational Background:

Ivy Tech Community College, Sellersburg Indiana

Anticipated program Criminal Justice

Two Semesters at Ivy Tech Community College with 31 credit hours

- Made the Dean's list

One Semester of Student Leadership Academy. This was run by Ivy Tech

Senator of Business and Criminal Justice in Student Government Association at Ivy Tech for one year

- Held a town hall meeting

Incoming President of Student Government Association at Ivy Tech

President of Student Club (Geek, Weirdos and Nerds) one year going on two at Ivy Tech

- Organized two massive events on campus with over one hundred people who attended
- Organized a charitable giving of board game to give to the boys and girls club

Vice President of the Christian Fellowship club on campus

Voted in for the Student Engagement Award 2016

Bridgeway Academy 334 2nd Street, Catasauqua, PA 18032

High School Diploma, May 2014

Dubai English Speaking College, Dubai U.A.E.

General Certificate of Secondary Education, June 2013

Charitable giving

I donate my platelets once every three weeks at the Red Cross Center

Work History:

Youth Ministry Intern

United Christian Church of Dubai, 2014-2015

- Mentored junior high and high school students
- Coordinated social activities, such as overnight youth conference, weekly meetings and monthly parties
- Organized weekly logistics and communication

Temporary Business Associate

Little Mustard Seed Company, 2013-2015

- Unloaded trucks
- Organized merchandise

Gym class Instructor

Dubai Homeschool Co-op, 2013-2014

- Taught weekly physical fitness lessons for ages 6-14
- Instructed students in volleyball, kickball, swimming, soccer and football

Summer Laborer

Various employers, 2010-2015

- Mowing, painting and woodworking

Baseball Umpire

Dubai Little League, 2008

References:

Jonathan Lim, Youth Director for United Christian Church of Dubai – jonathan@uccdubai.com

Sharon Cousino, Founder of Dubai Homeschool Co-op – sharonlcousino@gmail.com

Chad Little, CEO of Little Mustard Seed Company -chad@chadlittle.net

AUDIT COMMITTEE

Report will be given at the State Board of Trustees Meeting October 6, 2016

Demand-Driven Workforce Alignment *and* Data Visualization

State Board of Trustees Update

October 6, 2016

Background

- ▶ Strategically, it is of critical importance that Ivy Tech leverage demand-driven data to inform and support our workforce alignment strategy
 - ▶ Strategic Focus on Alignment of Workforce Programs
 - ▶ From Strategy to Implementation
 - ▶ Collaboration Accelerates Success
- ▶ Demand-Driven Workforce Alignment Committee
 - ▶ Multi-agency committee (ITCC, DWD, CHE)
 - ▶ Development and recommendation of strategies to align workforce programs
 - ▶ Continually assess the impact of strategies through data
- ▶ Workforce Alignment Tool Committee
 - ▶ Interactive data visualization
 - ▶ Includes program availability, enrollment, and workforce demand

Demand-Driven Workforce Alignment Committee Progress So Far

- ▶ MOU with DWD is complete; MOU with DOR is still in progress
- ▶ Occupational Demand Report
 - ▶ DWD has shared details with Ivy Tech on the process used to align data to economic sectors and is now updating to add Tech sector jobs to each sector
 - ▶ DWD has confirmed that they are in final stages for testing of a custom computation engine which can break down statewide projections and build custom aggregations beyond the Economic Growth Regions (EGR)
 - ▶ Ivy Tech has provided custom groupings which DWD will use to test the engine, including Ivy Tech Regions, Priority Now (+2), and Key Geographic areas

Demand-Driven Workforce Alignment Committee

Progress So Far

- ▶ **Aligning Workforce Demand to Ivy Tech Programs**
 - ▶ Ivy Tech is creating a mapping which goes beyond federal standards to align occupational demand by role (SOC) to Ivy Tech Programs (CIP)
 - ▶ The committee is reviewing overlap in both:
 - ▶ ITCC programs which can prepare students for multiple occupations
 - ▶ “General” occupational categories which can be addressed by multiple ITCC programs
- ▶ **Industry Sectors**
 - ▶ DWD has provided initial info on demographics for industry sectors to help identify occupations with older workers who may be preparing to leave workforce (ongoing analysis)

