

**APPROVAL OF AGREEMENT WITH FOLLETT HIGHER EDUCATION
GROUP, INC. FOR BOOKSTORE MANAGEMENT OPERATIONS**

RESOLUTION NUMBER 2016-3

WHEREAS, effective April 7, 2008, the College contracted with the Follett Higher Education Group, Inc. ("Follett") to provide bookstore management operations on the College's campuses through June 30, 2016, and

WHEREAS, the College solicited an Incumbent Request Proposal from Follett in an effort to negotiate a new Agreement with Follett to provide continued bookstore management operations ("Proposal"), and

WHEREAS, following receipt of Follett's Proposal, the College negotiated with Follett new terms and conditions for bookstore management operations that reflect the current needs of the College's course material management and bookstore service needs and will result in decreased costs to students and additional revenue for the College, and

WHEREAS, the proposed Agreement to provide bookstore management operations has an initial term of three years commencing July 1, 2016 through June 30, 2019, with two optional one-year renewal periods, and

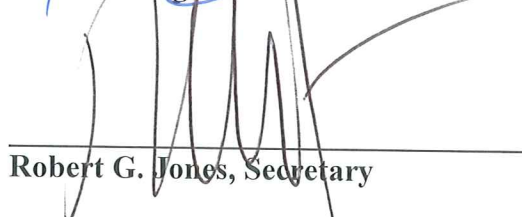
WHEREAS, the State Board of Trustees of Ivy Tech Community College must approve any contract by the College exceeding \$500,000.

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees authorize and direct the College President, or his designee, to enter into an Agreement with Follett to manage the bookstore operations of the College commencing July 1, 2016 through June 30, 2019 with two optional one-year renewal periods after such Agreement has been approved by the College General Counsel.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE**



Paula S. Hughes, Chairman



Robert G. Jones, Secretary

Dated: February 4, 2016