Demand-Driven Workforce Alignment Committee Progress So Far

▶ DWD Employer Surveys

- ▶ Ivy Tech has been successful in assisting DWD to review the education requirements portion of the DWD Employer Survey to more closely approximate standard O*Net education requirement values

▶ Next Steps

- ▶ Committee is now reviewing all SEA 301 deliverables in order to confirm dependencies and assign target deliverable dates to those items which do not possess a statutory delivery date
- ▶ Ivy Tech, DWD and CHE are starting with a more thorough dive into the gap analysis requirement and may engage external resources

Data Visualization Committee Project Scope

- ▶ Creation of a comprehensive, geographical map to depict:
 - ▶ Occupational Demand Report data
 - ▶ Capabilities and resources of Ivy Tech and other relevant training and education providers
 - ▶ All at multiple levels, including statewide, regional, county, and campus
- ▶ Strategic uses include:
 - ▶ Workforce alignment
 - ▶ Foundation development
 - ▶ Budget and capital requests
 - ▶ And more...
- ▶ Due date of January 1, 2017

TREASURER'S REPORT

IVY TECH COMMUNITY COLLEGE

SPONSORED PROGRAM FUNDS

July 1, 2016 THROUGH July 31, 2016

Region	Title or Description	Source	Amount	Effective Date	Expiration Date
Northeast	131 ICC Nature Study Area	Indiana Campus Compact	\$ 2,250	8/1/2016	12/31/2016
Central Office	901 Southern Indiana Educational Alliance 2016-2017	State Budget Agency	1,057,738	7/1/2016	6/30/2017
East Central	161 Yankelovich Summer Saver 2016	Regents of the University of California	25,000	5/20/2016	8/31/2016
Columbus	201 Heritage Fund - Bicentennial Mural	Community Foundation of Bartholomew County	3,000	7/1/2016	6/30/2017
Central Office	901 MI Technical Assistance Grant	The Manufacturing Institute	60,000	5/1/2016	12/31/2017
Southeast	211 Community Foundation of Switzerland County-Welding	Community Foundation of Switzerland County	18,880	08/01/16	06/30/18
Bloomington	241 (SUB) Mandela Fellow From Africa	Indiana University	3,000	06/01/16	07/31/16
Columbus	201 iGrad Bartholomew Co. School (award increase)	Bartholomew Consolidated School Corp	32,000	08/01/16	06/30/18
Kokomo	151 Peru Building Beautification Project	Northern Indiana Community Foundation	2,700	07/06/16	06/30/17
Central Office	901 Fort Wayne Public Academy Lease	State Budget Agency	1,000,000	07/01/16	06/30/21
Central Office	901 Statewide Nursing Partnership	State Budget Agency	85,411	07/01/16	06/30/17
TOTAL			\$ 2,289,979		

**IVY TECH COMMUNITY COLLEGE
SPONSORED PROGRAM FUNDS
August 1, 2016 THROUGH August 31, 2016**

Region	Title or Description	Source	Amount	Effective Expiration	
				Date	Date
Bloomington	241 SCI SBDC CY2016 City of Bloomington	City of Bloomington	\$ 10,000	1/1/2016	12/31/2016
Lafayette	141 Alcoa Foundation 2016-2017	Alcoa Foundation	50,000	8/1/2016	8/30/2017
Southeast	211 Commit to Finish - Greater Cincinnati Foundation	Greater Cincinnati Foundation	32,500	8/1/2016	7/31/2017
Kokomo	151 OCRA Incumbent Worker Project	Howard County	253,500	6/1/2016	3/31/2019
Northeast	131 CHE AmeriCorps VISTA 2016-2017	Indiana Commission for Higher Education	4,500	6/20/2016	6/19/2017
Northeast	131 CHE ScholarCorp AmeriCorp 2016-2017	Indiana Commission for Higher Education	2,000	8/1/2016	7/31/2017
Northeast	131 Education and Career Exploration Program	PNC Charitable Trust	20,000	06/22/16	06/23/17
East Central	161 ICC Conference Registration - Dawn Harvey	Indiana Campus Compact	495	08/19/16	10/28/16
Southwest	221 Women in Manufacturing-Tour of Opportunities	Community Foundation Alliance	2,500	08/12/16	08/12/17
Central Office	901 DOL TechHire Partnership	US Department of Labor	2,622,679	07/01/16	06/30/20
Central Office	901 Workforce Certification Centers 2016-2017	State Budget Agency	710,810	07/01/16	06/30/18
TOTAL			<u>\$ 3,708,984</u>		

**IVY TECH COMMUNITY COLLEGE
SPONSORED PROGRAM FUNDS
July 1, 2016 THROUGH June 30, 2017**

Grants & Contracts

Total this Report	\$	2,289,979
2016-2017 YTD-Total to Date		2,289,979
2015-2016 Fiscal Year-End Total		18,906,875
2014-2015 Fiscal Year-End Total		20,718,246
2013-2014 Fiscal Year-End Total		27,105,576
2012-2013 Fiscal Year-End Total		23,049,587
2011-2012 Fiscal Year-End Total		26,290,960
2010-2011 Fiscal Year-End Total		24,631,272
2009-2010 Fiscal Year-End Total		40,659,468
2008-2009 Fiscal Year-End Total		22,864,309
2007-2008 Fiscal Year-End Total		15,516,944
2006-2007 Fiscal Year-End Total	\$	17,679,145

**IVY TECH COMMUNITY COLLEGE
SPONSORED PROGRAM FUNDS
July 1, 2016 THROUGH June 30, 2017**

Grants & Contracts

Total this Report	\$	3,708,984
2016-2017 YTD-Total to Date		5,998,963
2015-2016 Fiscal Year-End Total		18,906,875
2014-2015 Fiscal Year-End Total		20,718,246
2013-2014 Fiscal Year-End Total		27,105,576
2012-2013 Fiscal Year-End Total		23,049,587
2011-2012 Fiscal Year-End Total		26,290,960
2010-2011 Fiscal Year-End Total		24,631,272
2009-2010 Fiscal Year-End Total		40,659,468
2008-2009 Fiscal Year-End Total		22,864,309
2007-2008 Fiscal Year-End Total		15,516,944
2006-2007 Fiscal Year-End Total	\$	17,679,145

DISBURSEMENTS OF \$100,000.00 AND OVER
FOR THE MONTH OF JULY 2016

<u>Authorization for Disbursement</u>	<u>Purpose of Disbursement</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Check Date</u>	<u>Reference Number</u>
I. Article VIII Contracts and Other Documents Approval and auth- orization of the Board.	A FICA/MQFE/Federal Taxes	1,817,697.28	PNC Bank	07/01/16	J0176605
	B Retirement	105,634.75	PERF	07/01/16	J0177004
	C FICA/MQFE/Federal Taxes	476,814.18	PNC Bank	07/01/16	J0177005
	D Rx Payment	158,205.96	Express Scripts	07/06/16	J0177224
	E Reimbursement for Health Ins. Claims	585,428.74	Anthem Blue Cross Blue Shield	07/07/16	J0177328
	F FICA/MQFE/Federal Taxes	1,907,651.38	PNC Bank	07/11/16	J0177566
	G County and State Taxes	722,488.04	PNC Bank	07/11/16	J0177572
	H Retirement	934,384.20	Transamerica	07/12/16	J0177630
	I Reimbursement for Health Ins. Claims	847,979.49	Anthem Blue Cross Blue Shield	07/14/16	J0177759
	J FICA/MQFE/Federal Taxes	477,138.27	PNC	07/19/16	J0177981
	K Retirement	107,527.89	PERF	07/19/16	J0177982
	L Reimbursement for Health Ins. Claims	292,710.48	Anthem Blue Cross Blue Shield	07/19/16	J0178017
	M Rx Payment	112,749.89	Express Scripts	07/19/16	J0178018
	N Health Savings Account	109,455.94	Chard-Snyder	07/19/16	J0178022
	O FICA/MQFE/Federal Taxes	1,848,018.07	PNC	07/25/16	J0178458
	P Retirement	937,700.55	Transamerica	07/25/16	J0178465
	Q Reimbursement for Health Ins. Claims	778,632.21	Anthem Blue Cross Blue Shield	07/25/16	J0178473
	R Health Savings Account	112,887.70	Chard-Snyder	07/29/16	J0178994
	S Reimbursement for Health Ins. Claims	843,471.69	Anthem Blue Cross Blue Shield	07/29/16	J0178995
	T Rx Payment	152,311.12	Express Scripts	07/29/16	J0178996

DISBURSEMENTS OF \$100,000.00 AND OVER
FOR THE MONTH OF JULY 2016

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<u>Authorization for Disbursement</u>	<u>Purpose of Disbursement</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Check Date</u>	<u>Reference Number</u>
II. Article IV. Officers of the Board. Section 5. Treasurer. Article VIII. Execution of Contracts and other Documents. Section A. Approval and authorization of the Board.	A Money Market	386,000.00	Lake City Bank	07/14/16	J0177841
	B Money Market	714,000.00	Lake City Bank	07/19/16	J0178144
	C Money Market	45,000,155.00	Lake City Bank	07/20/16	J0178147
	D Money Market	7,012,000.00	Lake City Bank	07/25/16	J0178567
	E Money Market	772,000.00	Lake City Bank	07/26/16	J0178647
	F Money Market	471,000.00	Lake City Bank	07/27/16	J0178735
III. Reported to the Board of Trustees under \$500,000	A Instructional Equipment	165,742.94	Aidex Corporation	07/05/16	50-10106427
	B Software/Maint/Upgrade/Support	162,126.25	Famic Technologies, Inc.	07/06/16	50-01881873
	C RR Construction, Ft. Wayne	180,114.17	Shawnee Construction & Eng. Inc	07/08/16	50-10107178
	D Apprenticeship Contract Expense	386,460.85	In./Kentucky Council of Carpenters	07/08/16	50-01882082
	E Utilities	178,869.74	Telamon	07/11/16	J0177592
	F Lease, IT Hosting Agreements	132,000.00	ESM Solutions	07/11/16	50-10107299
	G Construction, Munice	199,549.40	Fredericks, Inc.	07/11/16	50-10107304
	H Lease Facilities Operating Leases	445,053.22	Ivy Tech Foundation	07/11/16	50-10107319
	I Utilities	123,886.09	Telamon	07/12/16	J0177655
	J Utilities	199,044.92	Telamon	07/14/16	J0177746
	K LTD Interim Financing	166,439.42	Huntington Bank	07/18/16	J01777912
	L Utilities	122,920.89	Telamon	07/18/16	J0177919
	M Utilities	150,404.88	Telamon	07/20/16	J01778095

DISBURSEMENTS OF \$100,000.00 AND OVER
FOR THE MONTH OF JULY 2016

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<u>Authorization for Disbursement</u>	<u>Purpose of Disbursement</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Check Date</u>	<u>Reference Number</u>
III. Reported to the Board of Trustees under \$500,000	N Utilities	100,808.71	Telamon	07/26/16	J01778532
	O Purchasing Card	181,123.37	PNC Bank	07/28/16	J0178819
	P General Construction, Lawrenceburg	453,031.04	Bruns-Gutzwiller Inc.	07/29/16	50-10108452
IV. Approved by the Board of Trustees over \$500,000.	A Software Maintenance	1,466,367.17	Oracle America, Inc.	07/07/16	50-10106909
	B Financial Aid Reimbursement	2,022,959.81	Follett Bookstore	07/16/16	J0177310
	C Network Equipment	955,213.47	Key Government Finance, Inc.	07/12/16	50-10107398
	D Software Maintenance	987,304.00	Ellucian Support Inc.	07/15/16	50-10107591
	E Financial Aid Reimbursement	942,925.30	Follett Bookstore	07/18/16	J0177913

DISBURSEMENTS OF \$100,000.00 AND OVER
FOR THE MONTH OF AUGUST 2016

<u>Authorization for Disbursement</u>	<u>Purpose of Disbursement</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Check Date</u>	<u>Reference Number</u>
I. Article VIII Contracts and Other Documents Approval and auth- orization of the Board.	A FICA/MQFE/Federal Taxes	483,446.81	PNC Bank	08/01/16	J0178973
	B Rx Payment	182,085.67	Express Scripts	08/16/16	J0179402
	C Reimbursement for Health Ins. Claims	399,014.23	Anthem Blue Cross Blue Shield	08/08/16	J0179403
	D County and State Taxes	774,578.55	PNC Bank	08/09/16	J0179466
	E FICA/MQFE/Federal Taxes	2,004,291.95	PNC Bank	08/10/16	J0179526
	F Retirement	942,891.18	Transamerica	08/11/16	J0179575
	G Retirement	107,844.31	PERF	08/15/16	J0179721
	H FICA/MQFE/Federal Taxes	479,120.45	PNC	08/15/16	J0179722
	I Reimbursement for Health Ins. Claims	511,599.34	Anthem Blue Cross Blue Shield	08/15/16	J0179731
	J Rx Payment	141,592.57	Express Scripts	08/15/16	J0179734
	K Health Savings Account	108,660.10	Chard-Snyder	08/17/16	J0179862
	L Reimbursement for Health Ins. Claims	550,843.31	Anthem Blue Cross Blue Shield	08/22/16	J0180082
	M Rx Payment	188,199.74	Express Scripts	08/22/16	J0180083
	N FICA/MQFE/Federal Taxes	1,824,331.70	PNC	08/25/16	J0180342
	O Retirement	1,109,990.66	Transamerica	08/30/16	J0180483
	P Reimbursement for Health Ins. Claims	435,767.63	Anthem Blue Cross Blue Shield	08/31/16	J0180591
	Q Rx Payment	219,364.42	Express Scripts	08/31/16	J0180593
	R Health Savings Account	159,152.91	Chard-Snyder	08/31/16	J0180687

DISBURSEMENTS OF \$100,000.00 AND OVER
FOR THE MONTH OF AUGUST 2016
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<u>Authorization for Disbursement</u>	<u>Purpose of Disbursement</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Check Date</u>	<u>Reference Number</u>
II. Article IV. Officers of the Board. Section 5. Treasurer. Article VIII. Execution of Contracts and other Documents. Section A. Approval and authorization of the Board.	A Money Market	278,189.35	Lake City Bank	08/02/16	J0179138
	B Money Market	402,000.00	Lake City Bank	08/03/16	J0179227
	C Money Market	388,000.00	Lake City Bank	08/04/16	J0179317
	D Money Market	302,000.00	Lake City Bank	08/09/16	J0179508
	E Money Market	557,000.00	Lake City Bank	08/11/16	J0179633
	F Money Market	264,000.00	Lake City Bank	08/17/16	J0179924
	G Money Market	1,522,000.00	Lake City Bank	08/18/16	J0179997
	H Money Market	17,844,000.00	Lake City Bank	08/19/16	J0180069
	I Money Market	2,696,145.00	Lake City Bank	08/22/16	J0180150
	J Money Market	2,275,000.00	Lake City Bank	08/23/16	J0180240
	K Money Market	1,062,000.00	Lake City Bank	08/24/16	J0180307
	L Money Market	977,000.00	Lake City Bank	08/25/16	J0180373
	M Money Market	921,000.00	Lake City Bank	08/29/16	J0180500
III. Reported to the Board of Trustees under \$500,000	A Facilities Operating Lease	114,109.95	Lawrence Fire House	08/01/16	J0179026
	B Utilities	192,808.50	Telamon	08/03/16	J0179198
	C Lease Facilities Operating Leases	119,153.79	Ivy Tech Foundation	08/10/16	50-!0109338
	D RR Buildings and Improvements	104,513.58	Monroe Construction Group LLC.	08/12/16	50-!0109545
	E Lease Facilities Operating Leases	252,521.00	Community Education Coalition	08/15/16	50-01886812
	F Utilities	277,034.01	Telamon	08/16/16	J0179822

DISBURSEMENTS OF \$100,000.00 AND OVER
FOR THE MONTH OF AUGUST 2016
Page 3

<u>Authorization for Disbursement</u>	<u>Purpose of Disbursement</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Check Date</u>	<u>Reference Number</u>
III. Reported to the Board of Trustees under \$500,000	G Utilities	132,457.56	Telamon	08/16/16	J0179823
	H Marketing Services	184,297.05	The Jackson Group LLC	08/16/16	50-!0109855
	I Instructional Equipment	149,681.60	Aidex Corporation	08/22/16	50-!0110263
	J Insurance	252,766.00	Arthur J. Gallagher Risk Management	08/22/16	50-!0110269
	K Equipment Maintenance Agreements	111,549.50	Midwest Manufacturing Resources	08/22/16	50-!0110314
	L Marketing Services	212,215.25	Miller Brooks, Inc.	08/23/16	50-!0110437
	M Utilities	176,308.05	Telamon	08/24/16	J0180241
	N AP Purchasing Card	218,863.22	JP Morgan Chase	08/29/16	J0180457
	O Instructional Equipment	102,069.47	Stafford-Smith Inc.	08/29/16	50-!0110952
	P RR Land Improvements	218,010.38	Fleming Excavating	08/31/16	50-!0111114
	Q Professional Services	244,750.00	Inside Track, Inc.	08/31/16	50-!0111131
	R RR General Construction, Indianapolis	129,852.80	J C Ripberger Construction Corp	08/31/16	50-!0111134
S RR Buildings and Improvements, FT. Wayne	190,023.05	Shawnee Construction & Eng. Inc.	08/31/16	50-!0111186	
IV. Approved by the Board of Trustees over \$500,000.	A Services and Fees	547,095.83	Blackboard Inc.	08/10/16	50-!0109315
	B Financial Aid Reimbursement	919,139.70	Follett Bookstore	08/11/16	J0179594
	C Software Maintenance	1,362,386.40	Blackboard Inc.	08/16/16	50-!0109768

PRESIDENT'S REPORT

Report will be given at the State Board of Trustees Meeting October 6, 2016

GRANTS REPORT

Total Currently Active Grants:

(135) Competitive Grants: \$49,510,105

(14) Non-Competitive Grants: \$6,462,332

(149) Total Active Ivy Tech Grants: \$55,972,437

Ivy Tech currently has 65 pending grant submissions totaling \$20,105,549. Of the total, \$1,147,445 is budgeted as indirect costs.

Note: Due to space limitations, only an illustrative sample of awards and submissions are described below.

Grants Awarded During Period (25 - \$2,098,728)

- **Lafayette** was awarded \$50,000 from the Alcoa Foundation to support scholarships.
- **Wabash Valley** received \$1,000 from the Parke County Community Foundation to sponsor the region's Parke County Rumble Motorcycle Show Scholarship Fundraiser.
- **Southeast** was awarded \$32,500 from the Greater Cincinnati Foundation to support the region's Commit to Finish efforts.
- **Office of the President** received \$200,000 through a partnership with Purdue University to support the Indian Next Generation Manufacturing Competitiveness Center.
- The following regions received funding through awards made by the Indiana Departments of Education and Workforce Development through the Perkins Rural competition: **Northeast** (\$99,997), **Columbus** (\$74,724), **Southeast** (\$42,378), and **Bloomington** (\$85,031).

Grants Submitted During Period (19 - \$8,560,352)

- **North Central** requested \$5,000 from the Maximus Foundation to support its Hunger Relief initiative.
- **East Central** submitted a request to the Ball Brothers Foundation for \$74,970 to support the local Step Up student success program.
- **Columbus** requested \$82,687 from the Walmart Foundation's State Giving Program to support iGrad.
- **Sellersburg** requested \$9,000 through the US Bank Foundation to support Early Childhood Education efforts.
- **Office of the President** submitted a \$2,396,554 proposal to the Department of Labor's America's Promise program to support Ivy Tech BioTechnology efforts.
- **\$5,719,156 was requested through the Indiana Department of Workforce Development's Skill Up Indiana program:** Richmond (\$1,816,280), Southwest (\$1,051,006) and Office of the President (\$1,465,376) all led proposals, with Office of the President also partnering on two proposals totaling \$1,386,493.

Proposals Declined During Period (11 - \$1,854,100)